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Tender

## **(NU/1745) General Business Consultancy Services Dynamic Purchasing System (DPS)**

Newcastle University

F02: Contract notice

Notice identifier: 2022/S 000-006602

Procurement identifier (OCID): ocds-h6vhtk-032064

Published 10 March 2022, 3:05pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Newcastle University

Newcastle University, King's Gate

Newcastle upon Tyne

NE1 7RU

#### **Contact**

Miss Helen Gayton

#### **Email**

[helen.gayton@ncl.ac.uk](mailto:helen.gayton@ncl.ac.uk)

#### **Telephone**

+44 1912086220

#### **Country**

United Kingdom

**NUTS code**

UKC - North East (England)

**Internet address(es)**

Main address

<https://www.ncl.ac.uk>

Buyer's address

<https://procontract.due-north.com/Login>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/Advert?advertId=f00bf000-9e9f-ec11-8112-005056b64545>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/Advert?advertId=f00bf000-9e9f-ec11-8112-005056b64545>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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## Section II: Object

### II.1) Scope of the procurement

#### II.1.1) Title

(NU/1745) General Business Consultancy Services Dynamic Purchasing System (DPS)

Reference number

DN600846

#### II.1.2) Main CPV code

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

The university requires the services of consultancies and services providers from time to time for a range of financial and business services. These may include analysis of financial products, for example for a DBFO consideration; reviews of business cases; reviews of project outcomes; international in-country student recruitment services; marketing; business advice and support to students; etc. The requirements can be varied in both length, value and the type of support or assistance required. In recognition of this diverse and varied requirement the University is establishing a Dynamic Purchasing System (DPS) to establish a competitive route to obtain these services as and when required. The DPS will consist of 4 lots covering the anticipated range of services.

There will be 4 Lots on this DPS:

1. Business
2. Finance
3. International
4. Business advice to students and graduates

This DPS opportunity can be accessed by registering (or logging in if you already have an account) at:

<https://procontract.due-north.com/Advert?advertId=f00bf000-9e9f->

[ec11-8112-005056b64545](#)

### **II.1.5) Estimated total value**

Value excluding VAT: £15,000,000

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Business

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 66121000 - Mergers and acquisition services
- 72221000 - Business analysis consultancy services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of objective advice relating to strategy, structure, management or operations of an organisation. This may include identification of options with recommendations as well as implementation and delivery

- Business case development;
- Business consultancy;

- Business continuity and/or disaster recovery planning;
- Business policy strategy and/or appraisal;
- Business processes;
- Change management;
- Development and/or review of policy;
- Digital, technology and cyber;
- Forecasting and/or planning;
- Operational planning and/or improvement;
- Organisational review;
- Programme & project management;
- Risk, compliance and/or opportunity management;
- Value for money reviews;
- Business Structure;
- Business process re-engineering;
- Policy development and/or implementation;
- Social Value;
- Strategic advice.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £2,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Finance

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 66121000 - Mergers and acquisition services
- 66171000 - Financial consultancy services
- 66519600 - Actuarial services
- 66523000 - Pension fund consultancy services
- 79311400 - Economic research services
- 79311410 - Economic impact assessment

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

Provision of objective strategic and operational financial advice. This may include identification of options with recommendations as well as implementation and delivery

- Actuarial services;
- Asset management including valuation, sales and disposals;
- Business analysis;
- Capital fundraising, derivatives and hedging;
- Cash management;
- Corporate restructuring and flotation;
- Cost benefit reviews, studies, analysis and evaluation;
- Debt restructuring, management and insolvency;
- Developing and assessing project proposals;
- Financial due diligence;
- Economic analysis;
- Financial accounting and/or reporting;
- Financial performance review and viability studies;
- Financing public infrastructure projects and negotiations;
- Forecasting and budgeting;
- Foreign exchange;
- Investment, financial advice and market services;
- Mergers, acquisitions and divestment;

- Payment structure advice and risk;
- Pensions services;
- Policy impact assessments;
- Regulation and statutory requirements and/or reporting;
- Risk management;
- Tax including value added tax (VAT).

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £2,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**



### **II.2.1) Title**

International

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 71241000 - Feasibility study, advisory service, analysis
- 79400000 - Business and management consultancy and related services
- 79414000 - Human resources management consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Provision of objective advice relating to strategy, structure, finance, management or operations on an international basis. This may include identification of options with recommendations as well as implementation and delivery.

- Supply of international business services such as:

- o Employment management

- o Office management

- o Student recruitment

- o Marketing

- o General administration

This may include identification of options with recommendations as well as implementation and delivery.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement

documents

#### **II.2.6) Estimated value**

Value excluding VAT: £10,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Business advice to students and graduates

Lot No

4

#### **II.2.2) Additional CPV code(s)**

- 71241000 - Feasibility study, advisory service, analysis
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 79418000 - Procurement consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Prestart, start-up, early-stage and later stage business advice for business founded by University students and graduates including:

- Growth and scale
- Stimulating and supporting innovation
- Knowledge of business tools and methodologies e.g. lean methodology, design thinking and design sprints
- Internationalisation and trading globally
- Import and export
- Legal / IP
- Leadership and management including of individuals and teams (founders and employees)
- Human Resources
- Marketing including digital marketing
- Finance and business planning
- Social entrepreneurship
- Sales
- Technology including Deeptech and UX service design
- Freelancing

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £1,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

##### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the setting up of a dynamic purchasing system

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

8 April 2022

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

This DPS opportunity can be accessed by registering (or logging in if you already have an account) at:

<https://procontract.due-north.com/Advert?advertId=f00bf000-9e9f-ec11-8112-005056b64545>

Please then review the Invitation to Join Dynamic Purchasing System Document to determine if this opportunity is of interest.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Newcastle Univsrity

Newcastle upon Tyne

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

Newcastle University

Newcastle upon Tyne

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

The University will incorporate a standstill period at the point information on the award of the

contract is communicated to tenderers. That notification will provide full information on the award decision. The standstill period, which will be for a minimum of 10 calendar days, provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into.

The Public Contracts Regulations 2015 (SI 2015 No 102) provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland) within 30 days of knowledge or constructive

knowledge of breach.

#### **VI.4.4) Service from which information about the review procedure may be obtained**

Newcastle University

Newcastle upon Tyne

Country

United Kingdom