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Contract

## **Supply and Delivery of Janitorial Products**

Scotland Excel

F03: Contract award notice

Notice identifier: 2023/S 000-007252

Procurement identifier (OCID): ocds-h6vhtk-038494

Published 13 March 2023, 2:53pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Scotland Excel

Renfrewshire House, Cotton Street

Paisley

PA1 1AR

#### **Email**

[education.corporate@scotland-excel.org.uk](mailto:education.corporate@scotland-excel.org.uk)

#### **Telephone**

+44 1414888230

#### **Country**

United Kingdom

#### **NUTS code**

UKM83 - Inverclyde, East Renfrewshire and Renfrewshire

**Internet address(es)**

Main address

<http://www.scotland-excel.org.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10383](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10383)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Supply and Delivery of Janitorial Products

Reference number

1222

**II.1.2) Main CPV code**

- 33760000 - Toilet paper, handkerchiefs, hand towels and serviettes

**II.1.3) Type of contract**

Supplies

**II.1.4) Short description**

This contact notice is in relation to the renewal framework for Janitorial Products, on behalf of the 32 local authorities in Scotland. It is anticipated that the scope of materials covered under the framework will include, but not be limited to paper towels, cleaning chemicals, hand soap, refuse sacks and cleaning equipment such as mops and buckets.

**II.1.6) Information about lots**

This contract is divided into lots: Yes

**II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £56,000,000

**II.2) Description****II.2.1) Title**

Paper Products

Lot No

1

**II.2.2) Additional CPV code(s)**

- 33760000 - Toilet paper, handkerchiefs, hand towels and serviettes
- 33761000 - Toilet paper
- 33141118 - Wipes
- 33711430 - Disposable personal wipes

**II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating Councils and associate members within Scotland.

**II.2.4) Description of the procurement**

This contact notice is in relation to the renewal framework for Janitorial Products, on behalf of the 32 local authorities in Scotland. It is anticipated that the scope of materials covered under the framework will include, but not be limited to paper towels, cleaning chemicals, hand soap, refuse sacks and cleaning equipment such as mops and buckets.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 25

Price - Weighting: 75

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may be excluded from this competition (or any competition in relation to any lot) if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

## **II.2) Description**

### **II.2.1) Title**

Janitorial Products

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 33760000 - Toilet paper, handkerchiefs, hand towels and serviettes
- 33761000 - Toilet paper
- 33141118 - Wipes
- 33711430 - Disposable personal wipes

- 39831600 - Toilet cleaners
- 33711900 - Soap
- 39831300 - Floor cleaners
- 39832100 - Dishwashing powder
- 39811200 - Air sanitisers
- 19640000 - Polythene waste and refuse sacks and bags

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating Councils and associate members within Scotland.

### **II.2.4) Description of the procurement**

This contract notice is in relation to the renewal framework for Janitorial Products, on behalf of the 32 local authorities in Scotland. It is anticipated that the scope of materials covered under the framework will include, but not be limited to paper towels, cleaning chemicals, hand soap, refuse sacks and cleaning equipment such as mops and buckets.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 25

Price - Weighting: 75

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may be excluded from this competition (or any competition in relation to any lot) if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

## **II.2) Description**

### **II.2.1) Title**

Chemicals

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 39831600 - Toilet cleaners
- 33711900 - Soap
- 39291000 - Laundry supplies
- 39831300 - Floor cleaners
- 39832100 - Dishwashing powder
- 19640000 - Polythene waste and refuse sacks and bags

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating Councils and associate members within Scotland

### **II.2.4) Description of the procurement**

This contract notice is in relation to the renewal framework for Janitorial Products, on behalf of the 32 local authorities in Scotland. It is anticipated that the scope of materials covered under the framework will include, but not be limited to paper towels, cleaning chemicals, hand soap, refuse sacks and cleaning equipment such as mops and buckets.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 25

Price - Weighting: 75

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Economic operators may be excluded from this competition (or any competition in relation to any lot) if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

### **II.2) Description**

#### **II.2.1) Title**

One Stop Shop

Lot No

4

#### **II.2.2) Additional CPV code(s)**

- 33760000 - Toilet paper, handkerchiefs, hand towels and serviettes
- 33761000 - Toilet paper
- 39831600 - Toilet cleaners
- 33141118 - Wipes
- 33711430 - Disposable personal wipes
- 39831300 - Floor cleaners
- 39832100 - Dishwashing powder
- 39811200 - Air sanitisers

- 19640000 - Polythene waste and refuse sacks and bags
- 33711900 - Soap

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating Councils and associate members within Scotland.

