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Tender

Communications Solutions

University of Essex
Public Sector
Dukefield Procurement Limited
Education

F02: Contract notice

Notice identifier: 2025/S 000-006362

Procurement identifier (OCID): ocds-h6vhtk-04e55f

Published 20 February 2025, 3:57pm

Section I: Contracting authority

I.1) Name and addresses

University of Essex

Wivenhoe Park

Colchester

CO4 3SQ

Email

philip.sweeting@essex.ac.uk

Telephone

+44 1206872954

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

https://www.essex.ac.uk/

Buyer's address

https://www.essex.ac.uk/

I.1) Name and addresses

Public Sector

Parkside House 167

Bolton

BL1 4RA

Email

holly.norton@dukefieldprocurement.co.uk

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

http://www.dukefield.co.uk/about-us/

Buyer's address

http://www.dukefield.co.uk/about-us/

I.1) Name and addresses

Dukefield Procurement Limited

Parkside House 167, Chorley

Bolton

BL1 4RA

Email

holly.norton@dukefieldprocurement.co.uk

Telephone

+44 7966040564

Country

United Kingdom

NUTS code

UKD3 - Greater Manchester

Internet address(es)

Main address

http://www.dukefield.co.uk/about-us/

Buyer's address

http://www.dukefield.co.uk/about-us/

I.1) Name and addresses

Education

Parkside House

Bolton

BL1 4RA

Email

holly.norton@dukefieldprocurement.co.uk

Telephone

+44 7966040564

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

http://www.dukefield.co.uk/about-us/

Buyer's address

http://www.dukefield.co.uk/about-us/

I.2) Information about joint procurement

The contract involves joint procurement

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

https://suppliers.multiquote.com

Additional information can be obtained from another address:

University of Essex

Wivenhoe Park

Colchester
CO4 3SQ
Email
philip.sweeting@essex.ac.uk
Telephone
+44 1206872954
Country
United Kingdom
NUTS code
UK - United Kingdom
Internet address(es)
Main address
https://www.essex.ac.uk/
Buyer's address
https://www.essex.ac.uk/
Tenders or requests to participate must be submitted electronically via
https://suppliers.multiquote.com
Tenders or requests to participate must be submitted to the above-mentioned address
I.4) Type of the contracting authority
Body governed by public law
I.5) Main activity
Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Communications Solutions

Reference number

CA15266 - UOE/DU/TELE/01

II.1.2) Main CPV code

• 32500000 - Telecommunications equipment and supplies

II.1.3) Type of contract

Supplies

II.1.4) Short description

The Framework will provide a comprehensive range of communications and telecommunications solutions. It is let by the University of Essex and is available for use by all organisations across the UK Public Sector (and any future successors). These include (but not limited to) central government departments and agencies, Non Departmental Public Bodies, NHS bodies, Local Authorities, Police Authorities, Emergency Services, Educational Establishments, Hospices, Registered Charities, National Parks, Registered Social Landlords and any other body permitted by the Contracting Authority. Full details of the classification of eligible end user organisations and geographical areas is available at: http://www.dukefieldprocurement.co.uk/fts-eligible-users

The framework will be let across four Lots, with a maximum of 10 suppliers awarded a place on each of the Lots.

II.1.5) Estimated total value

Value excluding VAT: £90,000,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for maximum number of lots 4

Maximum number of lots that may be awarded to one tenderer: 4

II.2) Description

II.2.1) Title

Unified Communications and Telephony

Lot No

1

- 45232332 Ancillary works for telecommunications
- 72320000 Database services
- 32252100 Hands-free mobile telephones
- 32400000 Networks
- 32523000 Telecommunications facilities
- 32570000 Communications equipment
- 48000000 Software package and information systems
- 32543000 Telephone switchboards
- 32522000 Telecommunications equipment
- 72212730 Security software development services
- 72100000 Hardware consultancy services
- 32252110 Hands-free mobile telephones (wireless)
- 64225000 Air-to-ground telecommunications services
- 32550000 Telephone equipment
- 48730000 Security software package
- 72212760 Virus protection software development services

