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Tender

Supply and Distribution of Fruit, Vegetables, Milk and Morning Goods

Hampshire County Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-007631

Procurement identifier (OCID): ocids-h6vhtk-0610fc

Published 28 January 2026, 2:02pm

Scope

Reference

CS27630

Description

This Framework Agreement covers the supply of the Goods to customers of Hampshire County Council (County Supplies), and other members of the Central Buying Consortium. For more details regarding members, please refer to Paragraph 2.5 in the Invitation to Tender.

Delivery locations may include but not be limited to Local Authority offices, Adult Health and Social Care establishments, Schools, Countryside Services, Hampshire and Isle of Wight Fire and Rescue Service establishments, Hampshire and Isle of Wight Constabulary establishments, and other external customers of Hampshire County Council (County Supplies).

This Framework Agreement contains two Lots, covering the following areas

Lot 1 - North Hampshire

Lot 2 - South Hampshire

Commercial tool

Establishes a framework

Total value (estimated)

- £3,500,000 excluding VAT
- £3,500,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 4 April 2026 to 3 April 2030
- 4 years

Main procurement category

Goods

CPV classifications

- 15000000 - Food, beverages, tobacco and related products

Not the same for all lots

Contract locations are shown in Lot sections, because they are not the same for all lots.

Lot 1. North Hampshire

Description

The requirement of this Framework Agreement is for the Contractor to Supply and Distribute Fruit and Vegetables and Milk and Morning Goods, as required to Hampshire County Council and other Contracting Authorities within the Northern region of Hampshire including: Basingstoke, Fleet, Hook, Yateley, Farnborough, Aldershot, Winchester, Andover, Stockbridge, Romsey, Alton, Petersfield.

Lot value (estimated)

- £1,750,000 excluding VAT
- £1,750,000 including VAT

Framework lot values may be shared with other lots

Contract locations

- UKJ3 - Hampshire and Isle of Wight

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. South Hampshire

Description

The requirement of this Framework Agreement is for the Contractor to Supply and Distribute Fruit and Vegetables and Milk and Morning Goods, as required to Hampshire County Council and other Contracting Authorities within the Northern region of Hampshire including: Portsmouth, Havant, Waterlooville, Horndean, Hayling Island, Alton, Petersfield, Hedge End, Southampton, Totton, New Forest, Hythe, Fawley

Lot value (estimated)

- £1,750,000 excluding VAT
- £1,750,000 including VAT

Framework lot values may be shared with other lots

Contract locations

- UKJ3 - Hampshire and Isle of Wight
- UKK24 - Bournemouth, Christchurch and Poole

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Maximum number of suppliers

2

Maximum percentage fee charged to suppliers

2%

Further information about fees

The Council requires a rebate in the sum of 2% of net sales under the Framework Agreement (including VAT) to be paid by the Contractor to the Council annually based on all orders paid to the Contractor by the Contracting Authorities in respect of all Orders placed under this Framework Agreement, during the preceding period. The Contractor shall send annual figures to the Council, who will then raise an invoice to the Contractor requesting payment. The Contractor shall quote the Framework Agreement reference number CS27630 on all correspondence clearly stating the period the payment relates to. Supporting documentation should be included to show the value of sales against which rebate has been calculated.

A retrospective payment will be applied to all Orders placed in each year of the Framework Period. The value of the rebate shall be calculated as a percentage of the net value of Orders, irrespective of the origin of the Order.

The Contractor shall make payment of the rebate to the Council or to such other person as the Council directs, within 30 days of receipt of a valid invoice for the rebate.

Any disputes relating to the rebate value shall be resolved between the Council and the Contractor.

For the avoidance of doubt the rebate shall be payable on individual Orders and will continue to be payable for the full term of each Order and any extensions thereto.

Without prejudice to any other remedies available, the Council reserves the right to recover from the Contractor any reasonable administration charges incurred in pursuing unpaid rebates. The Council shall also be entitled to charge interest on all outstanding rebates at a rate of 2% above the base lending rate of National Westminster Bank Plc.

If any rebate shall be unpaid for a period of 3 months the Council shall be permitted to terminate the Framework Agreement forthwith on giving notice in writing to the Contractor.

In the event that any of the appointed Contractors goes into receivership during the course of this Framework Agreement the Council reserves the right to set off any accrued rebate against any outstanding invoices.

The Council will request that each Contracting Authority will endeavour to have their Order annotated with the relevant Framework Agreement reference number, but this cannot be guaranteed on all Orders.

Framework operation description

Direct award to the contractor from each Geographical Lot.

Award method when using the framework

Without competition

Contracting authorities that may use the framework

Hampshire County Council, including Education Establishments, Police and Emergency Services, Office of the Police and Crime Commissioner for Hampshire and the Isle of Wight and Hampshire Constabulary, NHS Bodies, Central Government Departments and their Agencies and registered charities, as well as members of the CBC.

Educational establishments, such as but not limited to free schools and local authority maintained schools, pre-schools, post 16 colleges, higher education institutions, independent schools (schools that are independent in their finances and governance, that are not dependent upon national or local government), children's centres and any other types of schools.

Contracting authority location restrictions

- UKH12 - Cambridgeshire CC
- UKD6 - Cheshire

- UKK3 - Cornwall and Isles of Scilly
 - UKD1 - Cumbria
 - UKF1 - Derbyshire and Nottinghamshire
 - UKK4 - Devon
 - UKK2 - Dorset and Somerset
 - UKC1 - Tees Valley and Durham
 - UKH3 - Essex
 - UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area
 - UKJ3 - Hampshire and Isle of Wight
 - UKG1 - Herefordshire, Worcestershire and Warwickshire
 - UKJ4 - Kent
 - UKD4 - Lancashire
 - UKF2 - Leicestershire, Rutland and Northamptonshire
 - UKF30 - Lincolnshire
 - UKH15 - Norwich and East Norfolk
 - UKH1 - East Anglia
 - UKH16 - North and West Norfolk
 - UKH17 - Breckland and South Norfolk
 - UKJ1 - Berkshire, Buckinghamshire and Oxfordshire
 - UKG2 - Shropshire and Staffordshire
 - UKH14 - Suffolk
 - UKJ2 - Surrey, East and West Sussex
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Submission

Enquiry deadline

18 February 2026, 11:59pm

Tender submission deadline

25 February 2026, 2:00pm

Submission address and any special instructions

<https://in-tendhost.co.uk/hampshire.aspx/Home>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

17 March 2026

Award criteria

Name	Description	Type
Price criterion 1 (Lot 0)	Award Criterion 1 - Price	Price
Quality criterion 1 (Lot 0)	Award Criterion 2 - 60 Points	Quality
Quality criterion 2 (Lot 0)	Award Criterion 3 - 40 Points	Quality

Weighting description

Award Criterion 1- Price - Price does not carry a separate number of points as this procurement will use the Price Per Quality Point methodology to determine the winning Tenderer:

Price per Quality Point = Total Price for Evaluation / Total Quality Score

Individual quality questions are scored based on a number of points awarded and do not carry a separate weighting.

Other information

Payment terms

Please refer to Hampshire County Council Terms and Conditions for Purchase Orders

Terms and conditions for purchase orders | Business and economy | Hampshire County Council

Description of risks to contract performance

Travel disruption - Adverse weather conditions and/or traffic delays could result in failed deliveries, especially with strict delivery times to certain sites.

Market Price Increases - Inflation in EU and UK Produce could make the Framework prices unsustainable.

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Justification for not publishing a preliminary market engagement notice

County Supplies is in constant communication with the suppliers within the Market to ensure that the correct services are being supplied to its customers.

Contracting authority

Hampshire County Council

- Public Procurement Organisation Number: PBHM-7586-PWLP

High St, The Castle

Winchester

SO23 8UJ

United Kingdom

Contact name: Katy Kelleher

Email: katy.kelleher@hants.gov.uk

Website: <https://www.hants.gov.uk>

Region: UKJ36 - Central Hampshire

Organisation type: Public authority - sub-central government