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Contract

## **Restaurant and hospitality service procurement**

Tees, Esk and Wear Valleys NHS Foundation Trust

F03: Contract award notice

Notice identifier: 2021/S 000-007052

Procurement identifier (OCID): ocids-h6vhtk-02a2fd

Published 7 April 2021, 8:32am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Tees, Esk and Wear Valleys NHS Foundation Trust

West Park Hospital, Edward Pease Way

Darlington

DL2 2TS

#### **Email**

[laura.rostron@wardhadaway.com](mailto:laura.rostron@wardhadaway.com)

#### **Country**

United Kingdom

#### **NUTS code**

UKC13 - Darlington

## **Internet address(es)**

Main address

<https://www.tewv.nhs.uk/>

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Restaurant and hospitality service procurement

#### **II.1.2) Main CPV code**

- 55500000 - Canteen and catering services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Restaurant, hospitality and vending machine services to be provided to Trust staff, patients and visitors, at Roseberry Park Hospital in Middlesbrough, an NHS hospital specialising in mental health and children's learning disabilities services.

The Trust has selected a service provider to provide restaurant and hospitality services from 1 April 2021.

The restaurant service will operate from a Trust café-style facility, as a minimum during certain core hours. The hospitality service will be provided, as required by the Trust. A

stocked vending service is required to be made available at all times.

Patient catering is not within the scope of the contract.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Lowest offer: £546,405 / Highest offer: £1,314,362 taken into consideration

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 42933000 - Vending machines
- 55300000 - Restaurant and food-serving services
- 55510000 - Canteen services
- 55521200 - Meal delivery service
- 55523000 - Catering services for other enterprises or other institutions

### **II.2.3) Place of performance**

NUTS codes

- UKC12 - South Teesside

Main site or place of performance

Roseberry Park Hospital, Marton Road, Middlesbrough, TS4 3AF

### **II.2.4) Description of the procurement**

Restaurant, hospitality and vending machine services to be provided to Trust staff, patients and visitors, at Roseberry Park Hospital in Middlesbrough, an NHS hospital specialising in mental health and children's learning disabilities services. The restaurant service will operate from a Trust café-style facility, as a minimum, during certain core hours. The hospitality service will be provided, as required by the Trust. A stocked vending service is required to be

made available at all times. Patient catering is not within the scope of the contract.

The contract term is 5 years from 1 April 2021, with an option for extension by the Trust for up to a total of 7 years.

The stated estimated value of the contract was based on:

- estimated turnover for the first 48 months, and
- forecasts made prior to the Covid-19 pandemic,

it was not, therefore to be treated as reflective of the then current circumstances and economic operators were expected to undertake their own due diligence with regard to value.

The service is subsidised.

The procurement was conducted using the restricted procedure.

## **II.2.5) Award criteria**

Quality criterion - Name: Method Statement (General) / Weighting: 12%

Quality criterion - Name: Method Statement (Interaction) / Weighting: 1%

Quality criterion - Name: Method Statement (Resource) / Weighting: 2%

Quality criterion - Name: Method Statement (Contract Management) / Weighting: 3%

Quality criterion - Name: Method Statement (Training and Development) / Weighting: 2%

Quality criterion - Name: Method Statement (Risk Management) / Weighting: 3%

Quality criterion - Name: Method Statement (Service Compliance) / Weighting: 7%

Quality criterion - Name: Service Quality / Weighting: 2%

Quality criterion - Name: Managing Relationships / Weighting: 4%

Quality criterion - Name: Transfer of Staff / Weighting: 2%

Quality criterion - Name: Mobilisation / Weighting: 3%

Quality criterion - Name: Health and Safety / Weighting: 4%

Quality criterion - Name: Monitoring and Monthly Reports / Weighting: 8%

Quality criterion - Name: Business Continuity / Weighting: 4%

Quality criterion - Name: Food Quality / Weighting: 8%

Cost criterion - Name: Financial Model (Weighted net cost to the Trust) / Weighting: 25%

Cost criterion - Name: Financial Model (Completeness of information, level of detail presented, commentary. Proof of ability of Tendering Organisation to absorb any forecast losses not to be funded by the Trust.) / Weighting: 10%

## **II.2.11) Information about options**

Options: Yes

Description of options

The contract term is five years from 1 April 2021, with an option for extension by the Trust for up to two periods of one year each. If the Trust wishes to exercise its right to extend, it must give the Service Provider at least three months' written notice of such intention before the expiry of the initial term or extension period (as applicable).

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 192-465175](#)

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## **Section V. Award of contract**

### **Title**

Restaurant and hospitality service procurement

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 March 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Starr & Style Ltd

Stockton on Tees

Country

United Kingdom

NUTS code

- UKC11 - Hartlepool and Stockton-on-Tees

Internet address

<https://www.bonappetit-deli.co.uk/>

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £546,405 / Highest offer: £1,314,362 taken into consideration

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## **Section VI. Complementary information**

### **VI.3) Additional information**

The total cost (net of VAT) to the Trust over the initial 5-year term is £546405. The turnover (net of VAT) estimated by the service provider over the initial 5-year term is £938830.

The total cost (net of VAT) to the Trust over the potential 7-year term (if the option to extend is exercised) is £764967. The turnover (net of VAT) estimated by the service provider over the potential 7-year term (if the option to extend is exercised) is £1314362.

The estimated contract value was calculated on the basis of estimated turnover over 48 months. In respect of the same period, the turnover (net of VAT) estimated by the service provider is £751064.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Tees, Esk and Wear Valleys NHS Foundation Trust

Darlington

Country

United Kingdom