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Contract

Online Streaming and Online Training Services

APUC Limited

F03: Contract award notice

Notice identifier: 2021/S 000-006389

Procurement identifier (OCID): ocds-h6vhtk-02a066

Published 29 March 2021, 3:40pm

Section I: Contracting authority

I.1) Name and addresses

APUC Limited

Unit 27, Stirling Business Centre, Wellgreen

Stirling

FK8 2DZ

Email

ayoung@apuc-scot.ac.uk

Telephone

+44 1314428930

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

<http://www.apuc-scot.ac.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10402

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Online Streaming and Online Training Services

Reference number

ITS1035 AP

II.1.2) Main CPV code

- 80000000 - Education and training services

II.1.3) Type of contract

Services

II.1.4) Short description

This is a Framework for the provision of Online Streaming and Online Training Services. The Framework Agreement includes four lots, the titles of which are provided below:

Lot 1 - Academic Content

Lot 2 - Film Content

Lot 3 - Television Recordings

Lot 4 - Online Training Platform

The Framework agreement will be open to the members of Advanced Procurement for Universities and Colleges (APUC Limited) and other UK procurement consortia as listed further below.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £10,000,000

II.2) Description

II.2.1) Title

Academic Content

Lot No

1

II.2.2) Additional CPV code(s)

- 80300000 - Higher education services
- 80400000 - Adult and other education services
- 80430000 - Adult-education services at university level

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Framework for Online Streaming and Online Training Services: Lot 1 - Academic Content.

It is expected that supplied content will offer alternative forms of lecture delivery and learning, as well as being of use to students when producing coursework. This may include and without limitation, instructional videos, experiments, demonstrations, lectures and talks across a range of courses and topics.

This framework agreement is available to participation from Full and Associate Members, and future members, within the UK higher education regional purchasing consortia as follows:

Advanced Procurement Universities and Colleges (APUC Ltd) and associated members listed in Appendix E.

<http://www.apuc-scot.ac.uk/#!/members>

Southern Universities Purchasing Consortium (SUPC);

<https://www.supc.ac.uk/about-us/our-members/our-members>

London Universities Purchasing Consortium (LUPC);

<https://www.lupc.ac.uk/member-list>

North Eastern Universities Purchasing Consortium (NEUPC);

<https://neupc.ac.uk/who-are-our-members>

North Western Universities Purchasing Consortium (NWUPC);

<https://www.nwupc.ac.uk/our-members>

Higher Education Purchasing Consortium, Wales (HEPCW).

<http://www.hepcw.ac.uk/members/>

The Framework agreement will also be open to members of the Scottish Consortia of University Research Libraries (SCURL).

<https://www.scurl.ac.uk/members>

The Framework agreement will also be open to members of Crescent Purchasing Consortium (CPC).

<https://www.thecpc.ac.uk/members/>

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 60

Price - Weighting: 40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

A maximum of five Contractors can be appointed to Lot 1 - Academic Content.

II.2) Description

II.2.1) Title

Film Content

Lot No

2

II.2.2) Additional CPV code(s)

- 32354000 - Film products
- 44176000 - Film
- 80300000 - Higher education services
- 80400000 - Adult and other education services
- 80430000 - Adult-education services at university level

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Framework for Online Streaming and Online Training Services: Lot 2 - Film Content.

The Contractor shall supply film content covering a variety of film categories. Users shall be able to stream different films, with the Contractor supplying a wide range of films as part of an Institution's subscription. Films may include and without limitation, documentaries, educational films, plays, archived movies and blockbuster films. There may also be audio content included in any collection offered.

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London Universities Purchasing Consortium (LUPC);

<https://www.lupc.ac.uk/member-list>

North Eastern Universities Purchasing Consortium (NEUPC);

<https://neupc.ac.uk/who-are-our-members>

North Western Universities Purchasing Consortium (NWUPC);

<https://www.nwupc.ac.uk/our-members>

Higher Education Purchasing Consortium, Wales (HEPCW).

