

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/006942-2023>

Contract

## **Framework Agreement for Pharmacy Robots, Inventory Management Systems, Assets, and Associated Services**

NHS Commercial Solutions

F03: Contract award notice

Notice identifier: 2023/S 000-006942

Procurement identifier (OCID): ocds-h6vhtk-02f7bc

Published 9 March 2023, 3:19pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Commercial Solutions

The Atrium. Curtis Road.

Dorking

RH4 1XA

#### **Email**

[nhscs.digital@nhs.net](mailto:nhscs.digital@nhs.net)

#### **Telephone**

+44 1306646816

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.commercialsolutions-sec.nhs.uk/>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Framework Agreement for Pharmacy Robots, Inventory Management Systems, Assets, and Associated Services

Reference number

5103-4466

#### **II.1.2) Main CPV code**

- 48400000 - Business transaction and personal business software package

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

NHS Commercial Solutions on behalf of Surrey and Borders Partnership NHS Foundation

Trust, invited potential Tenderers to submit bids for Pharmacy Robots, Inventory Management Systems, Assets, and Associated Services. The Framework Agreement

is divided into the following Lots:

Lot 1: An inventory management system (IMS)

Lot 2: Medical Equipment Database

Lot 3: Asset tracking and Management System

Lot 4: Pharmacy Robots

Lot 6: Bespoke Services

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £200,000,000

## **II.2) Description**

### **II.2.1) Title**

Lot 1: An inventory management system (IMS)

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 48420000 - Facilities management software package and software package suite

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The system should provide the Client with visibility of the inventory as it enters, moves around the site and is used by the Client, to maintain agile stock levels, i.e., a balance of inventory that allows the hospital to operate at its most efficient whilst mitigating risk to services, flexing par levels to meet seasonal and demographic trends.

### **II.2.5) Award criteria**

Cost criterion - Name: Technical / Weighting: 90

Cost criterion - Name: Commercial / Weighting: 10

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2: Medical Equipment Database

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 48420000 - Facilities management software package and software package suite

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The system will allow tracking and management of a medical device during its lifespan. Ideally a Medical equipment database software will have the ability to deliver a wealth of data in a continuous feedback loop which can then be used for equipment optimisation and performance improvement.

### **II.2.5) Award criteria**

Cost criterion - Name: Technical / Weighting: 90

Cost criterion - Name: Commercial / Weighting: 10

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union

funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3: Asset tracking and Management System

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 48400000 - Business transaction and personal business software package

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The system will allow tracking and management of any assets belonging to an organisation It will provide real-time location and keep track of inventory that is helpful in minimizing inventory theft, inventory misplacement which means the inventory is updated all the time.

### **II.2.5) Award criteria**

Cost criterion - Name: Technical / Weighting: 90

Cost criterion - Name: Commercial / Weighting: 10

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 4: Pharmacy Robots

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 32332100 - Dictating machines

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Pharmacy robots automate the management and distribution process of pharmaceutical items to be dispensed in a more efficient manner in a pharmacy environment. The Robot will automate medication dispensing, sorting, packaging, and retrieval.

### **II.2.5) Award criteria**

Cost criterion - Name: Technical / Weighting: 90

Cost criterion - Name: Commercial / Weighting: 10

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 5: Records and Storage Management System (no response not awarded)

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 48400000 - Business transaction and personal business software package

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Not awarded

### **II.2.5) Award criteria**

Cost criterion - Name: Technical / Weighting: 90

Cost criterion - Name: Commercial / Weighting: 10

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 6: Bespoke Services



Lot No

6

### **II.2.2) Additional CPV code(s)**

- 48400000 - Business transaction and personal business software package

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This could be a combination of the services from Lot 1, 2 3, 4, 5 and associated services for hosting/facilitating these services.

### **II.2.5) Award criteria**

Cost criterion - Name: Technical / Weighting: 90

Cost criterion - Name: Commercial / Weighting: 10

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-028749](#)

---

## **Section V. Award of contract**

### **Contract No**

5103-4466

### **Lot No**

1

### **Title**

Lot 1: An inventory management system (IMS)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 March 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Becton Dickinson Dispensing UK Limited

Wokingham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

ELCOM Systems Limited

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Genesis Automation

Bromsgrove

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

GHX UK Ltd

Cambridge

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Ingenica Solutions Limited

Havant

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £40,000,000

---

## **Section V. Award of contract**

### **Contract No**

5103-4466

### **Lot No**

2

### **Title**

Lot 2: Medical Equipment Database

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 March 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Add Energy Ltd

Aberdeen

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

ELCOM Systems Limited

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £40,000,000

---

## **Section V. Award of contract**

### **Contract No**

5103-4466

### **Lot No**

3

## **Title**

Lot 3: Asset tracking and Management System

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

1 March 2023

### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Add Energy Ltd

Aberdeen

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME



Yes

**V.2.3) Name and address of the contractor**

ELCOM Systems Limited

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Genesis Automation

Bromsgrove

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £40,000,000

---

## **Section V. Award of contract**

### **Contract No**

5103-4466

### **Lot No**

4

### **Title**

Lot 4: Pharmacy Robots

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 March 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Becton Dickinson Dispensing UK Limited

Wokingham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £50,000,000

---

### **Section V. Award of contract**

#### **Contract No**

5103-4466

#### **Lot No**

5

#### **Title**

Lot 5: Records and Storage Management System

A contract/lot is awarded: No

#### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

---

## **Section V. Award of contract**

### **Contract No**

5103-4466

### **Lot No**

6

### **Title**

Lot 6: Bespoke Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 March 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Add Energy Ltd

Aberdeen

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Becton Dickinson Dispensing UK Limited

Wokingham

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

ELCOM Systems Limited

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £30,000,000

---

## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Surrey and Borders Partnership NHS Trust, on behalf of NHS Commercial Solutions

Leatherhead

Country

United Kingdom