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Tender

## **Manufacture and Supply of Domestic Kitchens and Associated Products**

LHC for the Scottish Procurement Alliance (SPA)

F02: Contract notice

Notice identifier: 2022/S 000-007704

Procurement identifier (OCID): ocds-h6vhtk-030030

Published 22 March 2022, 12:12pm

The closing date and time has been changed to:

**7 June 2022, 12:00pm**

See the [change notice](#).

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

LHC for the Scottish Procurement Alliance (SPA)

6 Deer Park Avenue

Livingston

EH54 8AF

#### **Contact**

Waleed Sajjid

#### **Email**

[procurement@lhc.gov.uk](mailto:procurement@lhc.gov.uk)

**Telephone**

+44 1506894395

**Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.scottishprocurement.scot>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA16123](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA16123)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/Advert?advertId=c6ae4f71-be59-ec11-810e-005056b64545&fromProjectDashboard=True>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/Advert?advertId=c6ae4f71-be59-ec11-810e-005056b64545&fromProjectDashboard=True>

**I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Other activity

Public Sector Framework Provider

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Manufacture and Supply of Domestic Kitchens and Associated Products

Reference number

K7

#### **II.1.2) Main CPV code**

- 39141400 - Fitted kitchens

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

This opportunity is a national framework listed by LHC on behalf of:

Scottish Procurement Alliance (SPA)

LHC

Consortium Procurement Construction (CPC)

Welsh Procurement Alliance (WPA)

South West Procurement Alliance (SWPA)

LHC/SPA is seeking interest from suitable organisations for our Manufacture and Supply of Domestic Kitchens and Associated Products (K7)

This procurement exercise is to establish a replacement to our successful K6 - Kitchen Supply framework. the scope of this framework will be the manufacture and supply of high quality domestic kitchens, worktops, and associated products which should be suitable for use in both public sector housing and non-housing buildings throughout England, Wales and Scotland.

Building on our existing K6 framework, with K7 we are focusing on enhancing the supply of affordable and quality kitchen ranges including, inclusive (disability) ranges.

The framework is based on manufacture and supply only, there is no installation element expected to be delivered through this framework.

The framework is to be tendered under 2 lots:

Lot 1: Domestic Kitchens

Lot 2: Domestic Kitchens - Supported Businesses

For the Scotland region only, LHC have introduced a Lot 2. The requirement of Lot 2 is identical to that as set out in Lot 1; however this lot is reserved for bidders who are considered a Supported Business.

This reservation is being implemented by LHC in accordance with Regulation 21 of the Public Contracts (Scotland) Regulations 2015.

In accordance with the Public Contracts (Scotland) Regulations 2015, a supported business is considered to be an economic operator whose main aim is the social and professional integration of disabled or disadvantaged persons and where at least 30% of the employees of the economic operator are disabled or disadvantaged persons.

For clarity, only organisations that are classified as a supported business will be able to bid for Lot 2, and this will be for delivery within the Scotland region only.

All other bidders should apply under Lot 1.

Please note as part of the bid assessment process LHC intend to carry out a scored factory visit at the main manufacturing location for the products that will be supplied by the bidder for this framework. During the tender period organisations that express their intention to bid for this opportunity will be requested the details of their factory location to enable LHC to plan the number and locations of likely factory visits to be carried out.

#### **II.1.5) Estimated total value**

Value excluding VAT: £6,500,000

## **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for one lot only

## **II.2) Description**

### **II.2.1) Title**

Domestic Kitchens - Standard lot

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 39141000 - Kitchen furniture and equipment
- 39141400 - Fitted kitchens
- 39221000 - Kitchen equipment
- 39220000 - Kitchen equipment, household and domestic items and catering supplies

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

Bidders will need to be able to provide a high level of service to undertake surveys, provide advice and guidance to clients, provide product design information, and quotation at pre supply phase of all kitchen cabinets, worktops, and associated products.

Bidders will be required to provide a range of kitchen units, worktops, taps, sinks, handles, and associated kitchen products. A three-tier banding of kitchen units and associated products will be implemented as Affordable, Premium, and Luxury ranges, reflecting different cost points of the products and taking into consideration that premium and luxury kitchens may have additional style options such as cornice, pelmets, under cupboard lighting, soft closers, colour matched units, additional storage solutions etc.

Bidders will be required to demonstrate their ability to provide all 3 quality ranges in a variety of door finishes and styles, with a fixed pricing for all styles under each quality

range.

In addition to the standard kitchens, where available Bidders will be able to supply a range of inclusive kitchens (disability range) for tenants with additional needs. These adaptions will include worktop adaptions, wall units with variable height access, base units for wheelchair entry and white goods that are user friendly for tenants with additional needs.

Where available, Bidders will be able to offer a range of white goods and cooking equipment (hobs and ovens) in line with relative energy efficiency rating system introduced on 01/03/2021, these are to be of a reputable brand also with the availability of parts in the event of repair.

In addition to the supply of kitchens, if requested bidders also need to be able to provide support services to clients using the framework:

- Survey, design and advice services
- Mood boards and sample products to aid tenant design selection
- Assistance with tenant design choice sessions
- User guide for materials
- Quotations

#### **II.2.5) Award criteria**

Quality criterion - Name: General Quality / Weighting: 30

Quality criterion - Name: Factory Visits / Weighting: 15

Quality criterion - Name: LHC's Lifetime Value Questions / Weighting: 15

Price - Weighting: 40

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

LHC will appoint up to 6 organisations within this lot to ensure Clients should have adequate service coverage within each

region. Refer to the ITT overview document for full details of the regional areas.

