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Contract

## **Procuring Room Occupancy & Monitoring System**

Sheffield Hallam University

F03: Contract award notice

Notice identifier: 2025/S 000-007852

Procurement identifier (OCID): ocds-h6vhtk-04e95d

Published 4 March 2025, 1:57pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Sheffield Hallam University

City Campus

Sheffield

S11WB

#### **Contact**

Chathuri Nirukshika

#### **Email**

[c.nirukshika@shu.ac.uk](mailto:c.nirukshika@shu.ac.uk)

#### **Country**

United Kingdom

**Region code**

UKE32 - Sheffield

**UK Register of Learning Providers (UKPRN number)**

10005790

**Internet address(es)**

Main address

<https://www.shu.ac.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

Procuring Room Occupancy & Monitoring System

Reference number

2425-17-DTS-CN

**II.1.2) Main CPV code**

- 72222300 - Information technology services

**II.1.3) Type of contract**

Services

### **II.1.4) Short description**

Sheffield Hallam University wishes to upgrade its existing occupancy analytics and building intelligence solution by adding additional sensor technology to enhance the accuracy and granularity of occupancy data in workplace settings.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £254,406

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKE32 - Sheffield

### **II.2.4) Description of the procurement**

Sheffield Hallam University wishes to upgrade its existing occupancy analytics and building intelligence solution by adding additional sensor technology to enhance the accuracy and granularity of occupancy data in workplace settings. For that purpose Sheffield Hallam University (SHU) intends to directly award a new contract to Lone Rooftop B.V. (Hubstar) under G-Cloud 14, Lot 2, for the continued provision of occupancy analytics and building intelligence solutions. This ensures regulatory compliance, service continuity, and seamless integration with SHU's existing infrastructure, while supporting cost efficiency, sustainability, and future scalability.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

The direct award of this contract to Hubstar Systems Ltd under G-Cloud 14, Lot 2 is lawful under UK public procurement regulations, as it follows the framework agreement established by Crown Commercial Service (CCS).

The G-Cloud 14 framework permits direct awards, enabling the University to appoint a supplier without reopening competition, provided the selected services align with its requirements.

Hubstar, as an approved supplier under Lot 2, fully meets the University's operational and technical needs. Furthermore, there is no reasonable alternative that provides the same level of integration, continuity, and cost efficiency. Transitioning to a new supplier would result in significant costs, operational disruptions, and system reconfiguration challenges, making a full tender process unnecessary.

This direct award ensures compliance with procurement regulations, service continuity, and value for money, while supporting the University's strategic objectives.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section V. Award of contract**

### **Contract No**

2425-17-DTS-CN

### **Lot No**

Lot 02

### **Title**

Room Occupancy & Monitoring System

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 March 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

HUBSTAR SYSTEMS LIMITED

London

Country

United Kingdom

NUTS code

- UKE32 - Sheffield

Companies House

08853435

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £212,505

Total value of the contract/lot: £212,505

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Sheffield Hallam University

Sheffield

Country

United Kingdom