

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/006732-2023>

Contract

Office for Students - Contracts for Leadership and Management skills workshops

Office for Students

F03: Contract award notice

Notice identifier: 2023/S 000-006732

Procurement identifier (OCID): ocds-h6vhtk-03590f

Published 8 March 2023, 12:05pm

Section I: Contracting authority

I.1) Name and addresses

Office for Students

Nicholson House, Lime Kiln Close, Stoke Gifford

Bristol

BS34 8SR

Contact

Sarah Phillips

Email

procurement@officeforstudents.org.uk

Telephone

+44 1179317317

Country

United Kingdom

Region code

UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

National registration number

United Kingdom

Internet address(es)

Main address

<https://www.officeforstudents.org.uk>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Office for Students - Contracts for Leadership and Management skills workshops

Reference number

PRN1710

II.1.2) Main CPV code

- 80500000 - Training services

II.1.3) Type of contract

Services

II.1.4) Short description

OfS are looking for Suppliers who can provide tailored skills development workshops of no more tht one day in duration. The requirement is split into four Lots: Lot 1 - Leading and supporting change Lot 2 - Coaching skill development Lot 3 - Performance Management Lot 4 - Leadering a hybrid environment, supporting the delivery, engagement and wellbeing of your team.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £175,000

II.2) Description

II.2.1) Title

Leading and Supporting change workshops

Lot No

1

II.2.2) Additional CPV code(s)

- 80511000 - Staff training services

II.2.3) Place of performance

NUTS codes

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

Main site or place of performance

Gloucestershire, Wiltshire and Bristol/Bath area

II.2.4) Description of the procurement

The OfS continues to undergo significant organisational, and process change as it seeks to meet its evolving regulatory role. We are seeking a supplier that can provide tailored workshops, to develop change leadership skills in its leaders at all levels. Helping them to undertake their role in supporting staff through change, especially where it is corporately or externally driven.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Price / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

Option to extend the contract for a further 12 + 12 months

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To respond to this opportunity please click here: <https://www.delta-sourcing.com/respond/FJH74P6396>

II.2) Description

II.2.1) Title

Coaching and skills development workshops

Lot No

2

II.2.2) Additional CPV code(s)

- 80511000 - Staff training services

II.2.3) Place of performance

NUTS codes

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

Main site or place of performance

Gloucestershire, Wiltshire and Bristol/Bath area

II.2.4) Description of the procurement

The OfS is seeking a supplier that can provide tailored workshops, which focus on coaching skills development, providing opportunity for practice and experiential learning. The aim is to develop the skills of managers and staff in providing coaching for colleagues. Enabling coaches to provide the right balance of supportive questions and challenge, with appropriate sharing of expertise, that will build the capability, confidence, and motivation of the coachee.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Price / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

Option to extend the contract for a further 12 + 12 Months

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/N5MU347XJD>

II.2) Description

II.2.1) Title

Performance management skills workshops

Lot No

3

II.2.2) Additional CPV code(s)

- 80511000 - Staff training services

II.2.3) Place of performance

NUTS codes

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

Main site or place of performance

Gloucestershire, Wiltshire and Bristol/Bath area

II.2.4) Description of the procurement

The OfS is seeking a workshop to support managers in developing and applying performance management skills. Both in the context of the formal annual performance review cycle and throughout the year.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Price / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

Option to extend the contract for a further 12 + 12 months

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/W727X48Y68>

II.2) Description

II.2.1) Title

Leading in a hybrid environment, supporting delivery, engagement and wellbeing

Lot No

4

II.2.2) Additional CPV code(s)

- 80511000 - Staff training services

II.2.3) Place of performance

NUTS codes

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

Main site or place of performance

Gloucestershire, Wiltshire and Bristol/Bath area

II.2.4) Description of the procurement

The OfS is seeking a supplier who can provide workshops to develop the skills of those who lead as line or activity managers, or technical leads, to effectively engage staff to

deliver, and support their wellbeing in a hybrid environment.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Price / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

Option to extend the contract for a further 12 + 12 months

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To respond to this opportunity, please click here: <https://www.delta-esourcing.com/respond/5BJHA9VSW5>

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-021459](#)

Section V. Award of contract

Contract No

PRN1710b

Lot No

2

Title

Coaching Skills development workshops

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 November 2022

V.2.2) Information about tenders

Number of tenders received: 17

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

The Solutions Focus

41 Upper Culver Road, St Albans

Hertfordshire

AL1 4EE

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

National registration number

03963904

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £50,000

Total value of the contract/lot: £40,920

Section V. Award of contract

Contract No

PRN1710c

Lot No

3

Title

Performance Management Skills Workshops

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

18 November 2022

V.2.2) Information about tenders

Number of tenders received: 8

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Optima UK inc Ltd

Cabourn House, Station Street, Bingham

Nottinghamshire

NG13 8AQ

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

National registration number

07835564

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £35,000

Total value of the contract/lot: £34,495

Section V. Award of contract

Contract No

PRN1710d

Lot No

4

Title

Leading in a Hybrid environment, supporting delivery, engagement and wellbeing

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

21 November 2022

V.2.2) Information about tenders

Number of tenders received: 9

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Optima UK in Ltd

Cabourn House, Station Street, Bingham

Nottinghamshire

NG13 8AQ

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

National registration number

07835564

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £35,000

Total value of the contract/lot: £34,495

Section VI. Complementary information

VI.3) Additional information

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement. Suppliers must submit a response for each Lot they wish to apply for.

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=766143102>

GO Reference: GO-202338-PRO-22280398

VI.4) Procedures for review

VI.4.1) Review body

Office for Students

Nicholson House, Lime Kiln Close, Stoke Gifford

Bristol

BS34 8SR

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Office for Students

Nicholson House, Lime Kiln Close, Stoke Gifford

Bristol

BS34 8SR

Country

United Kingdom

VI.4.4) Service from which information about the review procedure may be obtained

Office for Students

Nicholson House, Lime Kiln Close, Stoke Gifford

Bristol

BS34 8SR

Email

procurement@officeforstudents.org.uk

Country

United Kingdom