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Tender

Provision of Gate Lines and Platform Validators and Associated Installation and Maintenance Services

Transport for Wales Rail Limited (Utility Buyer)

F05: Contract notice – utilities

Notice identifier: 2025/S 000-006730

Procurement identifier (OCID): ocds-h6vhtk-04e67f

Published 21 February 2025, 1:20pm

The closing date and time has been changed to:

11 April 2025, 12:00pm

See the [change notice](#).

Section I: Contracting entity

I.1) Name and addresses

Transport for Wales Rail Limited (Utility Buyer)

3 Llys Cadwyn, Pontypridd

Rhondda Cynon Taf

CF37 4TH

Email

Procurement.Help@tfwrail.wales

Telephone

+44 2920720500

Country

United Kingdom

NUTS code

UKL - Wales

Internet address(es)

Main address

<http://www.tfwrail.wales>

Buyer's address

https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA80566

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://etenderwales.bravosolution.co.uk/home.html>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://etenderwales.bravosolution.co.uk/home.html>

I.6) Main activity

Railway services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of Gate Lines and Platform Validators and Associated Installation and Maintenance Services

Reference number

TFW0857.00

II.1.2) Main CPV code

- 30123100 - Ticket-validation machines

II.1.3) Type of contract

Supplies

II.1.4) Short description

Sole supplier for the provision of Gates, Platform Validators, associated implementation and maintenance service and back office software. This procurement will cover all current and future stations in Wales and cross borders managed by Transport for Wales Rail Ltd.

II.1.5) Estimated total value

Value excluding VAT: £25,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 51100000 - Installation services of electrical and mechanical equipment
- 48000000 - Software package and information systems
- 30233300 - Smart card readers
- 48100000 - Industry specific software package

- 50317000 - Maintenance and repair of ticket-validation machinery

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

Railway stations across Wales and Borders.

II.2.4) Description of the procurement

Transport for Wales Rail Limited (TfWRL) are proud to support Welsh Government's vision of a high quality, safe, integrated, affordable and accessible transport network of which the people of Wales are proud. To that end, we have successfully piloted and implemented Metro Train and Bus Services and PAYG ticketless travel in parts of South Wales.

TfWRL is seeking to expand these services via the appointment of a single technology provider who can deliver the required hardware and software infrastructure.

Our core objectives are to:

- Standardise the technology being used at all stations that require ticket gates and/or platform validators.
- Standardise the customers experience and staff operational requirements at all stations that require ticket gates and/or platform validators
- Achieve a single back office process for all station based validation of ticket based journeys which currently includes Magstripe and PRT QR/Barcode paper tickets, QR/Barcode digital tickets, and Season tickets on ITSO smart card.
- Ensure all ticketless journeys via PAYG are integrated into our existing 3rd party back office system.
- Implement remote gate monitoring and management capabilities for staff to see and help passengers who are unable to pass through the gate.
- Ensure that staff supporting customers at the gate line can open the gate safely and with speed and efficiency to avoid unnecessary queues and station overload. This includes remote web or app based services as well as physical gate based controls.

- Provide a suite of essential operational reports, data integrations, and self-service style data extraction capabilities.
- Ensure all interactions with the gate to set up, monitor, maintain, and use the gate are captured and are auditable and that gate ticket process rules are configurable as needed.
- Provide appropriate solutions for stations with event based and seasonal swells.
- Enable the development by TfWRL and our partners, a system of connected interfaces through modern APIs for station help and remote gate line functions.

Decommission existing gate and PVAL infrastructure currently in place.

Decommission gate and PVAL infrastructure upon exit of contract or at individual stations during the term of the agreement as befits the delivery of TfWRL station strategy.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

84

This contract is subject to renewal

Yes

Description of renewals

Provision to extend this agreement for a period of a further 3 years in whole or in part, at the discretion of the Authority.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The ITT pack describes the core requirements and further options subject to future funding over a phased period.

Additional options may include variations to scope/volume of equipment for which orders are placed, in order for Transport for Wales to deliver its Station GateLine Strategy which factors in developments in technology and whether stations are gated or ungated.

This agreement also includes options to call of additional products and services to meet any new station builds or any additional stations as may fall under the management of Transport for Wales Rail Ltd during the term of this agreement.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.1.6) Deposits and guarantees required

As per ITT document pack.

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

Service management and key performance indicators are a requirement for this contract and are as described in the ITT pack.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Originally published as:

Date

28 March 2025

Local time

12:00pm

Changed to:

Date

11 April 2025

Local time

12:00pm

See the [change notice](#).

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 4 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Date

28 March 2025

Local time

12:00pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.3) Additional information

The ITT documents can be found on eTender Wales
(<https://etenderwales.bravosolution.co.uk/web/login.shtml>) reference

ITT Code: itt_115867 - Provision of Gate Lines and Platform Validators and Associated Installation and Maintenance Services.

The final estimated contract value is difficult to calculate due to several variables as may arise over the contract term e.g. changes to Station Gateline Strategy, available funding for future phases and potential for new stations etc.

The Authority estimates the contract value to range between GBP 10m and GBP 25m including the provisions to extend. Figures quoted are excluding VAT.

A Prior Information Notice was dispatched on Sell2Wales (WA Ref:146390) on the 28/11/25.

NOTE: The authority is using eTenderwales to carry out this procurement process. To obtain further information record your interest on Sell2Wales at
https://www.sell2wales.gov.wales/search/search_switch.aspx?ID=148310

(WA Ref:148310)

VI.4) Procedures for review

VI.4.1) Review body

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom