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Planning

WPL05125 - Private Patient Unit

University Hospital Southampton NHS Foundation Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-007505

Procurement identifier (OCID): ocds-h6vhtk-04e896 ([view related notices](#))

Published 28 February 2025, 11:45am

Scope

Description

University Hospital Southampton NHS Foundation Trust (UHS) is seeking a private hospital operator to grow private patient revenues and develop a purpose-built Private Patient Unit (PPU) at Southampton General Hospital (SGH). A procurement process may begin in mid-spring 2025 to identify a JV partner to operate and manage the PPU under a profit-share arrangement. Prospective partners must bring investment and resources, and UHS may explore collaborations with other Trusts. A market engagement meeting will facilitate discussions on private patient opportunities, partner benefits, and preferred commercial structures. Following this, UHS will decide whether to proceed with a formal procurement process.

Total value (estimated)

- £0 excluding VAT

- £0 including VAT

Contract dates (estimated)

- 1 July 2026 to 1 July 2056
- 30 years, 1 day

Main procurement category

Services

CPV classifications

- 85111000 - Hospital services
- 45215140 - Hospital facilities construction work
- 85110000 - Hospital and related services
- 85111200 - Medical hospital services

Contract locations

- UK - United Kingdom
 - UKJ32 - Southampton
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Engagement

Engagement deadline

26 April 2025

Engagement process description

Interested parties must register their interest in the event, including the names and contact details of each attendee. To note, attendance is limited to a maximum of four people per provider. There will be an opportunity to book a site tour and to independently meet the team at the event, further itinerary details will follow. Please register via the Atamis Portal (<https://atamis-1928.my.site.com/s/Welcome>) to view further information and register for the event. The deadline for participation requests in the market engagement exercise is 12 noon on 28th March 2025. At this point in the process, potentially interested parties are asked to not approach UHS staff to discuss this potential opportunity. If there are specific clarifications required on the opportunity, please address these through the contact details in this notice. Following this market engagement process: • UHS may decide to embark on a process to procure a JV partner; or • UHS may decide not to commence such a procurement process. UHS asks the market to appreciate that the main reasons for this engagement are to understand market interest, view of the opportunity and potential commercial arrangements that would be acceptable in the market, given the scale and the ambitions of the project outlined in the supporting documents. Should the Trust pursue a process to procure a partner, it will be issuing contractual terms against which bidders will be assessed. Therefore, providing a response will assist with the Trust in developing such terms. UHS also wish to confirm that anything discussed during the market engagement process will not have a bearing on the evaluation of parties during any subsequent process or give any indication of acceptance or commitment to a particular approach. UHS shall have no liability for any costs howsoever incurred by those participating in this market engagement process.

Submission

Publication date of tender notice (estimated)

27 May 2025

Contracting authority

University Hospital Southampton NHS Foundation Trust

- Public Procurement Organisation Number: PTRZ-1736-CQVH

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Region: UKJ32 - Southampton

Organisation type: Public authority - central government