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Contract

## **East of England Region Home Oxygen Service**

NHS Hertfordshire and West Essex Integrated Care Board

NHS Mid and South Essex Integrated Care Board

NHS Suffolk and North East Essex Integrated Care Board

NHS Norfolk and Waveney Integrated Care Board

NHS Cambridgeshire and Peterborough Integrated Care Board

NHS Bedfordshire, Luton and Milton Keynes Integrated Care Board

F03: Contract award notice

Notice identifier: 2024/S 000-007790

Procurement identifier (OCID): ocids-h6vhtk-04079d

Published 12 March 2024, 9:44am

## **Section I: Contracting authority**

### **I.1) Name and addresses**

NHS Hertfordshire and West Essex Integrated Care Board

Charter House, Parkway

Welwyn Garden City

AL8 6JL

**Email**

[maninder.dulku@attain.co.uk](mailto:maninder.dulku@attain.co.uk)

**Country**

United Kingdom

**Region code**

UKH23 - Hertfordshire

**Internet address(es)**

Main address

<https://hertsandwestessex.icb.nhs.uk>

**I.1) Name and addresses**

NHS Mid and South Essex Integrated Care Board

Phoenix House, Christopher Martin Road

Basildon

SS14 3HG

**Email**

[maninder.dulku@attain.co.uk](mailto:maninder.dulku@attain.co.uk)

**Country**

United Kingdom

**Region code**

UKH3 - Essex

**Internet address(es)**

Main address

<https://midandsouthessex.ics.nhs.uk>

**I.1) Name and addresses**

NHS Suffolk and North East Essex Integrated Care Board

Aspen House, Stephenson Road, Severalls Business Park

Colchester

CO4 9QR

**Email**

[maninder.dulku@attain.co.uk](mailto:maninder.dulku@attain.co.uk)

**Country**

United Kingdom

**Region code**

UKH3 - Essex

**Internet address(es)**

Main address

<https://suffolkandnortheastessex.icb.nhs.uk>

**I.1) Name and addresses**

NHS Norfolk and Waveney Integrated Care Board

County Hall, Martineau Lane

Norwich

NR1 2DH

**Email**

[maninder.dulku@attain.co.uk](mailto:maninder.dulku@attain.co.uk)

**Country**

United Kingdom

**Region code**

UKH15 - Norwich and East Norfolk

**Internet address(es)**

Main address

<https://improvinglivesnw.org.uk/>

### **I.1) Name and addresses**

NHS Cambridgeshire and Peterborough Integrated Care Board

Gemini House, Cambridgeshire Business Park

Ely

CB7 4EA

#### **Email**

[maninder.dulku@attain.co.uk](mailto:maninder.dulku@attain.co.uk)

#### **Country**

United Kingdom

#### **Region code**

UKH12 - Cambridgeshire CC

#### **Internet address(es)**

Main address

<https://www.cpics.org.uk/>

### **I.1) Name and addresses**

NHS Bedfordshire, Luton and Milton Keynes Integrated Care Board

3rd Floor, Arndale House, The Mall

Luton

LU1 2LJ

#### **Email**

[maninder.dulku@attain.co.uk](mailto:maninder.dulku@attain.co.uk)

**Country**

United Kingdom

**Region code**

UKH21 - Luton

**Internet address(es)**

Main address

<https://bedfordshirelutonandmiltonkeynes.icb.nhs.uk/>

**I.2) Information about joint procurement**

The contract involves joint procurement

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

East of England Region Home Oxygen Service

Reference number

ACE-0691-2023

**II.1.2) Main CPV code**

- 85111700 - Oxygen-therapy services

**II.1.3) Type of contract**

## Services

### **II.1.4) Short description**

This contract award notice relates to a Home Oxygen Service.

NHS Hertfordshire and West Essex Integrated Care Board (ICB) is the host commissioner on behalf of the five commissioning partner organisations across the East of England region.

