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Contract

## **SALUD Upgrade to Browser Dental Management System**

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

F03: Contract award notice

Notice identifier: 2023/S 000-007349

Procurement identifier (OCID): ocds-h6vhtk-03ab83

Published 14 March 2023, 10:52am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

4-5 Charnwood Court,, Heol Billingsley, Parc Nantgarw

Cardiff

CF15 7QZ

#### **Email**

[sophie.stacey@wales.nhs.uk](mailto:sophie.stacey@wales.nhs.uk)

#### **Telephone**

+44 1443848585

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://nwssp.nhs.wales/ourservices/procurement-services/>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA0221](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0221)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

SALUD Upgrade to Browser Dental Management System

Reference number

CAV-STA (22-23) 168

#### **II.1.2) Main CPV code**

- 72261000 - Software support services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This procurement is for the upgrade of the Dental SALUD servers for an existing software solution of which is fully compatible and integrated within our IT networks and server.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £223,600

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 48100000 - Industry specific software package

#### **II.2.3) Place of performance**

NUTS codes

- UKL22 - Cardiff and Vale of Glamorgan

Main site or place of performance

The Dental Directorate encompassing the University Dental Hospital (UDH), St Davids Hospital Dental Outreach Unit and Mountain Ash YCC Dental Outreach Unit.

#### **II.2.4) Description of the procurement**

The SALUD management tool currently provided by Two Ten Health is already integrated into Cardiff & Vale University Health Board. The existing SALUD Dental Patient Management System has been in use by the Dental Directorate since 2009 and provides an integrated electronic patient record for patients treated and providing an effective management tool. Currently only the under graduate students use this programme, however the Health Board wish to extend this for NHS clinics and will replace the traditional paper dental record which will allow all the benefits of e-referral, viewing of patient records from any of the 3 dental sites with radiology images being stored in one place.

The Dental Directorate within C&V UHB seeks a specialised, flexible and upgradeable dental management functionality combined with specialist charts and seamless integrations into UHB systems in use, allowing for a comprehensive electronic dental record (EDR).

This procurement is for the upgrade of the dental SALUD servers for an existing software solution of which is fully compatible and integrated within our IT networks and server.

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

In 2009, a dental management system was procured via the Official Journal of the European Union (OJEU) that would provide an electronic dental record for all patients seen and treated at the Dental Directorate. The Tender was awarded to Two-Ten-Health and from this, Cardiff & Vale UHB have invested and embedded the SALUD system into University Dental Hospital (UDH), St Davids Hospital Dental Outreach Unit and Mountain Ash YCC Dental Outreach Unit. In addition, all staff have become familiar with the software.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-005454](#)

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## **Section V. Award of contract**

### **Contract No**

CAV-STA (22-23) 168

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

20 February 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 0

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Two-Ten Health

46 Merrion Square East , Dublin

Dublin

D02Y2X3

Email

[eoin.darling@titanium.solutions](mailto:eoin.darling@titanium.solutions)

Telephone

+44 353876210598

Country

Ireland

NUTS code

- IE061 - Dublin

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £223,600

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Please note additional information on this procurement:

1. The Contracting Authority reserves the right to award the contract in whole, in part or annual the tendering process and not award any

contract.

2. NHS Shared Services Partnership - Procurement Services is acting on behalf of Cardiff and Vale University Local Health Board.

(WA Ref:129967)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom