

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/006462-2021>

Tender

## **Skin Cleansing and Disinfection**

NHS Supply Chain

F02: Contract notice

Notice identifier: 2021/S 000-006462

Procurement identifier (OCID): ocds-h6vhtk-02a0af

Published 30 March 2021, 12:56am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Supply Chain

Skipton House, 80 London Road

London

SE1 6LH

#### **Contact**

Lisa-Marie Stead

#### **Email**

[Lisa-Marie.Stead@supplychain.nhs.uk](mailto:Lisa-Marie.Stead@supplychain.nhs.uk)

#### **Country**

United Kingdom

## **NUTS code**

UKI4 - Inner London – East

## **Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/department-of-health>

Buyer's address

<https://www.gov.uk/government/organisations/department-of-health/about/procurement>

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://nhssupplychain.app.jaggaer.com/web/login.html>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://nhssupplychain.app.jaggaer.com/web/login.html>

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://nhssupplychain.app.jaggaer.com/>

Tenders or requests to participate must be submitted to the following address:

DHL Supply Chain Ltd

Normanton

## **Contact**

Lisa-Marie Stead

## **Email**

[lisa-marie.stead@supplychain.nhs.uk](mailto:lisa-marie.stead@supplychain.nhs.uk)

## **Country**

United Kingdom

## **NUTS code**

UK - UNITED KINGDOM

## **Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/department-of-health>

Buyer's address

<https://www.gov.uk/government/organisations/department-of-health>

## **I.4) Type of the contracting authority**

National or federal Agency/Office

## **I.5) Main activity**

Health

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Skin Cleansing and Disinfection

#### **II.1.2) Main CPV code**

- 33000000 - Medical equipments, pharmaceuticals and personal care products

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

The Framework Agreement is for the supply of skin cleansing and disinfection products for patient use, including but not limited to patient cleansing wipes, patient cleansing and hygiene products, localised alcohol skin cleansing and decolonisation wipes, body cleansing and decolonisation products, biocides, and skin disinfection medicinal products.

The Framework Agreement will have an initial term of 36 months with an option to extend incrementally for up to a total period of 48 months.

It is anticipated that in the first 36 months of the Framework Agreement the value of purchases will be in the region of £70,600,000 GBP ex VAT. For the full 48 month term (if extended) the anticipated value is £94,750,000 GBP ex VAT. These values are approximate only and are based on the most recent historical usage information, with a forecasted level of growth. The values provided are for guidance only and are not a guarantee of business.

#### **II.1.5) Estimated total value**

Value excluding VAT: £94,750,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Patient Cleansing Wipes

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 33141118 - Wipes
- 33711430 - Disposable personal wipes
- 33711500 - Skin-care products
- 33741000 - Hand care products
- 33741100 - Hand cleaner

### **II.2.3) Place of performance**

NUTS codes

- UKI4 - Inner London – East

### **II.2.4) Description of the procurement**

This Lot is for wipes used for the personal hygiene and cleansing of patients of all ages including (but not limited to) hand, face, body and bed bath wipes.

There are two sub-categories under this Lot:

1) Sub-category A – Non-maceratable Wipes

This sub-category is for non-maceratable patient cleansing wipes, that are not disposed of in a macerator after use

2) Sub-category B – Maceratable Wipes

This sub-category is for patient cleansing wipes that are disposed of in a macerator after use

These will show as separate Lots in the eProcurement Portal but will be evaluated as Lot 1 Patient Cleansing Wipes.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £5,364,544

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

This Framework Agreement will have the option to extend incrementally for up to 12 months.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

It is anticipated that in the first 36 months of the Framework Agreement the value of

purchases for this Lot will be circa £3,998,315 GBP ex VAT and for the full 48 month term (if extended) the anticipated value will be circa £5,364,544 GBP ex VAT.

## **II.2) Description**

### **II.2.1) Title**

Continence Wipes

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 33141118 - Wipes
- 33700000 - Personal care products
- 33711430 - Disposable personal wipes
- 33711500 - Skin-care products

### **II.2.3) Place of performance**

NUTS codes

- UKI4 - Inner London – East

### **II.2.4) Description of the procurement**

This Lot is for continence wipes only used for patient personal hygiene.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £7,427,830

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing**

## **system**

Duration in months

36

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

This Framework Agreement will have the option to extend incrementally for up to 12 months.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

It is anticipated that in the first 36 months of the Framework Agreement the value of purchases for this Lot will be circa £5,536,129 GBP ex VAT and for the full 48 month term (if extended) the anticipated value will be circa £7,427,830 GBP ex VAT

## **II.2) Description**

### **II.2.1) Title**

Patient Cleansing and Hygiene Products

Lot No

3



## **II.2.2) Additional CPV code(s)**

- 33700000 - Personal care products
- 33711000 - Perfumes and toiletries
- 33711500 - Skin-care products
- 33711600 - Hair preparations and articles
- 33711610 - Shampoos
- 33711900 - Soap
- 33741100 - Hand cleaner

## **II.2.3) Place of performance**

NUTS codes

- UKI4 - Inner London – East

## **II.2.4) Description of the procurement**

This Lot is for non-wipe products used for patient cleansing and hygiene including (but not limited to) shampoo, shower gel, shampoo caps without medicinal properties, tablet soap, body wash, and baby bath.

## **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

## **II.2.6) Estimated value**

Value excluding VAT: £2,929,866

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

This Framework Agreement will have the option to extend incrementally for up to 12 months.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

It is anticipated that in the first 36 months of the Framework Agreement the value of purchases for this Lot will be circa £2,183,695 GBP ex VAT and for the full 48 month term (if extended) the anticipated value will be circa £2,929,866 GBP ex VAT.

## **II.2) Description**

### **II.2.1) Title**

Localised Alcohol Skin Cleansing and Decolonisation Wipes

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 33141118 - Wipes
- 33631600 - Antiseptics and disinfectants

- 33711430 - Disposable personal wipes

### **II.2.3) Place of performance**

NUTS codes

- UKI4 - Inner London – East

### **II.2.4) Description of the procurement**

This Lot is for products used for localised cleaning and decolonisation of skin including (but not limited to) alcohol wipes with chlorhexidine and alcohol swabs.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £3,998,649

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

This Framework Agreement will have the option to extend incrementally for up to 12 months.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

It is anticipated that in the first 36 months of the Framework Agreement the value of purchases for this Lot will be circa £2,980,283 GBP ex VAT and for the full 48 month term (if extended) the anticipated value will be circa £3,998,649 GBP ex VAT.

## **II.2) Description**

### **II.2.1) Title**

Body Cleansing and Decolonisation

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 33631600 - Antiseptics and disinfectants
- 33711600 - Hair preparations and articles
- 33711610 - Shampoos
- 33711700 - Articles and preparations for oral or dental hygiene
- 33711740 - Mouthwash
- 33741200 - Hand or body lotions

### **II.2.3) Place of performance**

NUTS codes

- UKI4 - Inner London – East

## **II.2.4) Description of the procurement**

This Lot is for antimicrobial products used for the cleaning of patients' hair and body, including products used for the decolonisation of patients' skin and mucosa prior to procedure, including (but not limited to) wipes, shampoo caps, body wash, mouth wash, sponges, nasal gel and disinfectant solutions for general skin cleansing and decolonisation.

## **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

## **II.2.6) Estimated value**

Value excluding VAT: £8,830,865

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

No

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: Yes

Description of options

This Framework Agreement will have the option to extend incrementally for up to 12 months.

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2.14) Additional information**

It is anticipated that in the first 36 months of the Framework Agreement the value of purchases for this Lot will be circa £6,581,842 GBP ex VAT and for the full 48 month term (if extended) the anticipated value will be circa £8,830,865 GBP ex VAT.

## **II.2) Description**

### **II.2.1) Title**

Skin Disinfection (Medicinal Products)

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 33141118 - Wipes
- 33600000 - Pharmaceutical products
- 33631600 - Antiseptics and disinfectants
- 33690000 - Various medicinal products
- 33711700 - Articles and preparations for oral or dental hygiene
- 33711740 - Mouthwash

### **II.2.3) Place of performance**

NUTS codes

- UKI4 - Inner London – East

### **II.2.4) Description of the procurement**

This Lot is for medicinal products and associated products only, used for the cleansing disinfection and decolonisation of a clinician's and/or a patient's skin including (but not limited to) surgical scrub solutions, surgical skin preparation products, mouth wash, and related dispensers.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £65,199,842

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

This Framework Agreement will have the option to extend incrementally for up to 12 months.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

It is anticipated that in the first 36 months of the Framework Agreement the value of purchases for this Lot will be circa £48,594,906 GBP ex VAT and for the full 48 month term (if extended) the anticipated value will be circa £65,199,842 GBP ex VAT.

## **II.2) Description**

### **II.2.1) Title**

Nursing Sundries

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 33000000 - Medical equipments, pharmaceuticals and personal care products
- 33600000 - Pharmaceutical products
- 33690000 - Various medicinal products
- 33700000 - Personal care products
- 33711500 - Skin-care products
- 33740000 - Hand and nails care products
- 33741000 - Hand care products

### **II.2.3) Place of performance**

NUTS codes

- UKI4 - Inner London – East

### **II.2.4) Description of the procurement**

This Lot is for skin cleansing and care nursing sundries not listed in Lots 1 to 6.

Products include (but are not limited to) nursing sundries, emollients, creams and liquids used in patient care such as protection creams, zinc and castor oil ointment, yellow soft paraffin, and nail varnish remover.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement



documents

### **II.2.6) Estimated value**

Value excluding VAT: £969,744

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

36

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: Yes

Description of options

This Framework Agreement will have the option to extend incrementally for up to 12 months.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

It is anticipated that in the first 36 months of the Framework Agreement the value of purchases for this Lot will be circa £722,772 GBP ex VAT and for the full 48 month term (if extended) the anticipated value will be circa £969,744 GBP ex VAT.

---

## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Applicants should refer to II.2 of this Contract Notice for further details in respect of appointment to the

individual Lots across the Framework Agreement.

Applicants may bid for one, more than one or all of the Product Lines within the Lot and Applicants should

refer to the Invitation to Tender for more information in respect of this.

The term of contracts formed under the Framework Agreement may continue beyond the end of the term of

the Framework Agreement itself.

NHS Supply Chain expects to provide successful Suppliers with the opportunity to offer additional savings to

customers through the provision of discounted pricing, value added offerings and commitment initiatives.

NHS Supply Chain will share savings information in order to assist its customers with making informed

procurement decisions.

NHS Supply Chain intends to enter into arrangements under which it will be entitled to purchase supplies

and/or services which it will make available for purchase by

1) any NHS Trust;

2) any other NHS entity;

3) any government department, agency or other statutory body (for the avoidance of doubt including local

authorities) and/or

4) any private sector entity active in the UK healthcare sector. Only NHS Supply Chain can order from the

Framework Agreement and enter into contracts under it.

Electronic ordering will be used and electronic invoicing will be accepted and electronic payment will be used.

For the avoidance of doubt, and notwithstanding the estimate indicated at II.2.1, NHS Supply Chain does not

guarantee any level of purchase through the framework and advises Applicants that the framework shall be

established on a non-exclusive basis. Tenders and all supporting documentation for the contract must be

priced in sterling and written in English. Any agreement entered into will be considered a contract made in

England according to English law and will be subject to the exclusive jurisdiction of the English Courts. NHS

Supply Chain is not liable for any costs (including any third party costs fees or expenses incurred by those

expressing an interest, participating or tendering for this contract opportunity. NHS Supply Chain reserves the

right to terminate the procurement process (or part of it), to change the basis of and the procedures for the

procurement process at any time, or to procure the subject matter of the contract by alternative means if it

appears that it can be more advantageously procured by alternative means. The most economically

advantageous or any tender will not automatically be accepted. All communications must be made through

NHS Supply Chain's eTendering portal at  
<https://nhssupplychain.app.jaggaer.com/web/login.html> using the

Message Centre facility linked to this particular contract notice.

Please note that the maximum number of suppliers as set out in IV.1.3 is an estimate only.

### **III.1.2) Economic and financial standing**

Minimum level(s) of standards possibly required

Parent company or other guarantees may be required in certain circumstances. Further details will be in the tender documents.

### **III.1.3) Technical and professional ability**

Minimum level(s) of standards possibly required

The Contracting Authority reserves the right to require groupings of entities to take a particular form, or to require one party to undertake primary legal liability or to require that each party undertakes joint and several liability.

## **III.2) Conditions related to the contract**

### **III.2.2) Contract performance conditions**

The Framework Agreement includes obligations with respect to environmental issues and a requirement for successful suppliers to comply with the NHS Supply Chain Code of Conduct.

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 50

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2019/S 054-123918](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

29 April 2021

Local time

3:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 9 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

30 April 2021

Local time

9:00am

---

### **Section VI. Complementary information**

#### **VI.1) Information about recurrence**

This is a recurrent procurement: No

#### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

#### **VI.3) Additional information**

Submission of expression of interest and procurement specific information:

This procurement exercise will be conducted on the NHS Supply Chain eProcurement portal at

<https://nhssupplychain.app.jaggaer.com/>

Candidates wishing to be considered for this contract must register their expression of interest and provide

additional procurement-specific information (if required) through the NHS Supply Chain eProcurement portal

using the URL <https://nhssupplychain.app.iaggaer.com/> to access the portal.

Applicants are encouraged to download the Supplier Handbook located within the eProcurement portal by

following the 'Supplier Help centre ' link within the Useful Links section of the Dashboard.

For any technical help with the portal please contact:

Tel: 0800 069 8630 or email: [help\\_uk@iaggaer.com](mailto:help_uk@iaggaer.com)

Please refer to Section III.1.1 for additional information.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Not Applicable

Not Applicable

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Appeals to be logged in accordance with the Public Contracts Regulations 2015 (as amended).