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Contract

## **Integrated Community Dermatology Service for NHS Mid and South Essex Integrated Care Board (Intention to Award PSR)**

NHS Mid and South Essex Integrated Care Board

F03: Contract award notice

Notice identifier: 2025/S 000-007414

Procurement identifier (OCID): ocids-h6vhtk-049cca

Published 27 February 2025, 3:02pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Mid and South Essex Integrated Care Board

Phoenix House, Christopher Martin Rd,

Basildon

SS14 3HG

#### **Email**

[cariad.burgess@attain.co.uk](mailto:cariad.burgess@attain.co.uk)

#### **Country**

United Kingdom

#### **Region code**

UKH3 - Essex

**National registration number**

99E

**Internet address(es)**

Main address

<https://www.midandsouthessex.ics.nhs.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Integrated Community Dermatology Service for NHS Mid and South Essex Integrated Care Board (Intention to Award PSR)

Reference number

ACE-0756-2024-MSE

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This Intention to Award Notice is issued in accordance with the Health Care Services (Provider Selection Regime) Regulations 2023 under the competitive process. The Procurement relates to the Invitation to Tender (competitive process) for the provision of Integrated Community Dermatology Services in Mid and South Essex.

The Authority has undertaken a full evaluation and assessment of the compliant bid submissions received as part of this competitive process, which were evaluated in line with the procurement documentation published within the Competitive Process Overview (CPO). The contract award criteria are specified in the procurement documentation and CPO. As a result of this, the Authority intends to award the proposed Contract for the Service to the Provider that achieved the highest technical and commercial scores across the key criteria used.

The purpose of this competitive process was for the Authority to secure a suitably qualified provider to deliver this Integrated Community Dermatology Services across Mid and South Essex.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £41,230,073

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKH3 - Essex

Main site or place of performance

Mid and South Essex Health Economy

### **II.2.4) Description of the procurement**

This Intention to Award Notice is issued in accordance with the Health Care Services (Provider Selection Regime) Regulations 2023 under the competitive process. The Procurement relates to the Invitation to Tender (competitive process) for the provision of Integrated Community Dermatology Services in Mid and South Essex.

The Authority has undertaken a full evaluation and assessment of the compliant bid submissions received as part of this competitive process, which were evaluated in line with the procurement documentation published within the Competitive Process Overview (CPO). The contract award criteria are specified in the procurement documentation and CPO. As a result of this, the Authority intends to award the proposed Contract for the Service to the Provider that achieved the highest technical and commercial scores across the key criteria used.

The scope of the requirement associated with this process has been developed by the Authority. The full details of the scope of the services are set out within Document 3 – Service Specification. The new service will provide a single Integrated Community Dermatology Service, including teledermatology, to support improvement in Dermatology services across the integrated care system, ensuring that patients are seen by the right person, at the right time and on the correct pathway. This will reduce health inequalities, improve patient experience, communication and waiting times for patients.

The aims and objectives for delivery of the Service include:

- Provide a single point of access for service users and referring clinicians (for urgent suspected cancer and routine referrals) that streams service users appropriately, using teledermatology where clinically appropriate;
- Support self-care for service users with Dermatology conditions including digital tools, advice, management plans and onward referral/signposting to health & wellbeing and

voluntary services;

- Provide rapid access to specialist advice and guidance, clinical assessment, diagnostic investigations (teledermatology), diagnosis and treatment ensuring that patients are navigated to the right pathway for their care in line with the agreed MSE Levels of Care

- Deliver initial assessment and management providing a one stop model of care, where appropriate, with face-to-face provision across a number of community locations;

- Deliver follow up care via patient initiated follow up model with telephone, virtual, face to face and supported self-care or shared care with primary care (where shared care pathways are agreed);

- Robust management of pathways, including waiting lists, utilising a Patient Tracking / Management system.

- Provide clinical leadership and case management where appropriate ensuring that care is co-ordinated across the pathway;

- Participate in Multi-Disciplinary Team (MDT) meetings with primary, community, secondary and social care as required;

- Shared decision making to be implemented throughout the pathway to ensure service users are fully aware of their care and expected outcomes applying the ethos of 'no decision about me, without me'.

The contract term is from 01st June 2025 - 31st May 2030, with the option to extend for a maximum of 24 months. The aggregate value of the contract (including extensions) as advertised in the Find a Tender Service (FTS) is £41,230,073 British Pound Sterling. The financial envelope which acts as an affordability cap for the purposes of the Process is £27,396,668 British Pound Sterling over the five-year term.