- 72700000 Computer network services
- 72900000 Computer back-up and catalogue conversion services
- 72212761 Anti-virus software development services
- 32581000 Data-communications equipment
- 48219700 Communications server software package
- 48761000 Anti-virus software package
- 32412100 Telecommunications network
- 32524000 Telecommunications system
- 72212731 File security software development services
- 48732000 Data security software package
- 64210000 Telephone and data transmission services
- 64212700 Universal Mobile Telephone System (UMTS) services
- 32260000 Data-transmission equipment
- 48760000 Virus protection software package
- 73421000 Development of security equipment
- 64212000 Mobile-telephone services
- 72800000 Computer audit and testing services
- 35700000 Military electronic systems
- 45314000 Installation of telecommunications equipment
- 32521000 Telecommunications cable
- 32546100 Digital switchboards
- 32412000 Communications network
- 72400000 Internet services
- 32250000 Mobile telephones
- 72210000 Programming services of packaged software products
- 50331000 Repair and maintenance services of telecommunications lines

- 32270000 Digital transmission apparatus
- 66131000 Security brokerage services
- 32237000 Walkie-talkies
- 32500000 Telecommunications equipment and supplies
- 72600000 Computer support and consultancy services
- 32571000 Communications infrastructure
- 72212732 Data security software development services
- 64200000 Telecommunications services
- 72200000 Software programming and consultancy services
- 35120000 Surveillance and security systems and devices
- 50330000 Maintenance services of telecommunications equipment
- 64000000 Postal and telecommunications services
- 32572000 Communications cable
- 72420000 Internet development services
- 50332000 Telecommunications-infrastructure maintenance services
- 48731000 File security software package
- 64227000 Integrated telecommunications services
- 50333000 Maintenance services of radio-communications equipment
- 51300000 Installation services of communications equipment
- 72500000 Computer-related services
- 48511000 Desktop communications software package
- 48900000 Miscellaneous software package and computer systems
- 32510000 Wireless telecommunications system
- 32520000 Telecommunications cable and equipment
- 32344220 Radio pagers
- 72000000 IT services: consulting, software development, Internet and support

NUTS codes

• UK - United Kingdom

Main site or place of performance

United Kingdom

II.2.4) Description of the procurement

The Lot will involve, amongst other aspects, the supply of communications software, hardware, installation, training and support of communications supplies, services and solutions whereby users can use a multitude of different devices such as physical phones, software on laptops, PC's and apps on mobiles to make and receive calls via a telephony platform.

The Lot will provide the intelligent combining of voice, video, instant messaging, mobile voice and data, and other multimedia services in a bespoke way depending on the end users' needs. This Lot will cover all encompassing solutions offering for example Desktop Agent/Supervisor, Contact Centre, Video Conferencing and Email/Text management functionality. It will also provide access to IP Telephony, Voice Over IP Services and Call Tariff Packages; encompassing the provision and support of IP solutions and Cyber Security provisions.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £22,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Network Connectivity

Lot No

2

- 32400000 Networks
- 72210000 Programming services of packaged software products
- 48760000 Virus protection software package
- 32270000 Digital transmission apparatus
- 35120000 Surveillance and security systems and devices
- 32550000 Telephone equipment
- 72420000 Internet development services
- 32572000 Communications cable
- 32546100 Digital switchboards
- 72800000 Computer audit and testing services
- 45232332 Ancillary works for telecommunications
- 50331000 Repair and maintenance services of telecommunications lines

