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Contract

Online Streaming and Online Training Services

APUC Limited

F03: Contract award notice

Notice identifier: 2021/S 000-006389

Procurement identifier (OCID): ocds-h6vhtk-02a066

Published 29 March 2021, 3:40pm

Section I: Contracting authority

I.1) Name and addresses

APUC Limited

Unit 27, Stirling Business Centre, Wellgreen

Stirling

FK8 2DZ

Email

ayoung@apuc-scot.ac.uk

Telephone

+44 1314428930

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

http://www.apuc-scot.ac.uk

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA1040 2

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Online Streaming and Online Training Services

Reference number

ITS1035 AP

II.1.2) Main CPV code

• 80000000 - Education and training services

II.1.3) Type of contract

Services

II.1.4) Short description

This is a Framework for the provision of Online Streaming and Online Training Services. The Framework Agreement includes four lots, the titles of which are provided below:

Lot 1 - Academic Content

Lot 2 - Film Content

Lot 3 - Television Recordings

Lot 4 - Online Training Platform

The Framework agreement will be open to the members of Advanced Procurement for Universities and Colleges (APUC Limited) and other UK procurement consortia as listed further below.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £10,000,000

II.2) Description

II.2.1) Title

Academic Content

Lot No

1

II.2.2) Additional CPV code(s)

- 80300000 Higher education services
- 80400000 Adult and other education services
- 80430000 Adult-education services at university level

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

Framework for Online Streaming and Online Training Services: Lot 1 - Academic Content.

It is expected that supplied content will offer alternative forms of lecture delivery and learning, as well as being of use to students when producing coursework. This may include and without limitation, instructional videos, experiments, demonstrations, lectures and talks across a range of courses and topics.

This framework agreement is available to participation from Full and Associate Members, and future members, within the UK higher education regional purchasing consortia as follows:

Advanced Procurement Universities and Colleges (APUC Ltd) and associated members listed in Appendix E.

http://www.apuc-scot.ac.uk/#!/members

Southern Universities Purchasing Consortium (SUPC);

https://www.supc.ac.uk/about-us/our-members/our-members

London Universities Purchasing Consortium (LUPC);

https://www.lupc.ac.uk/member-list

North Eastern Universities Purchasing Consortium (NEUPC);

https://neupc.ac.uk/who-are-our-members

North Western Universities Purchasing Consortium (NWUPC);

https://www.nwupc.ac.uk/our-members

Higher Education Purchasing Consortium, Wales (HEPCW).

http://www.hepcw.ac.uk/members/

The Framework agreement will also be open to members of the Scottish Consortia of University Research Libraries (SCURL).

https://www.scurl.ac.uk/members

The Framework agreement will also be open to members of Crescent Purchasing Consortium (CPC).

https://www.thecpc.ac.uk/members/

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 60

Price - Weighting: 40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

A maximum of five Contractors can be appointed to Lot 1 - Academic Content.

II.2) Description

II.2.1) Title

Film Content

Lot No

2

II.2.2) Additional CPV code(s)

- 32354000 Film products
- 44176000 Film
- 80300000 Higher education services
- 80400000 Adult and other education services
- 80430000 Adult-education services at university level

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

Framework for Online Streaming and Online Training Services: Lot 2 - Film Content.

The Contractor shall supply film content covering a variety of film categories. Users shall be able to stream different films, with the Contractor supplying a wide range of films as part of an Institution's subscription. Films may include and without limitation, documentaries, educational films, plays, archived movies and blockbuster films. There may also be audio content included in any collection offered.

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London Universities Purchasing Consortium (LUPC);

https://www.lupc.ac.uk/member-list

North Eastern Universities Purchasing Consortium (NEUPC);

https://neupc.ac.uk/who-are-our-members

North Western Universities Purchasing Consortium (NWUPC);

https://www.nwupc.ac.uk/our-members

Higher Education Purchasing Consortium, Wales (HEPCW).

http://www.hepcw.ac.uk/members/

The agreement will also be open to members of the Scottish Consortia of University Research Libraries (SCURL).

https://www.scurl.ac.uk/members

The Framework agreement will also be open to members of Crescent Purchasing Consortium (CPC).

https://www.thecpc.ac.uk/members/

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50

Price - Weighting: 50

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

A maximum of five Contractors can be appointed to Lot 2 - Film Content.

