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Opportunity

## **Le Shuttle Catering Tender**

Le Shuttle Staff Catering Tender

F02: Contract notice

Notice reference: 2024/S 000-007146

Published: 6 March 2024, 10:09am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Le Shuttle Staff Catering Tender

Eurotunnel UK Terminal

Folkestone

CT18 8XY

#### **Contact**

Procurement Team

#### **Email**

[info@cohesionconsulting.co.uk](mailto:info@cohesionconsulting.co.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKJ44 - East Kent

### **Internet address(es)**

Main address

[www.cohesionconsulting.co.uk](http://www.cohesionconsulting.co.uk)

Buyer's address

<https://in-tendhost.co.uk/cohesionconsulting.aspx/Home>

### **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://in-tendhost.co.uk/cohesionconsulting.aspx/Home>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted to the above-mentioned address

### **I.4) Type of the contracting authority**

Other type

Private Business

### **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Le Shuttle Catering Tender

Reference number

CCL\_021

#### **II.1.2) Main CPV code**

- 55500000 - Canteen and catering services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Le Shuttle is an internationally renowned part of Getlink, formerly Eurotunnel. Le Shuttle's international transport hub in Folkestone operations 24/7 every day of the year. There is scope for the successful contractor to develop both the service concepts and the facilities themselves on site. The current contract with ISS has reached its maximum tenure and Le Shuttle are tendering their services with a specific view to find an innovative trading partner to help develop both the facilities and the staff catering and vending services in the two restaurants and buildings on site. A high quality offer is essential, as is the ability to deliver parity of service with their sister operation in France at Calais. Le Shuttle are launching a market engagement exercise to discuss potential service styles, design options and the future partnership with prospective bidders on the 20th of March 2024. The 'Meet the Buyer' event will be held at the Folkestone terminal. The deadline for submitting

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 55500000 - Canteen and catering services

- 55510000 - Canteen services
- 42933000 - Vending machines

### **II.2.3) Place of performance**

NUTS codes

- UKJ44 - East Kent

Main site or place of performance

Eurotunnel UK Terminal / Folkestone, Kent CT18 8XY / United Kingdom

### **II.2.4) Description of the procurement**

Le Shuttle is an internationally renowned part of Getlink, formerly Eurotunnel. Le Shuttle's international transport hub in Folkestone operations 24/7 every day of the year. There is scope for the successful contractor to develop both the service concepts and the facilities themselves on site. The current contract with ISS has reached its maximum tenure and Le Shuttle are tendering their services with a specific view to find an innovative trading partner to help develop both the facilities and the staff catering and vending services in the two restaurants and buildings on site. A high quality offer is essential, as is the ability to deliver parity of service with their sister operation in France at Calais. Le Shuttle are launching a market engagement exercise to discuss potential service styles, design options and the future partnership with prospective bidders on the 20th of March 2024. The 'Meet the Buyer' event will be held at the Folkestone terminal. The deadline for submitting interest in attending the event is 1pm on the 18th of March. Following the engagement exercise, an Open Tender process will commence on the 2nd of April 2024 with a tender return date of 9th May 2024. The contract start date is 1st August 2024 and is for an initial three-year term ending on 31st July 2027. There is a requirement for regular performance reviews and a break clause to support both parties should the relationship not prosper. There is an option for a further two years of tenure beyond this date by mutual agreement and the extension is based on qualitative and financial performance. The process is being managed by Andrew Etherington, Principal Consultant and Founder of Andrew Etherington Associates; Andrew is working with Cohesion Consulting in this process. The tender will be fully managed via in-tend; to register interest in the opportunity, please register via this link: <https://in-tendhost.co.uk/cohesionconsulting.aspx/Home.The> projected turnover for the five-year contract is expected to be circa £1,000,000

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

The initial contract term is for three years and there is an option for both parties to extend the contract for a further two years, subject to strong qualitative and financial performance.

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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# **Section III. Legal, economic, financial and technical information**

## **III.1) Conditions for participation**

### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

None applied.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

18 March 2024

Local time

1:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

9 May 2024

Local time

1:00pm

Place

An opening ceremony will be used, so any bids submitted before the deadline cannot be accessed until after 1pm on the day.

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Cohesion Consulting Ltd

16 Mount Pleasant

Royal Tunbridge Wells

TN1 1QU

Email

[info@Cohesionconsulting.co.uk](mailto:info@Cohesionconsulting.co.uk)

Country

United Kingdom

Internet address

[www.Cohesionconsulting.co.uk](http://www.Cohesionconsulting.co.uk)

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Details on review procedures are available from Cohesion Consulting.