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Contract

## **DfE Invest NI - Leading Team Programme 2023 - 2028**

DfE: Invest NI

F03: Contract award notice

Notice identifier: 2024/S 000-006566

Procurement identifier (OCID): ocds-h6vhtk-042516

Published 29 February 2024, 3:46pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

DfE: Invest NI

Bedford Square, Bedford Street

BELFAST

BT2 7ES

#### **Contact**

SSDAdminCPDfinance-ni.gov.uk

#### **Email**

[SSDAdmin@CPDfinance-ni.gov.uk](mailto:SSDAdmin@CPDfinance-ni.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

DfE Invest NI - Leading Team Programme 2023 - 2028

Reference number

4929893

**II.1.2) Main CPV code**

- 80430000 - Adult-education services at university level

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

DfE Invest NI - Leading Team Programme Invest NI is seeking to engage an experienced Contractor(s) for the design, delivery and management of up to five cohorts of a new Leadership Team Programme with an anticipated start date January 2024. This tender has been divided into two Lots. Each Lot will be evaluated and awarded independently. There is no restrictions on the number of Lots a Tenderer can bid for or be awarded, Tenderers may bid for one, two or both Lots as they wish. LOT 1 - The Design, Management and Delivery of Executive Education Content Service - Tenders are invited from suitably qualified and experienced Contractors to deliver a programme of Executive Education content. LOT 2 – The Design, Management and Delivery of a Business Coaching Service for Executive Teams - Tenders are invited from suitably qualified and experienced Contractors to deliver a Business Coaching service to Executive Teams participating on the Leadership Team Programme. Please refer to Tender Documents for further details.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £2,367,018

### **II.2) Description**

#### **II.2.1) Title**

Lot 1

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 80500000 - Training services
- 80510000 - Specialist training services
- 80511000 - Staff training services
- 80520000 - Training facilities
- 80521000 - Training programme services

- 80532000 - Management training services
- 80570000 - Personal development training services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

### **II.2.4) Description of the procurement**

DfE Invest NI - Leading Team Programme Invest NI is seeking to engage an experienced Contractor(s) for the design, delivery and management of up to five cohorts of a new Leadership Team Programme with an anticipated start date January 2024. This tender has been divided into two Lots. Each Lot will be evaluated and awarded independently. There is no restrictions on the number of Lots a Tenderer can bid for or be awarded, Tenderers may bid for one, two or both Lots as they wish. LOT 1 - The Design, Management and Delivery of Executive Education Content Service - Tenders are invited from suitably qualified and experienced Contractors to deliver a programme of Executive Education content. LOT 2 – The Design, Management and Delivery of a Business Coaching Service for Executive Teams - Tenders are invited from suitably qualified and experienced Contractors to deliver a Business Coaching service to Executive Teams participating on the Leadership Team Programme. Please refer to Tender Documents for further details.

### **II.2.5) Award criteria**

Quality criterion - Name: Methodology – Proposed Programme Design and Delivery / Weighting: 24

Quality criterion - Name: Key Delivery Personnel Experience / Weighting: 15.2

Quality criterion - Name: Programme Director Experience / Weighting: 10.4

Quality criterion - Name: Social Value / Weighting: 10.4

Quality criterion - Name: Presentation session – testing design technique, facilitation, and skills. / Weighting: 20

Cost criterion - Name: Total Contract Price / Weighting: 20

### **II.2.11) Information about options**

Options: Yes

Description of options

one option to extend up to a maximum of 24 months

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 80500000 - Training services
- 80510000 - Specialist training services
- 80511000 - Staff training services
- 80520000 - Training facilities
- 80521000 - Training programme services
- 80532000 - Management training services
- 80570000 - Personal development training services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

### **II.2.4) Description of the procurement**

DfE Invest NI - Leading Team Programme Invest NI is seeking to engage an experienced Contractor(s) for the design, delivery and management of up to five cohorts of a new Leadership Team Programme with an anticipated start date January 2024. This tender has been divided into two Lots. Each Lot will be evaluated and awarded independently. There is no restrictions on the number of Lots a Tenderer can bid for or be awarded,

Tenderers may bid for one, two or both Lots as they wish. LOT 1 - The Design, Management and Delivery of Executive Education Content Service - Tenders are invited from suitably qualified and experienced Contractors to deliver a programme of Executive Education content. LOT 2 – The Design, Management and Delivery of a Business Coaching Service for Executive Teams - Tenders are invited from suitably qualified and experienced Contractors to deliver a Business Coaching service to Executive Teams participating on the Leadership Team Programme. Please refer to Tender Documents for further details.

#### **II.2.5) Award criteria**

Quality criterion - Name: Methodology: Programme Content and Coordination / Weighting: 28

Quality criterion - Name: Programme Director Experience / Weighting: 15.4

Quality criterion - Name: Key Delivery Personnel Experience / Weighting: 15.4

Quality criterion - Name: Social Value / Weighting: 11.2

Cost criterion - Name: Total Contract Price / Weighting: 30

#### **II.2.11) Information about options**

Options: Yes

Description of options

one option to extend up to a maximum of 24 months

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-036582](#)

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## **Section V. Award of contract**

### **Contract No**

1

### **Lot No**

1

### **Title**

Lot 1

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

29 February 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 7

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

IRISH MANAGEMENT INSTITUTE FORAS BAINISTIOCHTA NA H-EIREANN

Sandyford Road

Dublin



16

Email

[lisa.lanigan@imi.ie](mailto:lisa.lanigan@imi.ie)

Telephone

+49 12345678

Country

Ireland

NUTS code

- IE - Ireland

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,426,818

Total value of the contract/lot: £1,426,818

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## **Section V. Award of contract**

### **Contract No**

2

### **Lot No**

2

### **Title**

Lot 2

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

29 February 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 7

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

WILSON SLOAN CONSULTING LTD

6 CAIRNBURN GRANGE

BELFAST

BT4 2TA

Email

[paula@wilsonsloanconsulting.com](mailto:paula@wilsonsloanconsulting.com)

Telephone

+49 12345678

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,000,000

Total value of the contract/lot: £940,200

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## **Section VI. Complementary information**

### **VI.3) Additional information**

The successful contractor's performance on the contract will be regularly monitored. Contractors not delivering on contract requirements is a serious matter. It means the public purse is not getting what it is paying for. If a contractor fails to reach satisfactory levels of contract performance they will be given a specified time to improve. If, after the specified time, they still fail to reach satisfactory levels of contract performance, the matter will be escalated to senior management in CPD for further action. If this occurs and their performance still does not improve to satisfactory levels within the specified period, it may be regarded as an act of grave professional misconduct and they may be issued with a Certificate of Unsatisfactory Performance and the contract may be terminated. The issue of a Certificate of Unsatisfactory Performance will result in the contractor being excluded from all procurement competitions being undertaken by Centres.. of Procurement Expertise on behalf of bodies covered by the Northern Ireland Procurement Policy for a period of twelve months from the date of issue of the certificate

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The UK does not have any such bodies with responsibility for appeal/mediation procedures. Instead; any challenges are dealt with by the High Court, Commercial Division, to which proceedings may be issued regarding alleged breaches of the PCR 2015 as amended.

belfast

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

CPD complied with the Public Contracts Regulations 2015 (as amended) and incorporated a standstill period (i.e. a minimum of 10 calendar days) at the point information on the award of contract was communicated to tenderers. That notification provided full information on the award decision. This provided time for the unsuccessful tenderers to challenge the award decision before the contract was entered into