II.2) Description

II.2.1) Title

Television Recordings

Lot No

3

II.2.2) Additional CPV code(s)

- 92225100 Film-on-demand television
- 92225000 Interactive television
- 92224000 Digital television
- 32330000 Apparatus for sound, video-recording and reproduction

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

Framework for Online Streaming and Online Training Services: Lot 3 - Television Recordings.

The Contractor shall allow the Institution to watch television programmes live and also record television programmes from regional and international channels. As part of the Contractor's offering, access to archived recordings shall also be available.

This framework agreement is available to participation from Full and Associate Members, and future members, within the UK higher education regional purchasing consortia as follows:

Advanced Procurement Universities and Colleges (APUC Ltd) and associated members listed in Appendix E.

http://www.apuc-scot.ac.uk/#!/members

Southern Universities Purchasing Consortium (SUPC);

https://www.supc.ac.uk/about-us/our-members/our-members

London Universities Purchasing Consortium (LUPC);

https://www.lupc.ac.uk/member-list

North Eastern Universities Purchasing Consortium (NEUPC);

https://neupc.ac.uk/who-are-our-members

North Western Universities Purchasing Consortium (NWUPC);

https://www.nwupc.ac.uk/our-members

Higher Education Purchasing Consortium, Wales (HEPCW).

http://www.hepcw.ac.uk/members/

The agreement will also be open to members of the Scottish Consortia of University Research Libraries (SCURL).

https://www.scurl.ac.uk/members

The Framework agreement will also be open to members of Crescent Purchasing Consortium (CPC).

https://www.thecpc.ac.uk/members/

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50

Price - Weighting: 50

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

A maximum of five Contractors can be appointed to Lot 3 - Television Recordings.

II.2) Description

II.2.1) Title

Online Training Platform

Lot No

4

II.2.2) Additional CPV code(s)

- 80000000 Education and training services
- 80500000 Training services
- 80510000 Specialist training services
- 80511000 Staff training services
- 80521000 Training programme services
- 80530000 Vocational training services
- 80531100 Industrial training services
- 80531200 Technical training services
- 80532000 Management training services
- 80533100 Computer training services
- 80540000 Environmental training services
- 80550000 Safety training services
- 80560000 Health and first-aid training services
- 80533000 Computer-user familiarisation and training services
- 80570000 Personal development training services
- 80600000 Training services in defence and security materials
- 80610000 Training and simulation in security equipment

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

Framework for Online Streaming and Online Training Services: Lot 4 - Online Training Platform.

The Contractor shall provide an online training platform. Courses may cover many subject areas to benefit support and professional areas in the Universities and Colleges. As access may be provided to students as well, courses shall also be relevant to the Scottish Credit and Qualifications Framework (Levels 7-12) and the Framework for Higher Education in England, Wales and Northern Ireland (Levels 4-8).

This framework agreement is available to participation from Full and Associate Members, and future members, within the UK higher education regional purchasing consortia as follows:

Advanced Procurement Universities and Colleges (APUC Ltd) and associated members listed in Appendix E.

http://www.apuc-scot.ac.uk/#!/members

Southern Universities Purchasing Consortium (SUPC);

https://www.supc.ac.uk/about-us/our-members/our-members

London Universities Purchasing Consortium (LUPC);

https://www.lupc.ac.uk/member-list

North Eastern Universities Purchasing Consortium (NEUPC);

https://neupc.ac.uk/who-are-our-members

North Western Universities Purchasing Consortium (NWUPC);

https://www.nwupc.ac.uk/our-members

Higher Education Purchasing Consortium, Wales (HEPCW).

http://www.hepcw.ac.uk/members/

The agreement will also be open to members of the Scottish Consortia of University Research Libraries (SCURL).

https://www.scurl.ac.uk/members

The Framework agreement will also be open to members of Crescent Purchasing Consortium (CPC).

https://www.thecpc.ac.uk/members/

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50

Price - Weighting: 50

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

A maximum of five Contractors can be appointed to Lot 4 - Online Training Platform.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: 2020/S 120-293583

Section V. Award of contract

Lot No

1

Title

Academic Content

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 October 2020

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 5

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Henry Stewart Talks

40/41 Museum Street

London

WC1A 1LT

Telephone

+44 2070923484 Country **United Kingdom NUTS** code • UK - United Kingdom The contractor is an SME No V.2.3) Name and address of the contractor ClickView 5th Floor, 4 Bath Place London EC2A 3DR Telephone +44 7921142709 Country **United Kingdom NUTS** code • UK - United Kingdom The contractor is an SME No V.2.3) Name and address of the contractor Linkedin Ireland Unlimited Wilton Plaza, Wilton Place, Dublin 2

