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Contract

Commercial Advisor for Repairs and Maintenance Contracts

Dacorum Borough Council

UK7: Contract details notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-007670

Procurement identifier (OCID): ocds-h6vhtk-05a749 ([view related notices](#))

Published 28 January 2026, 3:02pm

Scope

Reference

CPU00578

Description

Dacorum Borough Council is procuring a Commercial Advisor to support the mobilisation and ongoing management of its new suite of housing contracts, including Repairs, Maintenance, and Capital Delivery, as well as associated Mechanical & Electrical, Fire Safety & Security, and Lift Maintenance contracts. The Council is adopting cost-plus and open book cost models to drive transparency, value for money, and robust financial governance across all contracts. The Commercial Advisor will play a pivotal role in embedding these models, providing strategic commercial advice, supporting the Council's client management and finance teams, and ensuring effective implementation, monitoring, and continuous improvement of commercial arrangements throughout the contract term. This appointment is central to the Council's commitment to achieving best value, strong financial controls, and collaborative working with its contractors and stakeholders.

Contract 1. Commercial Advisor

Supplier

- [Echelon Consultancy](#)

Contract value

- £450,000 excluding VAT
- £540,000 including VAT

Above the relevant threshold

Date signed

28 January 2026

Contract dates

- 28 January 2026 to 30 June 2031
- Possible extension to 30 June 2036
- 10 years, 5 months, 4 days

Description of possible extension:

This extension of the contract will be dependant on ongoing requirements and performance of the consultant.

Main procurement category

Services

CPV classifications

- 70332200 - Commercial property management services
- 71324000 - Quantity surveying services
- 79212000 - Auditing services
- 79411000 - General management consultancy services
- 79418000 - Procurement consultancy services

Key performance indicators

Name	Description	Reporting frequency
Client Satisfaction	Client completes a satisfaction form, scoring each item 1–5. Target - Satisfactory survey – 95%	1 months
Reporting	Presenting reports at requested time Target - within 5 days	1 months
Predictability of Cost	Actual cost of completed projects vs estimated cost of project. 90% (aggregate of all projects)	1 months

Name	Description	Reporting frequency
Response Time	Time taken to respond to Council requests for advice, support, or attendance at meetings. Acknowledged within 1 working day and substantively responded to within 3 working days. For urgent requests/incidents, response within 12 hours. Target 95%	1 months

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Supplier

Echelon Consultancy

- Companies House: 05345282

Echelon House, 219a Hatfield Road

St Albans, Hertfordshire

AL1 4TB

United Kingdom

Email: tenders@echelonconsultancy.co.uk

Region: UKH23 - Hertfordshire

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Commercial Advisor

Contracting authority

Dacorum Borough Council

- Public Procurement Organisation Number: PGGG-5373-XYZX

The Forum, Marlowes

Hemel Hempstead

HP1 1DN

United Kingdom

Contact name: Andrew Linden

Email: Andrew.Linden@dacorum.gov.uk

Website: <http://www.dacorum.gov.uk>

Region: UKH23 - Hertfordshire

Organisation type: Public authority - sub-central government