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Contract

Procuring Room Occupancy & Monitoring System

Sheffield Hallam University

F03: Contract award notice

Notice identifier: 2025/S 000-007852

Procurement identifier (OCID): ocds-h6vhtk-04e95d

Published 4 March 2025, 1:57pm

Section I: Contracting authority

I.1) Name and addresses

Sheffield Hallam University

City Campus

Sheffield

S11WB

Contact

Chathuri Nirukshika

Email

c.nirukshika@shu.ac.uk

Country

United Kingdom

Region code

UKE32 - Sheffield

UK Register of Learning Providers (UKPRN number)

10005790

Internet address(es)

Main address

<https://www.shu.ac.uk>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Procuring Room Occupancy & Monitoring System

Reference number

2425-17-DTS-CN

II.1.2) Main CPV code

- 72222300 - Information technology services

II.1.3) Type of contract

Services

II.1.4) Short description

Sheffield Hallam University wishes to upgrade its existing occupancy analytics and building intelligence solution by adding additional sensor technology to enhance the

accuracy and granularity of occupancy data in workplace settings.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £254,406

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKE32 - Sheffield

II.2.4) Description of the procurement

Sheffield Hallam University wishes to upgrade its existing occupancy analytics and building intelligence solution by adding additional sensor technology to enhance the accuracy and granularity of occupancy data in workplace settings. For that purpose Sheffield Hallam University (SHU) intends to directly award a new contract to Lone Rooftop B.V. (Hubstar) under G-Cloud 14, Lot 2, for the continued provision of occupancy analytics and building intelligence solutions. This ensures regulatory compliance, service continuity, and seamless integration with SHU's existing infrastructure, while supporting cost efficiency, sustainability, and future scalability.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

The direct award of this contract to Hubstar Systems Ltd under G-Cloud 14, Lot 2 is lawful under UK public procurement regulations, as it follows the framework agreement established by Crown Commercial Service (CCS).

The G-Cloud 14 framework permits direct awards, enabling the University to appoint a supplier without reopening competition, provided the selected services align with its requirements.

Hubstar, as an approved supplier under Lot 2, fully meets the University's operational and technical needs. Furthermore, there is no reasonable alternative that provides the same level of integration, continuity, and cost efficiency. Transitioning to a new supplier would result in significant costs, operational disruptions, and system reconfiguration challenges, making a full tender process unnecessary.

This direct award ensures compliance with procurement regulations, service continuity, and value for money, while supporting the University's strategic objectives.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section V. Award of contract

Contract No

2425-17-DTS-CN

Lot No

Lot 02

Title

Room Occupancy & Monitoring System

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

4 March 2025

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

HUBSTAR SYSTEMS LIMITED

London

Country

United Kingdom

NUTS code

- UKE32 - Sheffield

Companies House

08853435

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £212,505

Total value of the contract/lot: £212,505

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Sheffield Hallam University

Sheffield

Country

United Kingdom