### **II.2.4) Description of the procurement**

This Contract Notice is in relation to the renewal framework for Janitorial Products, on behalf of the 32 local authorities in Scotland. It is anticipated that the scope of materials covered under the framework will include, but not be limited to paper towels, cleaning chemicals, hand soap, refuse sacks and cleaning equipment such as mops and buckets.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 25

Price - Weighting: 75

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may be excluded from this competition (or any competition in relation to any lot) if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-032367](#)

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Janitorial Products

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 February 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 16

Number of tenders received from SMEs: 10

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 16

Number of tenders received by electronic means: 16

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Unico Ltd

North Main Street, Carronshore

Falkirk

FK2 8HT

Telephone

+44 7966319411

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Alliance Disposables Ltd

ALLIANCE HOUSEMARSHFIELD BANKCREWECHESHIRECW2 8UY

Crewe

CW2 8UY

Telephone

+44 1417712900

Fax

+44 1417714152

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Personnel Hygiene Services Limited

Tame Valley Industrial Estate, Claymore

Tamworth

B77 5DQ

Telephone

+44 1827213270

Fax

+44 1827213270

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

GMC Corsehill Ltd

Ailsa Road, Kyle Estate

Irvine

KA12 8NG

Telephone

+44 1294275133

Fax

+44 129431230

Country

United Kingdom

NUTS code

- UKM8 - West Central Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Guthrie Group Ltd

2 Drummond Square, Brucefield Industry Park, Livingston West Lothian

LIVINGSTON

EH54 9DH

Telephone

+44 7720444664

Country

United Kingdom

NUTS code

- UKM78 - West Lothian

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Prime Industrial & Janitorial Supplies Ltd

3 George Square, Castle Brae

Dunfermline

KY11 8QF

Telephone

+44 1383844255

Fax

+44 1383844266

Country

United Kingdom

NUTS code

- UKM72 - Clackmannanshire and Fife

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

OT Group Limited

Plot 1 Alexandria Drive

Ashton-Under-Lyne

OL7 0QN

Telephone

+44 7929780909

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Instock Ltd

Unit 1 Howe Moss Drive, Kirkhill Industrial Estate

Dyce, Aberdeen

AB21 0GL

Telephone

+44 1224723823

Fax

+44 1224725586

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Enviroclean Global Ltd

Inchyra Road

Grangemouth

FK3 9XB

Telephone

+44 1324665050

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Bunzl UK Ltd T/A Bunzl Cleaning and Hygiene Supplies

Unit P, Heron Drive, , Langley, Berkshire

Langley

SL3 8XP

Telephone

+44 1753214040

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Arrow County Supplies Ltd

Arrow House

Shrewsbury

SY3 9AE

Telephone

+44 1743283611

Country

United Kingdom

NUTS code

- UKG22 - Shropshire CC

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £56,000,000

Total value of the contract/lot: £16,800,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Chemicals

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 February 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 17

Number of tenders received from SMEs: 11

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 17

Number of tenders received by electronic means: 17

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Unico Ltd

North Main Street, Carronshore

Falkirk

FK2 8HT

Telephone

+44 7966319411

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Alliance Disposables Ltd

ALLIANCE HOUSEMARSHFIELD BANKCREWECHESHIRECW2 8UY

Crewe

CW2 8UY

Telephone

+44 1417712900

Fax

+44 1417714152

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

GMC Corsehill Ltd

Ailsa Road, Kyle Estate

Irvine

KA12 8NG

Telephone

+44 1294275133

Fax

+44 129431230

Country

United Kingdom

NUTS code

- UKM8 - West Central Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Guthrie Group Ltd

2 Drummond Square, Brucefield Industry Park, Livingston West Lothian

LIVINGSTON

EH54 9DH

Telephone

+44 7720444664

Country

United Kingdom

NUTS code

- UKM78 - West Lothian

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

ASPIRE INDUSTRIAL SERVICES

17 KELVIN AVENUE , HILLINGTON INDUSTRIAL ESTATE

GLASGOW

G52 4LT

Telephone

+44 1418823875

Country

United Kingdom

NUTS code

- UKM83 - Inverclyde, East Renfrewshire and Renfrewshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Instock Ltd

Unit 1 Howe Moss Drive, Kirkhill Industrial Estate

Dyce, Aberdeen

AB21 0GL

Telephone

+44 1224723823

Fax

+44 1224725586

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Enviroclean Global Ltd

Inchyra Road

Grangemouth

FK3 9XB

Telephone

+44 1324665050

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Bunzl UK Ltd T/A Bunzl Cleaning and Hygiene Supplies

Unit P, Heron Drive, , Langley, Berkshire

Langley

SL3 8XP

Telephone

+44 1753214040

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Arrow County Supplies Ltd

Arrow House

Shrewsbury

SY3 9AE

Telephone

+44 1743283611

Country

United Kingdom

NUTS code

- UKG22 - Shropshire CC

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £56,000,000

Total value of the contract/lot: £8,400,000

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**Section V. Award of contract**

**Lot No**

1

**Title**

Paper Products

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

21 February 2023

**V.2.2) Information about tenders**

Number of tenders received: 17

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 17

Number of tenders received by electronic means: 17

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Alliance Disposables Ltd

ALLIANCE HOUSEMARSHFIELD BANKCREWECHESHIRECW2 8UY

Crewe

CW2 8UY

Telephone

+44 1417712900

Fax

+44 417714152

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Personnel Hygiene Services Limited