LHC reserves the right to appoint additional companies to this lot to ensure effective coverage, good regional representation of appointed companies and sufficient competition.

### **II.2) Description**

#### **II.2.1) Title**

Domestic Kitchens - Supported Businesses

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 39141000 - Kitchen furniture and equipment
- 39141400 - Fitted kitchens
- 39221000 - Kitchen equipment
- 39220000 - Kitchen equipment, household and domestic items and catering supplies

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

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### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Health and Safety

Bidder must hold a UKAS (or equivalent), accredited independent third-party certificate of compliance in accordance with ISO 45001 (or equivalent) or have, within the last 12 months, successfully met the assessment requirements of a construction-related scheme in registered membership of the Safety Schemes in Procurement (SSIP) forum

Environmental Management

UKAS (or equivalent) accredited independent third-party certificate of compliance with BS EN ISO 14001 (or equivalent) or a valid EMAS (or equivalent) certificate.

Quality Management

UKAS (or equivalent) accredited independent third-party certificate of compliance in accordance with BS EN ISO 9001 (or equivalent)

## Evidence of Compliance with Equality Act 2010

Bidders will be required to evidence through a number of confirmatory statements they are compliant with the Equality Act 2010 and have measures in place to promote equality and diversity within their organisation.

### Minimum warranty

Kitchen Cabinets / Carcass: 10 Years

Doors & Drawer Fronts : 5 Years

Ironmongery & Accessories :5 Years

Worktops : 10 Years

### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

#### TURNOVER

Minimum average annual turnover requirement (over 4 previous years trading) for each lot is 300,000 GBP.

#### INSURANCE REQUIREMENTS

Employers (Compulsory) Liability Insurance 5,000,000 GBP

Public Liability Insurance 5,000,000 GBP

Product Liability Insurance 1,000,000 GBP

### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

## **III.2) Conditions related to the contract**

### **III.2.2) Contract performance conditions**

As part of its monitoring of the performance of projects delivered through this framework, following completion of each project LHC/SPA will require the relevant appointed company to provide project performance data based on a standardised set of key performance metrics.

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Open procedure

#### IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 6

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-030905](#)

#### IV.2.2) Time limit for receipt of tenders or requests to participate

Originally published as:

Date

19 May 2022

Local time

12:00pm

Changed to:

Date

7 June 2022

Local time

12:00pm

See the [change notice](#).

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

19 May 2022

Local time

12:30pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

LHC is a joint committee of local authorities acting as a central purchasing body on behalf of Scottish Procurement Alliance. Thanks to their ongoing and collective feedback and input into the development of this framework and given the reach and scale of their portfolio, the framework is both designed and anticipated to support the vast majority of requirements. Consequently, other contracting authorities that were not specifically consulted in the development of this framework may nevertheless also deem the framework to offer a value for money procurement solution for their own requirements and may also use the framework.

As of the date of publication of this notice our frameworks may be used by all contracting authorities in Scotland as defined by the Public Contracts (Scotland) Regulations 2015 and as listed on <https://www.scottishprocurement.scot/who-we-work-with/>, including, but not limited to Registered social landlords (RSL's), tenant management organisations (TMOs) and arm's length management organisations (ALMOs), local authorities and any subsidiaries and joint-venture vehicles of those local authorities, health authorities,

councils, boards and trusts, publicly funded schools, universities and further education establishments, colleges, police forces, fire and rescue services or registered charities.

Bidders must beware that LHC clients may add community benefit requirements in their call-off contracts from this

framework including but not limited to:

- to generate employment and training opportunities for priority groups;
- vocational training;
- to up-skill the existing workforce;
- equality and diversity initiatives;
- to make sub-contracting opportunities available to SMEs, the third sector and supported businesses;
- supply-chain development activity;
- to build capacity in community organisations;
- educational support initiatives.

The Contracting Authority does not intend to include a sub-contract clause as part of community benefits (as per Section 25 of the Procurement Reform (Scotland) Act 2014) in this contract for the following reason:

As this is a tender for the establishment of a framework this is not appropriate but may be included in call off contracts.

Community benefits are included in this requirement. For more information see:  
<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

As a not-for-profit organisation, any surplus generated over the financial year is re-distributed into SPA's Community Benefit Fund.

SPA's Executive Board members are eligible to apply for a portion of the fund each year to use for projects for their local community.

We work in partnership with Lintel Trust who manage the fund and support Executive Board members in their delivery of community

benefit projects, including sourcing match funding. Projects and causes must meet specific criteria determined by partners to ensure the Fund is used to support local needs and communities.

(SC Ref:686333)

#### **VI.4) Procedures for review**

##### **VI.4.1) Review body**

Livingston Sheriff Court and Justice of the Peace Court

West Lothian Civic Centre, Howden South Road

Livingston

EH54 6FF

Country

United Kingdom

Internet address

<https://www.lhc.gov.uk/>

##### **VI.4.2) Body responsible for mediation procedures**

Livingston Sheriff Court and Justice of the Peace Court

West Lothian Civic Centre, Howden South Road

Livingston

EH54 6FF

Country

United Kingdom