- 50330000 Maintenance services of telecommunications equipment
- 32252110 Hands-free mobile telephones (wireless)
- 72212760 Virus protection software development services
- 72212730 Security software development services
- 64200000 Telecommunications services
- 32510000 Wireless telecommunications system
- 72600000 Computer support and consultancy services
- 48219700 Communications server software package
- 51300000 Installation services of communications equipment
- 64227000 Integrated telecommunications services
- 72500000 Computer-related services
- 32524000 Telecommunications system
- 72700000 Computer network services
- 32571000 Communications infrastructure
- 72320000 Database services
- 73421000 Development of security equipment
- 64212000 Mobile-telephone services
- 50333000 Maintenance services of radio-communications equipment
- 48000000 Software package and information systems
- 32570000 Communications equipment
- 48732000 Data security software package
- 32521000 Telecommunications cable
- 32522000 Telecommunications equipment
- 32543000 Telephone switchboards
- 72212732 Data security software development services
- 32250000 Mobile telephones

- 32520000 Telecommunications cable and equipment
- 72000000 IT services: consulting, software development, Internet and support
- 66131000 Security brokerage services
- 72400000 Internet services
- 32252100 Hands-free mobile telephones
- 48731000 File security software package
- 32344220 Radio pagers
- 48730000 Security software package
- 50332000 Telecommunications-infrastructure maintenance services
- 72100000 Hardware consultancy services
- 64000000 Postal and telecommunications services
- 72212731 File security software development services
- 32500000 Telecommunications equipment and supplies
- 72200000 Software programming and consultancy services
- 32260000 Data-transmission equipment
- 48511000 Desktop communications software package
- 35700000 Military electronic systems
- 72212761 Anti-virus software development services
- 72700000 Computer network services
- 45314000 Installation of telecommunications equipment
- 32523000 Telecommunications facilities
- 48900000 Miscellaneous software package and computer systems
- 32237000 Walkie-talkies
- 72900000 Computer back-up and catalogue conversion services
- 32412000 Communications network
- 64225000 Air-to-ground telecommunications services

- 64212700 Universal Mobile Telephone System (UMTS) services
- 48761000 Anti-virus software package
- 32412100 Telecommunications network
- 32581000 Data-communications equipment

NUTS codes

• UK - United Kingdom

Main site or place of performance

United Kingdom

II.2.4) Description of the procurement

The supply, setup and support of networks and associated networking services. It addresses the supply and support of networks and associated networking services for the provision of managed connectivity for high bandwidth secure services and other communications and telecommunications requirements.

This Lot also encompasses but is not limited to, the provision and support of digital connections, network equipment and servers, along with associated support services within premises, and will include Managed LAN services, Wi-Fi and Cyber Security provisions.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £22,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Mobile Communications

Lot No

3

- 48732000 Data security software package
- 45232332 Ancillary works for telecommunications
- 50331000 Repair and maintenance services of telecommunications lines
- 32270000 Digital transmission apparatus
- 48000000 Software package and information systems
- 35120000 Surveillance and security systems and devices
- 72100000 Hardware consultancy services
- 72200000 Software programming and consultancy services
- 48761000 Anti-virus software package
- 64210000 Telephone and data transmission services

- 72900000 Computer back-up and catalogue conversion services
- 32250000 Mobile telephones
- 32523000 Telecommunications facilities
- 32570000 Communications equipment
- 32524000 Telecommunications system
- 50332000 Telecommunications-infrastructure maintenance services
- 72500000 Computer-related services
- 48760000 Virus protection software package
- 32521000 Telecommunications cable
- 50330000 Maintenance services of telecommunications equipment
- 32572000 Communications cable
- 64200000 Telecommunications services
- 72320000 Database services
- 66131000 Security brokerage services
- 32522000 Telecommunications equipment
- 32510000 Wireless telecommunications system
- 72212732 Data security software development services
- 32550000 Telephone equipment
- 32520000 Telecommunications cable and equipment
- 35700000 Military electronic systems
- 73421000 Development of security equipment
- 72212761 Anti-virus software development services
- 32546100 Digital switchboards
- 48730000 Security software package
- 32237000 Walkie-talkies
- 32412100 Telecommunications network

