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Contract

## **ID 4880468 DfE - InvestNI - Leading within a Group Programme**

Invest Northern Ireland

F03: Contract award notice

Notice identifier: 2024/S 000-006507

Procurement identifier (OCID): ocds-h6vhtk-042253

Published 29 February 2024, 12:01pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Invest Northern Ireland

Bedford Square, Bedford Street

BELFAST

BT2 7ES

#### **Email**

[SSDAdmin.CPD@finance-ni.gov.uk](mailto:SSDAdmin.CPD@finance-ni.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

#### **Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

ID 4880468 DfE - InvestNI - Leading within a Group Programme

Reference number

4880468

#### **II.1.2) Main CPV code**

- 79998000 - Coaching services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Invest NI is seeking to engage a Contractor(s) for the design, delivery and management of cohorts of the Leading within a Group programme. There are two separate Lots with one Contractor to be appointed per Lot: 1. The Design, Management and Delivery of Executive Education Content 2. The Design, Management and Delivery of an Executive Coaching Service For each Lot, the initial contract period is 24 months with two options to extend for any period up to, and including, 24 months and 12 months each.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,050,000

### **II.2) Description**

#### **II.2.1) Title**

Lot 1 - The Design, Management and Delivery of Executive Education Content

Lot No

1

**II.2.2) Additional CPV code(s)**

- 80510000 - Specialist training services
- 80430000 - Adult-education services at university level
- 80000000 - Education and training services
- 80500000 - Training services
- 80511000 - Staff training services
- 80520000 - Training facilities
- 80521000 - Training programme services
- 80532000 - Management training services
- 80570000 - Personal development training services

**II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

**II.2.4) Description of the procurement**

Invest NI is seeking to engage a Contractor(s) for the design, delivery and management of cohorts of the Leading within a Group programme. There are two separate Lots with one Contractor to be appointed per Lot: 1. The Design, Management and Delivery of Executive Education Content 2. The Design, Management and Delivery of an Executive Coaching Service For each Lot, the initial contract period is 24 months with two options to extend for any period up to, and including, 24 months and 12 months each.

**II.2.5) Award criteria**

Quality criterion - Name: AC1 Methodology – Proposed Programme Design and Delivery / Weighting: 23.8

Quality criterion - Name: AC2 Programme Director Experience / Weighting: 10.5

Quality criterion - Name: AC3 Key Delivery Personnel Experience / Weighting: 10.5

Quality criterion - Name: AC4 Social Value / Weighting: 10.5

Quality criterion - Name: AC6 Presentation / Weighting: 14.7

Cost criterion - Name: AC5 Total Contract Price / Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

There are two options to extend for any period up to, and including, 24 months and 12 months each.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2- The Design, Management and Delivery of an Executive Coaching Service

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 80510000 - Specialist training services
- 80430000 - Adult-education services at university level
- 80000000 - Education and training services
- 80500000 - Training services
- 80511000 - Staff training services
- 80520000 - Training facilities
- 80521000 - Training programme services
- 80532000 - Management training services
- 80570000 - Personal development training services

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

### **II.2.4) Description of the procurement**

Invest NI is seeking to engage a Contractor(s) for the design, delivery and management of cohorts of the Leading within a Group programme. There are two separate Lots with one Contractor to be appointed per Lot: 1. The Design, Management and Delivery of Executive Education Content 2. The Design, Management and Delivery of an Executive Coaching Service For each Lot, the initial contract period is 24 months with two options to extend for any period up to, and including, 24 months and 12 months each.

### **II.2.5) Award criteria**

Quality criterion - Name: AC1 Methodology – Proposed Coaching Service Design and Approach / Weighting: 22.4

Quality criterion - Name: AC2 Coaching Programme Director Experience / Weighting: 12.6

Quality criterion - Name: AC3 Key Delivery Personnel Experience / Weighting: 12.6

Quality criterion - Name: AC4 Implementation Plan / Weighting: 11.9

Quality criterion - Name: AC5 Social Value / Weighting: 10.5

Cost criterion - Name: AC6 Total Contract Price / Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

There are two options to extend for any period up to, and including, 24 months and 12 months each.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-036046](#)

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## **Section V. Award of contract**

### **Contract No**

1

### **Lot No**

1

### **Title**

Lot 1 - The Design, Management and Delivery of Executive Education Content

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

29 February 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

IRISH MANAGEMENT INSTITUTE FORAS BAINISTIOCHTA NA H-EIREANN

Sandyford Road

Dublin

16

Email

[lisa.lanigan@imi.ie](mailto:lisa.lanigan@imi.ie)

Telephone

+44 012078400

Country

Ireland

NUTS code

- IE - Ireland

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £660,000

Total value of the contract/lot: £660,000

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## **Section V. Award of contract**

### **Contract No**

2

### **Lot No**

2

### **Title**

Lot 2- The Design, Management and Delivery of an Executive Coaching Service

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

29 February 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

WILSON SLOAN CONSULTING LTD

6 CAIRNBURN GRANGE

BELFAST

BT4 2TA

Email

[paula@wilsonsloanconsulting.com](mailto:paula@wilsonsloanconsulting.com)

Telephone

+44 7738564944

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £390,000

Total value of the contract/lot: £390,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

The figure indicated in Section II 1.5 represents an estimated contract value. This value reflects the potential scale of the contract,..... however, neither CPD nor the Authority can provide any guarantee as to the level of business under this contract. The Contracting..... Authority does not bind itself to accept the lowest or any tender. Economic Operators remain responsible for all costs and expenses..... incurred by them or by any third party acting under instructions from the Economic Operator in connection with taking part in this..... procurement process regardless of whether such costs arise as a consequence, directly or indirectly of any amendments made to the..... procurement documents by the.

Contracting Authority at any time. No legally binding contract shall arise (and an Economic Operator..... shall have no legitimate expectation that a contract will be entered into) until such time as entry into the Contract has been confirmed..... by the Contracting Authority.. Economic Operators should note that all dates, time periods and figures in relation to values and volumes..... specified in this notice and the procurement documents are approximate and the Contracting Authority reserves the right to.... change any or all of them. The successful contractor's performance on the contract will be regularly monitored.. Contractors not.... delivering on contract requirements is a serious matter. It means the public purse is not getting what it is paying for. If a contractor fails... to reach satisfactory.. levels of contract performance they will be given a specified time to improve. If, after the specified time,, they still... fail to reach satisfactory levels of contract performance, the matter will be escalated to senior management in CPD for further action... If this occurs.. and their performance still does not improve to satisfactory levels within the specified period, it may be regarded as an.. act of grave professional misconduct and they may be issued with a Notice of Unsatisfactory Performance and the contract may be.. terminated... The issue of a Notice of unsatisfactory Performance will result in the contractor being excluded from all procurement.. competitions being undertaken by Centres of Procurement Expertise on behalf of bodies covered by the Northern Ireland Procurement... Policy for a period of twelve months from the date of issue of the Notice..

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

The UK does not have any such bodies with responsibility for appeal/mediation procedures.

Belfast

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

The Contracting Authority will comply with the requirements of the Public..... Contracts Regulations 2015 (as amended) and, where applicable, will incorporate a minimum 10 calendar day standstill period at the... point information on the award of the contract is communicated to all Economic Operators..