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Contract

## **Provision of Business Support Consultants for DRIVE Project**

Affilius Limited

F03: Contract award notice

Notice identifier: 2021/S 000-007646

Procurement identifier (OCID): ocds-h6vhtk-02a54f

Published 12 April 2021, 5:32pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Affilius Limited

The Rectory Blackburn Road, Rising Bridge

Accrington

BB5 2SB

#### **Contact**

Ms Janine Bradley

#### **Email**

[janine.bradley@blackpool.gov.uk](mailto:janine.bradley@blackpool.gov.uk)

#### **Telephone**

+44 1253478756

#### **Country**

United Kingdom

**NUTS code**

UKD4 - Lancashire

**National registration number**

08516327

**Internet address(es)**

Main address

<https://www.affiliusgroup.com/>

Buyer's address

<https://www.affiliusgroup.com/>

**I.4) Type of the contracting authority**

Other type

Private Limited Company

**I.5) Main activity**

Other activity

Information Technology Consultancy

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Provision of Business Support Consultants for DRIVE Project

Reference number

DN522727

### **II.1.2) Main CPV code**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

To secure the drive Project Affilius have joined forces with Selnet Ltd, the Social Enterprise

Network for Lancashire. Selnet are nationally recognised as one of the UK's top 100 Social

Enterprises and the lead body representing social enterprise in the Lancashire sub-region.

Selnet provide a range of business support services delivered through partners that build capacity, provide resources and opportunities to help increase competitiveness,

sustainability and impact of the business supported. Selnet have many years' experience in

contract management and are the lead partner in the delivery of the drive project.

At Affilius we aim to provide an enjoyable service which guides our clients through a digital

evolution to increase competitiveness, profitability, employee engagement and client

satisfaction. We are a small team that gives clients flexibility and high levels of personal responsibility, expertise supported by a strong network of industry partners.

"drive" is a new, bespoke, stand-alone programme for Lancashire enterprises and

entrepreneurs that fills a gap in both business start-up and growth support provision across

Lancashire.

As a trusted project partner Affilius have agreed with Selnet to deliver specialist business

support through a team of advisers, support activity will focus in Lancashire districts:

Burnley, Pendle, Rossendale, Hyndburn Ribble Valley and Blackburn with Darwen. Affilius

have committed private match funding to enable the partnership to access ERDF grant

funding and are committed to achieving the project deliverables for the Lancashire economy.

Over the lifetime of the project we will reach over 200 Businesses including social enterprise

that will benefit from support tailored to their individual business needs.

Through a blend of one-to-one and one-to-many activities, drive will cater to the specific needs of both new enterprises and to established enterprises looking to grow;

- Provision of specialist start-up support to potential entrepreneurs and to new (under 12 months) SMEs and social enterprises, and;
- Provision of development, growth and capacity building support to established entrepreneurs, SMEs and social enterprises.

As part of the drive countywide partnership, the Affilius team will work across East

Lancashire supporting project beneficiaries to improve the competitiveness and productivity

of SMEs by increasing their capacity and capability and promoting entrepreneurship, with a

particular emphasis on Social Enterprise (SE).

Applications are invited from suitably qualified and experienced business advisers to operate

on a consultancy basis as part of the Affilius supply team. To provide business planning

support to drive beneficiaries from specified Boroughs within East Lancashire (Burnley,

Pendle, Rossendale, Hyndburn and Ribble Valley). In order to encourage positive

engagement in all Boroughs we are seeking to appoint up to 3 experienced advisers who have knowledge of the area, links to local business and business networks and connections

with Lancashire Business growth hub, Boost Lancashire. The applicant should be aware of all

existing business support provision across Lancashire, able to encourage engagement from

businesses that will benefit from the package of support the drive project will deliver, and provide targeted support for businesses that are outside the scope of Boost.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £214,000

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKD4 - Lancashire

Main site or place of performance

Lancashire

#### **II.2.4) Description of the procurement**

Applications are invited from suitably qualified and experienced business advisers to operate

on a consultancy basis as part of the Affilius supply team. To provide business planning support to drive beneficiaries from specified Boroughs within East Lancashire (Burnley, Pendle, Rossendale, Hyndburn and Ribble Valley). In order to encourage positive

engagement in all Boroughs we are seeking to appoint up to 3 experienced advisers who have knowledge of the area, links to local business and business networks and connections

with Lancashire Business growth hub, Boost Lancashire. The applicant should be aware of all

existing business support provision across Lancashire, able to encourage engagement from

businesses that will benefit from the package of support the drive project will deliver, and provide targeted support for businesses that are outside the scope of Boost.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 0

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

ERDF

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 027-067978](#)

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## **Section V. Award of contract**

### **Contract No**

n/a

### **Lot No**

1

### **Title**

Provision of Business Support Consultants for DRIVE Project

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

9 April 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Mike Wilson

Accrington

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

The Support Platform Limited

Clitheroe

Country

United Kingdom

NUTS code

- UKD4 - Lancashire

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £214,000

Total value of the contract/lot: £214,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Royal Court of Justice

London

Country

United Kingdom