<http://www.hepcw.ac.uk/members/>

The agreement will also be open to members of the Scottish Consortia of University Research Libraries (SCURL).

<https://www.scurl.ac.uk/members>

The Framework agreement will also be open to members of Crescent Purchasing Consortium (CPC).

<https://www.thecpc.ac.uk/members/>

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50

Price - Weighting: 50

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

A maximum of five Contractors can be appointed to Lot 2 - Film Content.

II.2) Description

II.2.1) Title

Television Recordings

Lot No

3

II.2.2) Additional CPV code(s)

- 92225100 - Film-on-demand television
- 92225000 - Interactive television
- 92224000 - Digital television
- 32330000 - Apparatus for sound, video-recording and reproduction

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Framework for Online Streaming and Online Training Services: Lot 3 - Television Recordings.

The Contractor shall allow the Institution to watch television programmes live and also record television programmes from regional and international channels. As part of the Contractor's offering, access to archived recordings shall also be available.

This framework agreement is available to participation from Full and Associate Members, and future members, within the UK higher education regional purchasing consortia as follows:

Advanced Procurement Universities and Colleges (APUC Ltd) and associated members listed in Appendix E.

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Southern Universities Purchasing Consortium (SUPC);

<https://www.supc.ac.uk/about-us/our-members/our-members>

London Universities Purchasing Consortium (LUPC);

<https://www.lupc.ac.uk/member-list>

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Higher Education Purchasing Consortium, Wales (HEPCW).

<http://www.hepcw.ac.uk/members/>

The agreement will also be open to members of the Scottish Consortia of University Research Libraries (SCURL).

<https://www.scurl.ac.uk/members>

The Framework agreement will also be open to members of Crescent Purchasing Consortium (CPC).

<https://www.thecpc.ac.uk/members/>

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50

Price - Weighting: 50

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

A maximum of five Contractors can be appointed to Lot 3 - Television Recordings.

II.2) Description

II.2.1) Title

Online Training Platform

Lot No

4

II.2.2) Additional CPV code(s)

- 80000000 - Education and training services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80511000 - Staff training services
- 80521000 - Training programme services
- 80530000 - Vocational training services
- 80531100 - Industrial training services
- 80531200 - Technical training services
- 80532000 - Management training services
- 80533100 - Computer training services
- 80540000 - Environmental training services
- 80550000 - Safety training services

- 80560000 - Health and first-aid training services
- 80533000 - Computer-user familiarisation and training services
- 80570000 - Personal development training services
- 80600000 - Training services in defence and security materials
- 80610000 - Training and simulation in security equipment

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Framework for Online Streaming and Online Training Services: Lot 4 - Online Training Platform.

The Contractor shall provide an online training platform. Courses may cover many subject areas to benefit support and professional areas in the Universities and Colleges. As access may be provided to students as well, courses shall also be relevant to the Scottish Credit and Qualifications Framework (Levels 7-12) and the Framework for Higher Education in England, Wales and Northern Ireland (Levels 4-8).

This framework agreement is available to participation from Full and Associate Members, and future members, within the UK higher education regional purchasing consortia as follows:

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London Universities Purchasing Consortium (LUPC);

<https://www.lupc.ac.uk/member-list>

North Eastern Universities Purchasing Consortium (NEUPC);

<https://neupc.ac.uk/who-are-our-members>

North Western Universities Purchasing Consortium (NWUPC);

<https://www.nwupc.ac.uk/our-members>

Higher Education Purchasing Consortium, Wales (HEPCW).

<http://www.hepcw.ac.uk/members/>

The agreement will also be open to members of the Scottish Consortia of University Research Libraries (SCURL).

<https://www.scurl.ac.uk/members>

The Framework agreement will also be open to members of Crescent Purchasing Consortium (CPC).