Hereafter all references to the Authority incorporates these organisations: NHS Hertfordshire and West Essex ICB, NHS Mid and South Essex ICB, NHS Suffolk and North East Essex ICB, NHS Norfolk and Waveney ICB, NHS Cambridgeshire and Peterborough ICB, and NHS Bedfordshire, Luton and Milton Keynes ICB.

The Authority invited suitably qualified service providers to submit tenders for the provision of a Home Oxygen Service across the East of England Region.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £90,073,009

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 24111500 - Medical gases
- 24111900 - Oxygen
- 33157000 - Gas-therapy and respiratory devices
- 33157110 - Oxygen mask
- 33157200 - Oxygen kits
- 33157400 - Medical breathing devices
- 33157810 - Oxygen therapy unit
- 42996600 - Oxygenation equipment

- 44611100 - Air cylinders
- 44611200 - Breathing apparatus
- 44612100 - Gas cylinders
- 85111700 - Oxygen-therapy services
- 85141210 - Home medical treatment services

### **II.2.3) Place of performance**

NUTS codes

- UKH - East of England

Main site or place of performance

East of England Region, including: Hertfordshire & West Essex; Mid & South Essex; Suffolk & North East Essex; Norfolk & Waveney; Cambridgeshire & Peterborough; and Bedfordshire, Luton & Milton Keynes.

### **II.2.4) Description of the procurement**

The Home Oxygen Service will comprise of the following components:

- (a) Responding to Home Oxygen Order Forms (HOOFs) for the Installation and Supply of Equipment, including identifying and providing the agreed equipment, facilities and services required to meet all the requirements set out in the contract and the Home Oxygen Service Specification.
- (b) The ongoing risk assessments and servicing of equipment.
- (c) The removal of Equipment for deducted patients E.g., upon request from a clinician (i.e., Relocation, safety incidents or deceased patients).
- (d) Proactively checking for deceased patients and remove from the billing reports.
- (e) Routinely recording electricity usage during risk assessment / servicing visits. Identifying and processing the re-imburement of electricity costs.
- (f) Providing business management information as set out within the Contract.
- (g) Installation of equipment and the provision of consumables related to home oxygen supply to service users.

(h) Provision of a portal which complies with the minimum requirements set out within the Portal Service Specification contained within the tender documents.

(i) The service will be delivered 7 days a week to support patients being discharged from hospital during weekends and bank holidays and reduce the requirement for urgent 4-hour Home Oxygen Order Forms (HOOFs).

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical Quality / Weighting: 40

Price - Weighting: 60

#### **II.2.11) Information about options**

Options: Yes

Description of options

The contract term will be for an initial 84 months, with the option to extend by a further 36 months.

You are advised that the £90,073,009 value relates to the 10 years (7 years plus option to extend by a further 3 years).

The maximum contract value for the 7 year contract is £61,519,271.

The above figures are inclusive of annual population growth, inflation, efficiency and convergence.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-029169](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

27 February 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Baywater Healthcare UK Ltd

Wulvern House, Electra Way,

Crewe

CW1 6GW

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £90,073,009

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## **Section VI. Complementary information**

### **VI.3) Additional information**

The Authority may wish to introduce additional and/or expand the Service during the lifetime of the contract ("Contract modification(s)"). Such contract modifications will be contemplated where additional requirements are similar and or complementary to the services already included in the Specification, at any given time. Such expansion would be by the addition of services commissioned by the Authority and / or other Contracting Authorities, as named in the Contract Award Notice. To this end, providers should be aware that after the award of contract, there is a possibility that the successful Bidder may be offered a variation to the contract to include, but not limited to, additional modalities and warmed air dehumidifier services in accordance with Regulation 72 (1) (a) of the Public Contracts Regulations 2015 (as amended The Public Procurement (Amendment etc.) (EU Exit) Regulations 2020).

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of Justice of England and Wales

London

London

Country

United Kingdom