

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/007196-2023>

Contract

## **Provision of International Student Recruitment services from Qobolak (Saudi Arabia)**

City of Glasgow College

F03: Contract award notice

Notice identifier: 2023/S 000-007196

Procurement identifier (OCID): ocids-h6vhtk-03ad1b

Published 13 March 2023, 11:33am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

City of Glasgow College

190 Cathedral Street

Glasgow

G4 0RF

#### **Email**

[deborah.fagan@cityofglasgowcollege.ac.uk](mailto:deborah.fagan@cityofglasgowcollege.ac.uk)

#### **Telephone**

+44 1413755316

#### **Country**

United Kingdom

#### **NUTS code**

UKM82 - Glasgow City

**Internet address(es)**

Main address

<http://www.cityofglasgowcollege.ac.uk/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00453](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00453)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Provision of International Student Recruitment services from Qobolak (Saudi Arabia)

Reference number

CS/CoGC/23/11

#### **II.1.2) Main CPV code**

- 79600000 - Recruitment services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Provision of international recruitment services for Saudi Tourism taster programme funded by Ministry of Tourism, Saudi Kingdom.

Furthermore, Qobolak is appointed to promote, identify and introduce clients across the Saudi Kingdom who are interested in enrolling onto courses that are provided by City of Glasgow College. Third party arrangements are common across the Kingdom when government departments are funding activity that requires Saudi Nationals to travel & study overseas.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £322,881

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 79600000 - Recruitment services

### **II.2.3) Place of performance**

NUTS codes

- UKM82 - Glasgow City

Main site or place of performance

190 Cathedral Street, Glasgow, G4 0RF

### **II.2.4) Description of the procurement**

Provision of international recruitment services for Saudi Tourism taster programme funded by Ministry of Tourism, Saudi Kingdom.

Furthermore, Qobolak is appointed to promote, identify and introduce clients across the Saudi Kingdom who are interested in enrolling on to courses that are provided by City of Glasgow College. Third party arrangements are common across the Kingdom when government departments are funding activity that requires Saudi Nationals to travel & study overseas.

This award notice is to cover an initial 3 month pilot.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

Due to the commercial nature of this agreement and complexities of tendering the requirements, a direct route to market without competitive actions is required.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-005940](#)

---

## Section V. Award of contract

### Contract No

CS/CoGC/23/11

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

28 February 2023

#### V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 0

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Qobolak for Commercial Services

6239 King Abdulaziz Rd , Al Yasmeeen Dist

Riyadh

13326-2821

Telephone

+44 7747533212

Country

United Kingdom

NUTS code

- UKI - London

Internet address

<https://www.qobolak.com/en/>

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £322,881

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

This award notice is to cover an initial 3 month pilot.

(SC Ref:725692)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Glasgow Sheriff Court and Justice of the Peace Court

Glasgow

Country

United Kingdom