Dublin
Dublin 2
Telephone
+44 7557539929
Country
Ireland
NUTS code
• IE061 - Dublin
The contractor is an SME
No
V.2.3) Name and address of the contractor
SAGE Publishing
1 Oliver's Yard
London
EC1Y 1SP
Telephone
+44 7768111317
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
No

V.2.3) Name and address of the contractor

Kanopy LLC

781 Beach St., 2nd Floor

San Francisco

94109

Telephone

+00 12064955982

Country

United States

NUTS code

• US - United States

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £2,500,000

Section V. Award of contract

Lot No

2

Title

Film Content

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 October 2020

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

ClickView

5th Floor, 4 Bath Place

London

EC2A 3DR

Telephone

+44 7921142709
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
No
V.2.3) Name and address of the contractor
Kanopy LLC
781 Beach St., 2nd Floor
San Francisco
94109
Telephone
+01 2064955982
Country
United States
NUTS code
US - United States
The contractor is an SME
No
V.2.4) Information on value of contract/lot (excluding VAT)
Initial estimated total value of the contract/lot: £2,500,000

Total value of the contract/lot: £2,500,000

Section V. Award of contract

Lot No

3

Title

Television Recordings

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

6 November 2020

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

ClickView

5th Floor, 4 Bath Place

London

EC2A 3DR

Telephone

Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
No
V.2.3) Name and address of the contractor
Learning on Screen
York House, 221 Pentonville Road
London
N19UZ
Telephone
+44 7827914323
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
No
V.2.4) Information on value of contract/lot (excluding VAT)
Initial estimated total value of the contract/lot: £2 500 000

Total value of the contract/lot: £2,500,000

+44 7921142709

Section V. Award of contract

Lot No

4

Title

Online Training Platform

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

26 February 2021

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 5

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Linkedin Ireland Unlimited

Wilton Plaza, Wilton Place, Dublin 2

Dublin

Dublin 2

Telephone

+44 7557539929 Country Ireland **NUTS** code • IE061 - Dublin The contractor is an SME No V.2.3) Name and address of the contractor SAGE Publishing 1 Oliver's Yard London EC1Y 1SP Telephone +44 7768111317 Country **United Kingdom NUTS** code • UK - United Kingdom The contractor is an SME No V.2.3) Name and address of the contractor QA Ltd portland house, renfield street

glasgow
g2 5ah
Telephone
+44 01412261316
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
No
V.2.3) Name and address of the contractor
CompTIA
City Point, 1 Ropemaker Street
London
EC2Y 9HT
Telephone
+44 7855278927
Country
United Kingdom
NUTS code
UK - United Kingdom
or omiouringuom
The contractor is an SME

V.2.3) Name and address of the contractor

Udemy for Buisness

2 Windmill Ln,, Dublin Docklands,

Dublin

D02 F206

Telephone

+44 7544746680

Country

Ireland

NUTS code

• IE061 - Dublin

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £2,500,000

Total value of the contract/lot: £2,500,000

Section VI. Complementary information

VI.3) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

The following should be submitted prior to award. It is for information only and will not be scored.

Form of Tender

Please confirm that you will be in a position to submit prior to award "Appendix A – Form of Tender" in the Technical Questionnaire in PCS-Tender.

Freedom of Information

Please confirm that you will be in a position to submit prior to award "Appendix B – Freedom of Information" if applicable in the Technical Questionnaire in PCS-Tender.

Sustain Supply Chain Code of Conduct

Please confirm that you will be in a position to submit prior to award "Appendix D – Sustain Supply Chain Code of Conduct" in the Technical Questionnaire in PCS-Tender.

List of Institutions - Appendix E

The complete list of Institutions please refer to Appendix E-List of Institutions

General Data Protection Regulation

Please confirm that you will be in a position to submit prior to award "Appendix G – GDPR Contractor Assessment Form" in the Technical Questionnaire in PCS-Tender.

(SC Ref:648961)

VI.4) Procedures for review

VI.4.1) Review body

Stirling Sheriff Court

Sheriff Court House Viewfield Place

Stirling

FK8 1NH

Country

United Kingdom