<https://www.thecpc.ac.uk/members/>

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50

Price - Weighting: 50

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

A maximum of five Contractors can be appointed to Lot 4 - Online Training Platform.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2020/S 120-293583](#)

Section V. Award of contract

Lot No

1

Title

Academic Content

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 October 2020

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 5

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Henry Stewart Talks

40/41 Museum Street

London

WC1A 1LT

Telephone

+44 2070923484

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

ClickView

5th Floor, 4 Bath Place

London

EC2A 3DR

Telephone

+44 7921142709

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Linkedin Ireland Unlimited

Wilton Plaza, Wilton Place, Dublin 2

Dublin

Dublin 2

Telephone

+44 7557539929

Country

Ireland

NUTS code

- IE061 - Dublin

The contractor is an SME

No

V.2.3) Name and address of the contractor

SAGE Publishing

1 Oliver's Yard

London

EC1Y 1SP

Telephone

+44 7768111317

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Kanopy LLC

781 Beach St. , 2nd Floor

San Francisco

94109

Telephone

+00 12064955982

Country

United States

NUTS code

- US - United States

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £2,500,000

Section V. Award of contract

Lot No

2

Title

Film Content

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

30 October 2020

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

ClickView

5th Floor, 4 Bath Place

London

EC2A 3DR

Telephone

+44 7921142709

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Kanopy LLC

781 Beach St. , 2nd Floor

San Francisco

94109

Telephone

+01 2064955982

Country

United States

NUTS code

- US - United States

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £2,500,000

Total value of the contract/lot: £2,500,000

Section V. Award of contract

Lot No

3

Title

Television Recordings

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

6 November 2020

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

ClickView

5th Floor, 4 Bath Place

London

EC2A 3DR

Telephone

+44 7921142709

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Learning on Screen

York House, 221 Pentonville Road

London

N19UZ

Telephone

+44 7827914323

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £2,500,000

Total value of the contract/lot: £2,500,000

Section V. Award of contract

Lot No

4

Title

Online Training Platform

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

26 February 2021

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 5

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Linkedin Ireland Unlimited

Wilton Plaza, Wilton Place, Dublin 2

Dublin

Dublin 2

Telephone

+44 7557539929

Country

Ireland

NUTS code

- IE061 - Dublin

The contractor is an SME

No

V.2.3) Name and address of the contractor

SAGE Publishing

1 Oliver's Yard

London

EC1Y 1SP

Telephone

+44 7768111317

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

QA Ltd

portland house, renfield street

glasgow

g2 5ah

Telephone

+44 01412261316

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

CompTIA

City Point, 1 Ropemaker Street

London

EC2Y 9HT

Telephone

+44 7855278927

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Udemy for Buisness

2 Windmill Ln,, Dublin Docklands,

Dublin

D02 F206

Telephone

+44 7544746680

Country

Ireland

NUTS code

- IE061 - Dublin

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £2,500,000

Total value of the contract/lot: £2,500,000

Section VI. Complementary information

VI.3) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

The following should be submitted prior to award. It is for information only and will not be scored.

Form of Tender

Please confirm that you will be in a position to submit prior to award “Appendix A – Form of Tender” in the Technical Questionnaire in PCS-Tender.

Freedom of Information

Please confirm that you will be in a position to submit prior to award “Appendix B – Freedom of Information” if applicable in the Technical Questionnaire in PCS-Tender.

Sustain Supply Chain Code of Conduct

Please confirm that you will be in a position to submit prior to award “Appendix D – Sustain Supply Chain Code of Conduct” in the Technical Questionnaire in PCS-Tender.

List of Institutions - Appendix E

The complete list of Institutions please refer to Appendix E-List of Institutions

General Data Protection Regulation

Please confirm that you will be in a position to submit prior to award “Appendix G – GDPR Contractor Assessment Form” in the Technical Questionnaire in PCS-Tender.

(SC Ref:648961)

VI.4) Procedures for review

VI.4.1) Review body

Stirling Sheriff Court

Sheriff Court House Viewfield Place

Stirling

FK8 1NH

Country

United Kingdom