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Contract

ID 4880468 DfE - InvestNI - Leading within a Group Programme

Invest Northern Ireland

F03: Contract award notice

Notice identifier: 2024/S 000-006507

Procurement identifier (OCID): ocds-h6vhtk-042253

Published 29 February 2024, 12:01pm

Section I: Contracting authority

I.1) Name and addresses

Invest Northern Ireland

Bedford Square, Bedford Street

BELFAST

BT2 7ES

Email

SSDAdmin.CPD@finance-ni.gov.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

ID 4880468 DfE - InvestNI - Leading within a Group Programme

Reference number

4880468

II.1.2) Main CPV code

- 79998000 - Coaching services

II.1.3) Type of contract

Services

II.1.4) Short description

Invest NI is seeking to engage a Contractor(s) for the design, delivery and management of cohorts of the Leading within a Group programme. There are two separate Lots with one Contractor to be appointed per Lot: 1. The Design, Management and Delivery of Executive Education Content 2. The Design, Management and Delivery of an Executive Coaching Service For each Lot, the initial contract period is 24 months with two options to extend for any period up to, and including, 24 months and 12 months each.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,050,000

II.2) Description

II.2.1) Title

Lot 1 - The Design, Management and Delivery of Executive Education Content

Lot No

1

II.2.2) Additional CPV code(s)

- 80510000 - Specialist training services
- 80430000 - Adult-education services at university level
- 80000000 - Education and training services
- 80500000 - Training services
- 80511000 - Staff training services
- 80520000 - Training facilities
- 80521000 - Training programme services

- 80532000 - Management training services
- 80570000 - Personal development training services

II.2.3) Place of performance

NUTS codes

- UKN - Northern Ireland

II.2.4) Description of the procurement

Invest NI is seeking to engage a Contractor(s) for the design, delivery and management of cohorts of the Leading within a Group programme. There are two separate Lots with one Contractor to be appointed per Lot: 1. The Design, Management and Delivery of Executive Education Content 2. The Design, Management and Delivery of an Executive Coaching Service For each Lot, the initial contract period is 24 months with two options to extend for any period up to, and including, 24 months and 12 months each.

II.2.5) Award criteria

Quality criterion - Name: AC1 Methodology – Proposed Programme Design and Delivery / Weighting: 23.8

Quality criterion - Name: AC2 Programme Director Experience / Weighting: 10.5

Quality criterion - Name: AC3 Key Delivery Personnel Experience / Weighting: 10.5

Quality criterion - Name: AC4 Social Value / Weighting: 10.5

Quality criterion - Name: AC6 Presentation / Weighting: 14.7

Cost criterion - Name: AC5 Total Contract Price / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

There are two options to extend for any period up to, and including, 24 months and 12 months each.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 2- The Design, Management and Delivery of an Executive Coaching Service

Lot No

2

II.2.2) Additional CPV code(s)

- 80510000 - Specialist training services
- 80430000 - Adult-education services at university level
- 80000000 - Education and training services
- 80500000 - Training services
- 80511000 - Staff training services
- 80520000 - Training facilities
- 80521000 - Training programme services
- 80532000 - Management training services
- 80570000 - Personal development training services

II.2.3) Place of performance

NUTS codes

- UKN - Northern Ireland

II.2.4) Description of the procurement

Invest NI is seeking to engage a Contractor(s) for the design, delivery and management of cohorts of the Leading within a Group programme. There are two separate Lots with one Contractor to be appointed per Lot: 1. The Design, Management and Delivery of Executive Education Content 2. The Design, Management and Delivery of an Executive Coaching Service For each Lot, the initial contract period is 24 months with two options to extend for any period up to, and including, 24 months and 12 months each.

II.2.5) Award criteria

Quality criterion - Name: AC1 Methodology – Proposed Coaching Service Design and Approach / Weighting: 22.4

Quality criterion - Name: AC2 Coaching Programme Director Experience / Weighting: 12.6

Quality criterion - Name: AC3 Key Delivery Personnel Experience / Weighting: 12.6

Quality criterion - Name: AC4 Implementation Plan / Weighting: 11.9

Quality criterion - Name: AC5 Social Value / Weighting: 10.5

Cost criterion - Name: AC6 Total Contract Price / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

There are two options to extend for any period up to, and including, 24 months and 12 months each.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-036046](#)

Section V. Award of contract

Contract No

1

Lot No

1

Title

Lot 1 - The Design, Management and Delivery of Executive Education Content

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

29 February 2024

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

IRISH MANAGEMENT INSTITUTE FORAS BAINISTIOCHTA NA H-EIREANN

Sandyford Road

Dublin

16

Email

lisa.lanigan@imi.ie

Telephone

+44 012078400

Country

Ireland

NUTS code

- IE - Ireland

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £660,000

Total value of the contract/lot: £660,000

Section V. Award of contract

Contract No

2

Lot No

2

Title

Lot 2- The Design, Management and Delivery of an Executive Coaching Service

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

29 February 2024

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

WILSON SLOAN CONSULTING LTD

6 CAIRNBURN GRANGE

BELFAST

BT4 2TA

Email

paula@wilsonsloanconsulting.com

Telephone

+44 7738564944

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £390,000

Total value of the contract/lot: £390,000

Section VI. Complementary information

VI.3) Additional information

The figure indicated in Section II 1.5 represents an estimated contract value. This value reflects the potential scale of the contract,..... however, neither CPD nor the Authority can provide any guarantee as to the level of business under this contract. The Contracting..... Authority does not bind itself to accept the lowest or any tender. Economic Operators.

remain responsible for all costs and expenses..... incurred by them or by any third party. acting under instructions from the Economic Operator in connection with taking part in. this..... procurement process regardless of whether such costs arise as a consequence,. directly or indirectly of any amendments made to the..... procurement documents by the. Contracting Authority at any time. No legally binding contract shall arise (and an Economic. Operator..... shall. have no legitimate expectation that a contract will be entered into) until. such time as entry into the Contract has been confirmed..... by the. Contracting Authority.. Economic Operators should note that all dates, time periods and figures in relation to values. and volumes..... specified. in this notice and the procurement documents are approximate. only and the Contracting Authority reserves the right to.... change. any or. all of them. The. successful contractor's performance on the contract will be regularly monitored.. Contractors not.... delivering on. contract. requirements is a serious matter. It means the. public purse is not getting what it is paying for. If a contractor. fails... to reach. satisfactory.. levels of contract performance they will be given a specified time to improve. If, after the. specified time,. they still... fail to reach. satisfactory. levels of contract performance, the. matter will be escalated to senior management in CPD for. further action... If. this occurs.. and their. performance still does not improve to satisfactory levels within the specified. period, it may be. regarded as an.. act of. grave. professional. misconduct and they may be. issued with a Notice of Unsatisfactory Performance and the. contract may be.. terminated... The. issue of a. Notice of unsatisfactory Performance will result in the contractor being. excluded from. all procurement.. competitions. being. undertaken. by Centres of. Procurement Expertise on behalf of bodies covered by the Northern. Ireland Procurement... Policy for a. period of. twelve. months from the date of issue of the Notice..

VI.4) Procedures for review

VI.4.1) Review body

The UK does not have any such bodies with responsibility for appeal/mediation procedures.

Belfast

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

The Contracting Authority will comply with the requirements of the Public..... Contracts. Regulations 2015 (as amended) and, where applicable, will incorporate a minimum 10. calendar day standstill period at the... point information on the award of the contract is. communicated to all Economic Operators..

