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Opportunity

e-Commerce Warehouse and Fulfillment Services

VisitBritain/VisitEngland

F02: Contract notice

Notice reference: 2022/S 000-007769 Published: 22 March 2022, 3:54pm

Section I: Contracting authority

I.1) Name and addresses

VisitBritain/VisitEngland

3 Grosvenor Gardens, Victoria

London

SW1W 0BD

Contact

Procurement Team

Email

procurement@visitbritain.org

Country

United Kingdom

NUTS code

UKI3 - Inner London - West

Internet address(es)

Main address

www.visitbritain.org

Buyer's address

www.visitbritain.org

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://visitbritain.force.com/s/Welcome

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://visitbritain.force.com/s/Welcome

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

https://visitbritain.force.com/s/Welcome

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Other activity

Tourism

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

e-Commerce Warehouse and Fulfillment Services

Reference number

BTA1405

II.1.2) Main CPV code

• 63120000 - Storage and warehousing services

II.1.3) Type of contract

Services

II.1.4) Short description

This requirement is for provision for e-Commerce Warehouse and Fulfillment Service.

VisitBritain Retail is the commercial arm of VisitBritain. We are the official shop of the British Tourist Authority and sell all essentials for a fantastic trip to Britain: tourist attraction tickets, sightseeing tours, London Transport tickets, airport transfers and travel essentials which customers can purchase before they travel. We operate 12 VisitBritain online shops in 7 local languages and 9 currencies and deal with customers from 90 countries. We also run the TfL Visitor shop website on behalf of TfL where customers can buy Visitor Oyster Cards and Travelcards ahead of their travel dates to avoid queueing while on their vacation. In our capacity as the British Tourist Authority representing Britain worldwide.

Please note that the Transfer of Undertakings (Protection of Employment) Regulations 2006 (TUPE) is likely to apply to the services.

II.1.5) Estimated total value

Value excluding VAT: £4,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

Main site or place of performance

United Kingdom

II.2.4) Description of the procurement

The tender process will be two stage restricted procedure. In the first stage, Tenderers who are interested in this contract are invited to submit their response to Standard Selection Questionnaire (SQQ). VisitBritain (VB) intends to shortlist up to five (5) of the highest scoring Applicants from the first stage and invite them to participate in the next stage of the procurement process (Invitation To Tender). Suppliers that are invited to tender must score a minimum of 40%, with the top three (3) Tenderers with the highest scores being invited to participate in interview/presentation stage together with site visits.

Interested suppliers must complete the online SSQ which can be accessed via Atamis e-Procurement system. https://visitbritain.force.com/s/Welcome. SSQ must be completed and submitted no later than 12:00 pm on 22 April 2022.

The incumbent supplier has indicated that it considers that the Transfer of Undertakings (Protection of Employment) Regulations 2006 will apply should the contract be awarded to a different supplier. This means that there will be a transfer of staff – believed to be no more than 4 – unless agreed otherwise.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £4,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing

system
Start date
1 November 2022
End date
31 October 2025
This contract is subject to renewal
Yes
Description of renewals
Two further renewals of 12 months each.
II.2.9) Information about the limits on the number of candidates to be invited
Envisaged minimum number: 5
Maximum number: 5
Objective criteria for choosing the limited number of candidates:
As stated in the procurement documents
II.2.10) Information about variants
Variants will be accepted: No
II.2.11) Information about options
Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union

funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

As indicated in the procurement documents.

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

As indicated in the procurement documents.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

22 April 2022

Local time

12:00pm

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

9 May 2022

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 3 (from the date stated for receipt of tender)

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.4) Procedures for review

VI.4.1) Review body

VisitBritain/VisitEngland

3 Grosvenor Gardens, Victoria

London

SW1W 0BD

Email

procurement@visitbritain.org

Country

United Kingdom

Internet address

www.visitbritain.org

VI.4.2) Body responsible for mediation procedures

VisitBritain/VisitEngland

3 Grosvenor Gardens, Victoria

London

SW1W 0BD

Email

procurement@visitbritain.org

Country

United Kingdom

Internet address

www.visitbritain.org