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Awarded contract

Provision of Business Support Consultants for DRIVE Project

Affilius Limited

F03: Contract award notice

Notice reference: 2021/S 000-007646

Published: 12 April 2021, 5:32pm

Section I: Contracting authority

I.1) Name and addresses

Affilius Limited

The Rectory Blackburn Road, Rising Bridge

Accrington

BB5 2SB

Contact

Ms Janine Bradley

Email

janine.bradley@blackpool.gov.uk

Telephone

+44 1253478756

Country

United Kingdom

NUTS code

UKD4 - Lancashire

National registration number

08516327

Internet address(es)

Main address

<https://www.affiliusgroup.com/>

Buyer's address

<https://www.affiliusgroup.com/>

I.4) Type of the contracting authority

Other type

Private Limited Company

I.5) Main activity

Other activity

Information Technology Consultancy

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of Business Support Consultants for DRIVE Project

Reference number

DN522727

II.1.2) Main CPV code

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

II.1.3) Type of contract

Services

II.1.4) Short description

To secure the drive Project Affilius have joined forces with Selnet Ltd, the Social Enterprise Network for Lancashire. Selnet are nationally recognised as one of the UK's top 100 Social Enterprises and the lead body representing social enterprise in the Lancashire sub-region.

Selnet provide a range of business support services delivered through partners that build capacity, provide resources and opportunities to help increase competitiveness, sustainability and impact of the business supported. Selnet have many years' experience in contract management and are the lead partner in the delivery of the drive project.

At Affilius we aim to provide an enjoyable service which guides our clients through a digital evolution to increase competitiveness, profitability, employee engagement and client satisfaction. We are a small team that gives clients flexibility and high levels of personal

responsibility, expertise supported by a strong network of industry partners.

“drive” is a new, bespoke, stand-alone programme for Lancashire enterprises and entrepreneurs that fills a gap in both business start-up and growth support provision across Lancashire.

As a trusted project partner Affilius have agreed with Selnet to deliver specialist business support through a team of advisers, support activity will focus in Lancashire districts: Burnley, Pendle, Rossendale, Hyndburn Ribble Valley and Blackburn with Darwen. Affilius have committed private match funding to enable the partnership to access ERDF grant funding and are committed to achieving the project deliverables for the Lancashire economy. Over the lifetime of the project we will reach over 200 Businesses including social enterprise that will benefit from support tailored to their individual business needs.

Through a blend of one-to-one and one-to-many activities, drive will cater to the specific needs of both new enterprises and to established enterprises looking to grow;

- Provision of specialist start-up support to potential entrepreneurs and to new (under 12 months) SMEs and social enterprises, and;
- Provision of development, growth and capacity building support to established entrepreneurs, SMEs and social enterprises.

As part of the drive countywide partnership, the Affilius team will work across East Lancashire supporting project beneficiaries to improve the competitiveness and productivity of SMEs by increasing their capacity and capability and promoting entrepreneurship, with a particular emphasis on Social Enterprise (SE).

Applications are invited from suitably qualified and experienced business advisers to operate

on a consultancy basis as part of the Affilius supply team. To provide business planning support to drive beneficiaries from specified Boroughs within East Lancashire (Burnley, Pendle, Rossendale, Hyndburn and Ribble Valley). In order to encourage positive engagement in all Boroughs we are seeking to appoint up to 3 experienced advisers who have knowledge of the area, links to local business and business networks and connections with Lancashire Business growth hub, Boost Lancashire. The applicant should be aware of all existing business support provision across Lancashire, able to encourage engagement from businesses that will benefit from the package of support the drive project will deliver, and provide targeted support for businesses that are outside the scope of Boost.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £214,000

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKD4 - Lancashire

Main site or place of performance

Lancashire

II.2.4) Description of the procurement

Applications are invited from suitably qualified and experienced business advisers to operate on a consultancy basis as part of the Affilius supply team. To provide business planning

support to drive beneficiaries from specified Boroughs within East Lancashire (Burnley, Pendle, Rossendale, Hyndburn and Ribble Valley). In order to encourage positive engagement in all Boroughs we are seeking to appoint up to 3 experienced advisers who have knowledge of the area, links to local business and business networks and connections with Lancashire Business growth hub, Boost Lancashire. The applicant should be aware of all existing business support provision across Lancashire, able to encourage engagement from businesses that will benefit from the package of support the drive project will deliver, and provide targeted support for businesses that are outside the scope of Boost.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 0

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

ERDF

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 027-067978](#)

Section V. Award of contract

Contract No

n/a

Lot No

1

Title

Provision of Business Support Consultants for DRIVE Project

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

9 April 2021

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Mike Wilson

Accrington

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

The Support Platform Limited

Clitheroe

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £214,000

Total value of the contract/lot: £214,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Royal Court of Justice

London

Country

United Kingdom