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Contract

## **Provision of ESCo Services at Preston Barracks (Makerfield) Scheme, Brighton**

Optivo

F25: Concession award notice

Notice identifier: 2022/S 000-006533

Procurement identifier (OCID): ocds-h6vhtk-03201f

Published 10 March 2022, 8:55am

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

Optivo

125 High Street

Croydon

CR0 9XP

#### **Email**

[procurement@optivo.org.uk](mailto:procurement@optivo.org.uk)

#### **Telephone**

+44 8001216060

#### **Country**

United Kingdom

#### **NUTS code**

UKI62 - Croydon

**Internet address(es)**

Main address

<http://www.optivo.org.uk>

Buyer's address

[https://www.mytenders.co.uk/search/Search\\_AuthProfile.aspx?ID=AA8521](https://www.mytenders.co.uk/search/Search_AuthProfile.aspx?ID=AA8521)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Housing and community amenities

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Provision of ESCo Services at Preston Barracks (Makerfield) Scheme, Brighton

Reference number

OP 7212

**II.1.2) Main CPV code**

- 71314000 - Energy and related services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Optivo is looking to appoint a Energy Service Company (ESCo) for the provision of ESCo Services to our Preston Barracks (Makerfield) Scheme in Brighton, which is currently

under development.

Optivo's residential parcel at Preston Barracks is made up of 369 homes and 87 commercial units. A communal heating and associated Combined Heat and Power (CHP) plant will generate heating and hot water to all dwellings and to the 7 commercial units.

An ESCo provision is required to fully manage, maintain, operate, meter, bill, resident support, bad debt responsibility and plant replacement over a 25 year contract period.

#### **II.1.6) Information about lots**

This concession is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Lowest offer: £2,514,540 / Highest offer: £5,495,839 taken into consideration

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 71314200 - Energy-management services
- 09323000 - District heating

#### **II.2.3) Place of performance**

NUTS codes

- UKJ21 - Brighton and Hove

Main site or place of performance

Preston Barracks Site, Lewes Road, Brighton BN2 4GL

#### **II.2.4) Description of the procurement**

The works are to include, but not be limited to an ESCo provision for the following:

1. Operation and maintenance
2. Plant replacement
3. Metering and billing
4. Bad debt responsibility

5. Efficiency monitoring and action
6. Tariff setting
7. Affordable heat provision for all users (benchmarked variable heat and standing charges)
8. Helpdesk and support services for the ESCo provision
9. Vulnerable customer support services
10. Service level agreement
11. Reporting and client communication
12. Compliance with regulations and good practice guidelines

#### **II.2.5) Award criteria**

Concession is awarded on the basis of the criteria described below:

- Criterion: Operation and Maintenance of the Plan and Network
- Criterion: Resident Focus
- Criterion: Affordability, Value for Money and Benchmarking
- Criterion: Environmental Requirements and Reporting
- Criterion: Social Value
- Criterion: Handover

#### **II.2.7) Duration of the concession**

Duration in months

300

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Form of procedure**

Award procedure with prior publication of a concession notice

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 193-467987](#)

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## **Section V. Award of concession**

A concession/lot is awarded: Yes

### **V.2) Award of concession**

#### **V.2.1) Date of concession award decision**

27 January 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The concession has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the concessionaire**

Switch2 Energy Ltd

The Waterfront, Salts Mill Road, Shipley

Bradford

BD18 2NA

Telephone

+44 1274535518

Country

United Kingdom

NUTS code

- UKE41 - Bradford

The concessionaire is an SME

No

**V.2.4) Information on value of concession and main financing terms (excluding VAT)**

Total value of the concession/lot: £2,514,540

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(MT Ref:225644)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Public Procurement Review Service

Cabinet Office

London

Email

[publicprocurementreview@cabinetoffice.gov.uk](mailto:publicprocurementreview@cabinetoffice.gov.uk)

Telephone

+44 3450103503

Country

United Kingdom

Internet address

<https://www.gov.uk/government/publications/public-procurement-review-service-scope-and-remit>