

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/007074-2025>

Tender

## **UK Provision of Healthcare in the US**

Ministry of Defence British Defence Staff US

F02: Contract notice

Notice identifier: 2025/S 000-007074

Procurement identifier (OCID): ocids-h6vhtk-04e794

Published 24 February 2025, 1:13pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Ministry of Defence British Defence Staff US

3100 Massachusetts Avenue NW

Washington DC

20008

#### **Contact**

Nina Babsek Azbaha

#### **Email**

[nina.babsekazbaha100@mod.gov.uk](mailto:nina.babsekazbaha100@mod.gov.uk)

#### **Country**

United States

#### **Region code**

US - United States

**Internet address(es)**

Main address

<https://www.gov.uk/world/organisations/british-embassy-washington>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://contracts.mod.uk/go/1623217401952A193294>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://contracts.mod.uk/go/1623217401952A193294>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

Health

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

UK Provision of Healthcare in the US

Reference number

UKDPO/00602

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The British Defence Staff United States (BDSUS), in collaboration with the Ministry of Defence (MOD) and the Foreign, Commonwealth and Development Office (FCDO), is seeking a tailored Medical and Dental Healthcare Plan to offer comprehensive healthcare services to MOD and FCDO personnel including their eligible family members residing across all 50 States and the District of Columbia in the US.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- US - United States

#### **II.2.4) Description of the procurement**

The British Defence Staff United States (BDSUS), in collaboration with the Ministry of Defence (MOD) and the Foreign, Commonwealth and Development Office (FCDO), is seeking a tailored Medical and Dental Healthcare Plan to offer comprehensive healthcare services to MOD and FCDO personnel including their eligible family members residing

across all 50 States and the District of Columbia in the US.

The healthcare plan must offer complete customizability, enabling the managing team to determine the eligibility and extent of medical and dental coverage for each individual included. It is imperative that the plan delivers care equivalent to that available through the National Health Service (NHS) in the UK. This self-insured plan will provide an administration fee for claim processing and access to dental/medical networks, including discount benefits.

The required 'Effective Service Date' for this plan is 1st May 2026, with an initial contract duration of three years with options to extend for two additional one-year periods (making a total contract term of five years).

The aim is to conduct a single procurement and award one contract for both BDSUS and FCDO. The Authority reserves the right, at its sole discretion, to separate the requirements and conduct individual procurements and/or award separate contracts.

The Cyber Risk Assessment for this contract is High under reference RAR- 250210A17.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

1 May 2026

End date

30 April 2031

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: Yes

#### Description of options

Two one-year options to extend the total contract duration to five years.

The aim is to award one contract for both BDSUS and FCDO. The Authority reserves the right, at its sole discretion, to award two individual contracts.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Health Insurance Portability and Accountability Act and General Data Protection Regulations compliant

##### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

##### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

#### **III.2) Conditions related to the contract**

##### **III.2.2) Contract performance conditions**

In accordance with UKDPO/00602

---

### **Section IV. Procedure**

#### **IV.1) Description**

##### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

**IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue**

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

**IV.1.5) Information about negotiation**

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

**IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

**IV.2) Administrative information**

**IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

31 March 2025

Local time

3:00pm

**IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

1 May 2025

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

---

## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

The Authority will be using Automated Clearing House (ACH) payments.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

British Defence Staff - United States

3100 Massachusetts Avenue NW

Washington DC

20008

Country

United States