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Tender

Le Shuttle Catering Tender

Le Shuttle Staff Catering Tender

F02: Contract notice

Notice identifier: 2024/S 000-007146

Procurement identifier (OCID): ocds-h6vhtk-0445ea

Published 6 March 2024, 10:09am

Section I: Contracting authority

I.1) Name and addresses

Le Shuttle Staff Catering Tender

Eurotunnel UK Terminal

Folkestone

CT18 8XY

Contact

Procurement Team

Email

info@cohesionconsulting.co.uk

Country

United Kingdom

NUTS code

UKJ44 - East Kent

Internet address(es)

Main address

www.cohesionconsulting.co.uk

Buyer's address

https://in-tendhost.co.uk/cohesionconsulting/aspx/Home

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://in-tendhost.co.uk/cohesionconsulting/aspx/Home

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted to the above-mentioned address

I.4) Type of the contracting authority

Other type

Private Business

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Le Shuttle Catering Tender

Reference number

CCL 021

II.1.2) Main CPV code

• 55500000 - Canteen and catering services

II.1.3) Type of contract

Services

II.1.4) Short description

Le Shuttle is an internationally renowned part of Getlink, formerly Eurotunnel. Le Shuttle's international transport hub in Folkestone operations 24/7 every day of the year. There is scope for the successful contractor to develop both the service concepts and the facilities themselves on site. The current contract with ISS has reached its maximum tenure and Le Shuttle are tendering their services with a specific view to find an innovative trading partner to help develop both the facilities and the staff catering and vending services in the two restaurants and buildings on site. A high quality offer is essential, as is the ability to deliver parity of service with their sister operation in France at Calais. Le Shuttle are launching a market engagement exercise to discuss potential service styles, design options and the future partnership with prospective bidders on the 20th of March 2024. The 'Meet the Buyer' event will be held at the Folkestone terminal. The deadline for submitting

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

• 55500000 - Canteen and catering services

- 55510000 Canteen services
- 42933000 Vending machines

II.2.3) Place of performance

NUTS codes

• UKJ44 - East Kent

Main site or place of performance

Eurotunnel UK Terminal / Folkestone, Kent CT18 8XY / United Kingdom

II.2.4) Description of the procurement

Le Shuttle is an internationally renowned part of Getlink, formerly Eurotunnel. Le Shuttle's international transport hub in Folkestone operations 24/7 every day of the year. There is scope for the successful contractor to develop both the service concepts and the facilities themselves on site. The current contract with ISS has reached its maximum tenure and Le Shuttle are tendering their services with a specific view to find an innovative trading partner to help develop both the facilities and the staff catering and vending services in the two restaurants and buildings on site. A high quality offer is essential, as is the ability to deliver parity of service with their sister operation in France at Calais. Le Shuttle are launching a market engagement exercise to discuss potential service styles, design options and the future partnership with prospective bidders on the 20th of March 2024. The 'Meet the Buyer' event will be held at the Folkestone terminal. The deadline for submitting interest in attending the event is 1pm on the 18th of March. Following the engagement exercise, an Open Tender process will commence on the 2nd of April 2024 with a tender return date of 9th May 2024. The contract start date is 1st August 2024 and is for an initial three-year term ending on 31st July 2027. There is a requirement for regular performance reviews and a break clause to support both parties should the relationship not prosper. There is an option for a further two years of tenure beyond this date by mutual agreement and the extension is based on qualitative and financial performance. The process is being managed by Andrew Etherington, Principal Consultant and Founder of Andrew Etherington Associates; Andrew is working with Cohesion Consulting in this process. The tender will be fully managed via in-tend; to register interest in the opportunity, please register via this link: https://intendhost.co.uk/cohesionconsulting/aspx/Home.The projected turnover for the five-year

contract is expected to be circa £1,000,000

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

Yes

Description of renewals

The initial contract term is for three years and there is an option for both parties to extend the contract for a further two years, subject to strong qualitative and financial performance.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

None applied.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

18 March 2024

Local time

1:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.7) Conditions for opening of tenders

Date

9 May 2024

Local time

1:00pm

Place

An opening ceremony will be used, so any bids submitted before the deadline cannot be accessed until after 1pm on the day.

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.4) Procedures for review

VI.4.1) Review body

Cohesion Consulting Ltd

16 Mount Pleasant

Royal Tunbridge Wells

TN1 1QU

Email

info@Cohesionconsulting.co.uk

Country

United Kingdom

Internet address

www.Cohesionconsulting.co.uk

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

Details on review procedures are available from Cohesion Consulting.