The service that this notice relates is within scope of the Provider Selection Regime (PSR). The Authority is bound only by the Health Care Services (Provider Selection Regime) Regulations 2023.

#### **II.2.5) Award criteria**

Quality criterion - Name: PSR Key Criteria 1 - Quality and Innovation / Weighting: 31.00%

Quality criterion - Name: PSR Key Criteria 2 - Value / Weighting: 5.00%

Quality criterion - Name: PSR Key Criteria 3 - Integration, Collaboration and Service Sustainability / Weighting: 35.00%

Quality criterion - Name: PSR Key Criteria 4 - Improving Access, Reducing Health Inequalities and Facilitating Choice / Weighting: 19.00%

Quality criterion - Name: PSR Key Criteria 5 - Social Value / Weighting: 10.00%

Cost criterion - Name: Price (Commercial Offer Template) / Weighting: 20

### **II.2.11) Information about options**

Options: Yes

Description of options

Option to extend for a maximum of 24 months

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

The service that this notice relates is within scope of the Provider Selection Regime (PSR). The Authority is bound only by the Health Care Services (Provider Selection Regime) Regulations 2023.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-033735](#)

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## **Section V. Award of contract**

### **Title**

Integrated Community Dermatology Service

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 February 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 8

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 8

Number of tenders received by electronic means: 8

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Community Health & Eyecare Ltd

1-6 Star Building, Preston,

Preston

PR2 9WT

Country

United Kingdom

NUTS code

- UKD - North West (England)

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £41,230,073

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Please note that this form has a mandatory minimum requirement for at least '1' to be marked against the below statements. The true number should be read as '0'.

Section V Award of Contract:

V.2.2) Information about tenders:

- Number of tenders received from tenderers from other EU Member States: '0'

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The Authority intends to award a NHS Standard Contract for the provision of Integrated Community Dermatology Services for Mid and South Essex.

In line with the regulations, the Authority will observe the standstill period from Monday 24th February 2025 until midnight Thursday 06th March 2025. Representations by Providers must be made to the Authority by Thursday 06th March 2025, this can be made via email to [cariad.burgess@attain.co.uk](mailto:cariad.burgess@attain.co.uk).

Please note that this contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

**DECISION MAKING PROCESS:**

The selected provider was selected due to achieving the highest scores across the key criteria used. The provider has been assessed and passed against the relevant key criteria.



Basic Selection Criteria was set out in the procurement documentation, the Selection Questionnaire (SQ) and were scored Pass/Fail. The Key Criteria was:

PSR Key Criteria 1 - Quality and Innovation 31.00%

PSR Key Criteria 2 - Value 5.00%

PSR Key Criteria 3 - Integration, Collaboration and Service Sustainability 35.00%%

PSR Key Criteria 4 - Improving Access, Reducing Health Inequalities and Facilitating Choice 19.00%

PSR Key Criteria 5 - Social Value 10.00%

The decision to award this procurement has been taken by the following approval committees at NHS MSE ICB: Working and Decision-Making Group 19th February 2025. There were no conflicts of interest identified among the procurement project group members approving the award of the procurement.

This notice was published on 21/02/25, at the same time that the Bidders were informed of the outcome for this Integrated Community Dermatology Service competitive process. The FTS platform has been down and unable to publish this notice due to ongoing maintenance issues. This notice should read 21/02/25 as the date of publication and this will be upheld in line with the standstill period and outcome communications.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

NHS Mid and South Essex Integrated Care Board

Phoenix House, Christopher Martin Rd,

Basildon

SS14 3HG

Email

[cariad.burgess@attain.co.uk](mailto:cariad.burgess@attain.co.uk)

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

NHS Mid and South Essex Integrated Care Board

Phoenix House, Christopher Martin Rd,

Basildon

SS14 3HG

Email

[cariad.burgess@attain.co.uk](mailto:cariad.burgess@attain.co.uk)

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Representations must be made to the relevant Authority at the email address indicated in section V1.3 by Thursday 06th March 2025 and clearly articulate any suspected breach in the Provider Selection Regime (PSR). This will then be reviewed by the Authority's PSR Representation Review Panel.

#### **VI.4.4) Service from which information about the review procedure may be obtained**

NHS Mid and South Essex Integrated Care Board

Phoenix House, Christopher Martin Rd,

Basildon

SS14 3HG

Email

[cariad.burgess@attain.co.uk](mailto:cariad.burgess@attain.co.uk)

Country

United Kingdom

