

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/006665-2025>

Tender

Discovery Educational Trust - Catering Tender

Discovery Educational Trust

F02: Contract notice

Notice identifier: 2025/S 000-006665

Procurement identifier (OCID): ocds-h6vhtk-04e64a

Published 21 February 2025, 12:05pm

Section I: Contracting authority

I.1) Name and addresses

Discovery Educational Trust

St Martin's House, St Martin's School, Hanging Hill Lane

Hutton

CM13 2HG

Contact

Rachel OGrady

Email

tenders@rivapartnership.co.uk

Telephone

+44 1252977017

Country

United Kingdom

Region code

UKH3 - Essex

Internet address(es)

Main address

<https://www.discoveryeducationaltrust.co.uk/>

Buyer's address

<https://www.discoveryeducationaltrust.co.uk/>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.delta-esourcing.com/tenders/UK-UK-Hutton:-School-catering-services./J7A2Q7SP79>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted to the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Discovery Educational Trust - Catering Tender

II.1.2) Main CPV code

- 55524000 - School catering services

II.1.3) Type of contract

Services

II.1.4) Short description

The supplier will provide excellent catering services to the Discovery Educational Trust a Multi Academy Trust, based in South Essex and currently comprising five schools – Chase High School in Southend, Hogarth Primary School, Kelvedon Hatch Community Primary School, Larchwood Primary School and St. Martin's School, all in Brentwood.

II.1.5) Estimated total value

Value excluding VAT: £6,257,570

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKH3 - Essex

Main site or place of performance

Essex

II.2.4) Description of the procurement

Discovery Educational Trust is a Multi Academy Trust, based in South Essex and

currently comprising five schools – Chase High School in Southend, Hogarth Primary School, Kelvedon Hatch Community Primary School, Larchwood Primary School and St. Martin's School, all in Brentwood.

We aim for each of our schools to become the school of choice within the community, offering a broad and exciting range of extracurricular activities to enhance the opportunities within their formal curriculum. More information with regards to the Trust can be found here: <https://www.discoveryeducationaltrust.co.uk>

The successful tenderer will be required to provide catering services to all five schools currently within the Discovery Educational Trust.

The contract term being tendered is for three years, 1st September 2025 – 31st August 2028. There is an option for a further extension period for up to two additional years to 31st August 2030.

The contract offers an excellent opportunity to review and propose enhancements to the current catering services at the Schools. This includes but is not limited to; breakfast, morning break, lunchtime and after school services, over the academic year of 190 days.

The schools are keen to secure a high quality catering service including fresh locally sourced ingredients prepared on site, with a menu design that is flexible to suit the requirements of the schools' specific students. The schools are proud of their 'family ethos' and expects both a tightly managed service and a management style delivered by the successful contractor that supports, encourages and develops the catering staff.

The schools are not obliged to accept the lowest price submitted for this tender, rather they are keen to secure 'best value' from this contract and to deliver 'best value' to their students. Innovative and creative ideas as to how the services can be developed and value added, will be welcomed. The schools seeks a contractor that is keen to work in partnership and who will deliver to its highest abilities, at all times

The annual value of the current contract is £1,251,514 (the total sales per annum over the last annual period, for all schools added together)

Therefore the value of this contract is £6,257,570 (total annual costs as above x 5 as this contract is for a maximum of 5 years)

The contract shall be a fixed price contract with invoices raised monthly to the school.

Additional requirements and information:

- The School has a minimum requirement for a contractor's employers' liability and public liability insurance of £5 million

- The minimum annual turnover that your company must have achieved to be considered for this opportunity is £1 million
- It is anticipated that some employees may be members of the Local Government Pension Scheme (LGPS) and therefore the successful contractor in that instance would be expected to gain Admitted Body Status (ABS) in order to continue contributing to the scheme.
- The winning bidder is required to pay the tender fee directly to RIVA Partnership, upon contract award
- This is a growing Trust. During the tenure of this catering contract - any further schools that join this Trust may join this catering contract, at the discretion of the client.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £6,257,570

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

1 September 2025

End date

31 August 2030

This contract is subject to renewal

No

II.2.9) Information about the limits on the number of candidates to be invited

Envisaged minimum number: 5

Maximum number: 10

Objective criteria for choosing the limited number of candidates:

Only candidates that meet the minimum selection criteria will progress to tender stage. A minimum of 5 candidates (or less, in the event less than 5 meet the minimum criteria) and a maximum of 10 candidates, will progress.

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

4 April 2025

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.3) Additional information

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

The contracting authority reserves the right not to appoint as a result of this tender process and/ or to cancel this tender process at any time. Please note this is a growing Trust and any other schools that may join the Trust during the tenure of this new catering contract may, at the Trust's discretion, be added to this contract.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Hutton:-School-catering-services./J7A2Q7SP79>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/J7A2Q7SP79>

GO Reference: GO-2025221-PRO-29524026

VI.4) Procedures for review

VI.4.1) Review body

Discovery Educational Trust

St Martin's House, St Martin's School, Hanging Hill Lane

Hutton

CM13 2HG

Country

United Kingdom

