

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/006781-2025>

Contract

## **Musculoskeletal and Outpatient Physiotherapy Service Merton**

NHS South West London Integrated Care Board

F03: Contract award notice

Notice identifier: 2025/S 000-006781

Procurement identifier (OCID): ocids-h6vhtk-04e6ae

Published 21 February 2025, 2:05pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS South West London Integrated Care Board

120 The Broadway, Wimbledon

London

SW19 1RH

#### **Contact**

Simon Robison on behalf of NHS South West London ICB

#### **Email**

[hub.psrrepresentation@nhs.net](mailto:hub.psrrepresentation@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKI - London

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://www.southwestlondon.icb.nhs.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Musculoskeletal and Outpatient Physiotherapy Service Merton

Reference number

C255208

**II.1.2) Main CPV code**

- 85142100 - Physiotherapy services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

NHS South West London ICB - Musculoskeletal and Outpatient Physiotherapy Service  
Merton

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £2,107,648

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 85121200 - Medical specialist services

### **II.2.3) Place of performance**

NUTS codes

- UKI - London

### **II.2.4) Description of the procurement**

The Merton Adult MSK Community Physiotherapy Service will provide a comprehensive, patient-centred, easy to access service to improve and manage MSK conditions delivered primarily in General Practice and/ or community sites settings with onward referral to specialist services when required.

This contract will be awarded to an existing provider following the Direct Award Process C.

The approximate life time value of the contract is £2,107,648.

Contract start date: 01 April 2025

Contract end date 31 March 2027

### **II.2.5) Award criteria**

Quality criterion - Name: The existing provider is satisfying the original contract and will likely satisfy the proposed contract to a sufficient standard / Weighting: 100

Price - Weighting: 0

### **II.2.11) Information about options**

Options: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority by 23:59 on 6 March 2025. This contract has not formally been awarded; this notice serves as an intention to award under the PSR.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

---

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

6 February 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Connect Health Ltd

The Light Box, Quorum Business Park

Newcastle

NE12 8EU

Country

United Kingdom

NUTS code

- UKC - North East (England)

Companies House

02337692

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,107,648

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to decision makers by 23:59 on 6 March 2025. This contract has not formally been awarded; this notice serves as an intention to award under the PSR.

Written representations should be sent to: [hub.psrrepresentation@nhs.net](mailto:hub.psrrepresentation@nhs.net)

Award Decision makers: NHS South West London Integrated Care Board - Contracting

and Procurement Group

No conflicts of interest were declared.

The criteria used to award the contract were mapped to the five key criteria, with a higher weighting applied to Quality and Innovation. This approach ensured that every critical aspect of the service was considered thoroughly.

5 key criteria selected: (1) Quality and Innovation: 30% (2) Value: 20% (3) Integration, collaboration and service sustainability: 20% (4) Improving access, reducing health inequalities and facilitating choice: 20% (5) Social value: 10%.

The existing provider demonstrated capability in meeting all five key criteria. All scored and pass/fail criteria were met by the provider to whom the relevant authority intends to award the contract. The provider has satisfied the requirements of the original contract and the proposed contracting arrangements are not undergoing significant changes.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

NHS South West London Integrated Care Board

120 The Broadway, Wimbledon

London

SW19 1RH

Email

[hub.psrrepresentation@nhs.net](mailto:hub.psrrepresentation@nhs.net)

Country

United Kingdom