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Tender

Generic SAS Courses

Health Education and Improvement Wales

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-006885

Procurement identifier (OCID): ocds-h6vhtk-060f20

Published 27 January 2026, 8:55am

Scope

Reference

HEIW - FTS - 61935 - H0844

Description

Health Education and Improvement Wales (HEIW) is seeking proposals from suitably qualified and experienced training providers for the delivery of high-quality generic training courses to support the continued professional development of Staff and Associate Specialist (SAS) doctors across Wales.

The contract will include the delivery of programmes in key development areas such as conflict resolution, AI in medicine, active bystander training, leadership and management, advanced communication skills, medical ethics and law, making a business case, and wellbeing and self-compassion.

These courses are intended to equip SAS doctors with the knowledge, competencies and professional skills required to support their career progression—particularly in working towards eligibility for the General Medical Council's Specialist Register and future consultant-level roles within NHS Wales.

Total value (estimated)

- £48,000 excluding VAT
- £57,600 including VAT

Below the relevant threshold

Contract dates (estimated)

- 16 April 2026 to 15 April 2029
- 3 years

Main procurement category

Services

CPV classifications

- 80000000 - Education and training services

Contract locations

- UKL - Wales

Lot 1. Lot 1 - Conflict resolution

Description

To equip doctors with the knowledge, communication skills, and professional behaviours needed to effectively prevent, manage, and resolve conflict in clinical practice, in order to enhance patient safety, teamwork, and quality of care

Lot value (estimated)

- £6,000 excluding VAT
- £7,200 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Lot 2 - AI in Medicine

Description

To equip doctors with the knowledge, skills, and professional judgment needed to safely, ethically, and effectively use artificial intelligence in clinical practice to enhance patient care and decision-making.

Lot value (estimated)

- £6,000 excluding VAT
- £7,200 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Lot 3 - Being an active Bystander

Description

To empower doctors with the confidence, skills, and professional responsibility to safely challenge inappropriate behaviour, support colleagues, and promote a culture of respect, psychological safety, and patient safety in healthcare settings

Lot value (estimated)

- £6,000 excluding VAT
- £7,200 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 4. Lot 4 - Leadership and Management

Description

To equip doctors with the knowledge, skills, and professional behaviours needed to lead teams, manage resources, drive service improvement, and make ethical, accountable decisions that enhance patient care and organizational effectiveness.

Lot value (estimated)

- £6,000 excluding VAT
- £7,200 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 5. Lot 5 - Advanced Communication Skills

Description

To enhance doctors' ability to communicate effectively and empathetically with patients, families, and colleagues, enabling them to manage complex or sensitive clinical interactions, support shared decision-making, and maintain professionalism in all healthcare settings.

Lot value (estimated)

- £6,000 excluding VAT
- £7,200 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 6. Lot 6 - Medical Ethics and Law

Description

To equip doctors with the knowledge, skills, and professional judgment needed to apply ethical principles and legal requirements in clinical practice, make informed and morally sound decisions, communicate responsibly, and uphold professional accountability.

Lot value (estimated)

- £6,000 excluding VAT
- £7,200 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 7. Lot 7 - Making a Business Case

Description

To equip doctors with the knowledge, analytical skills, and professional judgment needed to develop, present, and implement effective business cases that support service improvement, resource optimization, and evidence-based decision-making in healthcare.

Lot value (estimated)

- £6,000 excluding VAT
- £7,200 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 8. Lot 8 - Wellbeing and Self Compassion

Description

To support doctors in developing self-awareness, resilience, and self-compassion skills that enhance personal wellbeing, sustain professional effectiveness, and foster a supportive, psychologically safe clinical environment.

Lot value (estimated)

- £6,000 excluding VAT
- £7,200 including VAT

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Participation

Particular suitability

Lot 1. Lot 1 - Conflict resolution

Lot 2. Lot 2 - AI in Medicine

Lot 3. Lot 3 - Being an active Bystander

Lot 4. Lot 4 - Leadership and Management

Lot 5. Lot 5 - Advanced Communication Skills

Lot 6. Lot 6 - Medical Ethics and Law

Lot 7. Lot 7 - Making a Business Case

Lot 8. Lot 8 - Wellbeing and Self Compassion

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

12 February 2026, 12:00pm

Tender submission deadline

17 February 2026, 12:00pm

Submission address and any special instructions

<https://etenderwales.ukp.app.jaggaer.com/web/login.shtml>

/ itt_122749

Tenders may be submitted electronically

Yes

Award criteria

Technical - 40%

Commercial - 60%

Procedure

Procedure type

Below threshold - open competition

Contracting authority

Health Education and Improvement Wales

- Public Procurement Organisation Number: PRNH-7564-JLCQ

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Contact name: Vijay Buddharaju

Email: Vijay.Buddharaju2@wales.nhs.uk

Website: <http://nwssp.nhs.wales/ourservices/procurement-services/>

Region: UKL15 - Central Valleys

Organisation type: Public authority - central government

Devolved regulations that apply: Wales

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

NHS Wales Shared Services Partnership (hosted by Velindre University NHS Trust)

Summary of their role in this procurement: Managing Procurement (end to end)

- Public Procurement Organisation Number: PXWV-6492-CGMN

4-5 Charnwood Court

Cardiff

CF15 7QZ

United Kingdom

Contact name: Vijay Buddharaju

Email: vijay.buddharaju2@wales.nhs.uk

Region: UKL15 - Central Valleys

Contact organisation

Contact Health Education and Improvement Wales for any enquiries.