Tame Valley Industrial Estate, Claymore

Tamworth

B77 5DQ

Telephone

+44 1827213270

Fax

+44 1827213270

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Unico Ltd

North Main Street, Carronshore

Falkirk

FK2 8HT

Telephone

+44 7966319411

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

GMC Corsehill Ltd

Ailsa Road, Kyle Estate

Irvine

KA12 8NG

Telephone

+44 1294275133

Fax

+44 1294312300

Country

United Kingdom

NUTS code

- UKM8 - West Central Scotland

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Instock Ltd

Unit 1 Howe Moss Drive, Kirkhill Industrial Estate

Dyce, Aberdeen

AB21 0GL

Telephone

+44 1224723823

Fax

+44 1224725586

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Enviroclean Global Ltd

Inchyra Road

Grangemouth

FK3 9XB

Telephone

+44 1324665050

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Bunzl UK Ltd T/A Bunzl Cleaning and Hygiene Supplies

Unit P, Heron Drive, , Langley, Berkshire

Langley

SL3 8XP

Telephone

+44 1753214040

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Arrow County Supplies Ltd

Arrow House

Shrewsbury

SY3 9AE

Telephone

+44 1743283611

Country

United Kingdom

NUTS code

- UKG22 - Shropshire CC

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £22,400,000

Total value of the contract/lot: £22,400,000

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

One Stop Shop

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 February 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 14

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 14

Number of tenders received by electronic means: 14

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Unico Ltd

North Main Street, Carronshore

Falkirk

FK2 8HT

Telephone

+44 7966319411

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Alliance Disposables Ltd

ALLIANCE HOUSEMARSHFIELD BANKCREWECHESHIRECW2 8UY

Crewe

CW2 8UY

Telephone

+44 1417712900

Fax

+44 1417714152

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

GMC Corsehill Ltd

Ailsa Road, Kyle Estate

Irvine

KA12 8NG

Telephone

+44 1294275133

Fax

+44 129431230

Country

United Kingdom

NUTS code

- UKM8 - West Central Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Instock Ltd

Unit 1 Howe Moss Drive, Kirkhill Industrial Estate

Dyce, Aberdeen

AB21 0GL

Telephone

+44 1224723823

Fax

+44 1224725586

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Enviroclean Global Ltd

Inchyra Road

Grangemouth

FK3 9XB

Telephone

+44 1324665050

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Bunzl UK Ltd T/A Bunzl Cleaning and Hygiene Supplies

Unit P, Heron Drive, , Langley, Berkshire

Langley

SL3 8XP

Telephone

+44 1753214040

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Arrow County Supplies Ltd

Arrow House

Shrewsbury

SY3 9AE

Telephone

+44 1743283611

Country

United Kingdom

NUTS code

- UKG22 - Shropshire CC

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £56,000,000

Total value of the contract/lot: £8,400,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

This Tender process is subject to the Law and Guidance applicable in Scotland relative to the award of public contracts including (without limitation) as set out in the Public Contracts (Scotland) Regulations 2015, most recently amended to reflect the European Union exit by the UK. This tender exercise has commenced after the UK withdrawal from the European Union and it has been conducted and concluded in

accordance with the Law, Guidance and procedures in force after the UK withdrawal on 31st December 2020. Any prior version of the relevant Law and Guidance, or terminology related thereto, which appears in these Procurement Documents should therefore be interpreted and applied as currently in force. Scotland Excel, as a central purchasing body, is procuring this framework for the use and benefit of its 32 local authorities in Scotland, Tayside Contracts associate members, NHS, Scottish Prison Service, Police Scotland, Scottish Ambulance Service, together with any Integration Authority, or other body, established pursuant to the Public Bodies (Joint Working) (Scotland) Act 2014. Scotland Excel local authority members and associate members entitled to use this framework, are listed at

[http://www.scotlandexcel.org.uk/home/Aboutus/Ourmembers/Our\\_members.aspx](http://www.scotlandexcel.org.uk/home/Aboutus/Ourmembers/Our_members.aspx).

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

Lots 1, 2 & 3 - Tenderers are required to submit a price for a minimum 80% of items as detailed in the commercial Schedule of Offer., Lot 4 has no minimum % of items as detailed in the commercial Schedule of Offer. Successful tenderers for Lots 1, 2 & 3 will be awarded a place onto Lot 4. Scotland Excel will not award a separate score to Lot 4 participants. Scotland Excel reserves the right to consider a bid which does not meet the stated requirements for Lot 4, considering the overall level of response for a Council area to ensure full coverage. . Further information on this can be found within the "1222 ITT including Evaluation Methodology" document, available on PCS-Tender.

Rebates apply to this framework. For further details, please see the Special Conditions of Contract

(SC Ref:722845)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Court of Session

Edinburgh

EH1 1RQ

Country

United Kingdom