- 32571000 Communications infrastructure
- 32581000 Data-communications equipment
- 72212730 Security software development services
- 72700000 Computer network services
- 50333000 Maintenance services of radio-communications equipment
- 64212700 Universal Mobile Telephone System (UMTS) services
- 32252100 Hands-free mobile telephones
- 51300000 Installation services of communications equipment
- 48219700 Communications server software package
- 32500000 Telecommunications equipment and supplies
- 72210000 Programming services of packaged software products
- 48511000 Desktop communications software package
- 72212760 Virus protection software development services
- 64227000 Integrated telecommunications services
- 72212731 File security software development services
- 72600000 Computer support and consultancy services
- 45314000 Installation of telecommunications equipment
- 48900000 Miscellaneous software package and computer systems
- 48731000 File security software package
- 72420000 Internet development services
- 32344220 Radio pagers
- 32260000 Data-transmission equipment
- 72400000 Internet services
- 64000000 Postal and telecommunications services
- 72800000 Computer audit and testing services
- 72000000 IT services: consulting, software development, Internet and support

- 64212000 Mobile-telephone services
- 32400000 Networks
- 32412000 Communications network
- 32543000 Telephone switchboards
- 32252110 Hands-free mobile telephones (wireless)
- 64225000 Air-to-ground telecommunications services

NUTS codes

• UK - United Kingdom

Main site or place of performance

United Kingdom

II.2.4) Description of the procurement

This Lot will provide access to all aspects of mobile communications and services by either Mobile Network Operators (MNOs) or Resellers - i.e., handsets, other devices, airtime - call time, data etc, associated value added services and Cyber Security provisions.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £22,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

National One-Stop-Shop

Lot No

4

- 32500000 Telecommunications equipment and supplies
- 64212000 Mobile-telephone services
- 72900000 Computer back-up and catalogue conversion services
- 32344220 Radio pagers
- 32524000 Telecommunications system
- 32521000 Telecommunications cable
- 32543000 Telephone switchboards
- 32270000 Digital transmission apparatus
- 32237000 Walkie-talkies
- 32523000 Telecommunications facilities
- 48511000 Desktop communications software package
- 72700000 Computer network services

- 32546100 Digital switchboards
- 72420000 Internet development services
- 72212760 Virus protection software development services
- 32581000 Data-communications equipment
- 32570000 Communications equipment
- 32522000 Telecommunications equipment
- 72400000 Internet services
- 72800000 Computer audit and testing services
- 32571000 Communications infrastructure
- 72210000 Programming services of packaged software products
- 66131000 Security brokerage services
- 64227000 Integrated telecommunications services
- 48900000 Miscellaneous software package and computer systems
- 32520000 Telecommunications cable and equipment
- 72100000 Hardware consultancy services
- 72212731 File security software development services
- 48219700 Communications server software package
- 73421000 Development of security equipment
- 48760000 Virus protection software package
- 72000000 IT services: consulting, software development, Internet and support
- 32510000 Wireless telecommunications system
- 35120000 Surveillance and security systems and devices
- 35700000 Military electronic systems
- 50330000 Maintenance services of telecommunications equipment
- 72320000 Database services
- 72600000 Computer support and consultancy services

- 32252110 Hands-free mobile telephones (wireless)
- 64225000 Air-to-ground telecommunications services
- 32412000 Communications network
- 51300000 Installation services of communications equipment
- 72212732 Data security software development services
- 32572000 Communications cable
- 50332000 Telecommunications-infrastructure maintenance services
- 64000000 Postal and telecommunications services
- 48000000 Software package and information systems
- 32250000 Mobile telephones
- 45232332 Ancillary works for telecommunications
- 32412100 Telecommunications network
- 64210000 Telephone and data transmission services
- 72500000 Computer-related services
- 50331000 Repair and maintenance services of telecommunications lines
- 48730000 Security software package
- 64200000 Telecommunications services
- 48731000 File security software package
- 72212730 Security software development services
- 32550000 Telephone equipment
- 64212700 Universal Mobile Telephone System (UMTS) services
- 72200000 Software programming and consultancy services
- 72212761 Anti-virus software development services
- 32252100 Hands-free mobile telephones
- 32260000 Data-transmission equipment
- 32400000 Networks

- 45314000 Installation of telecommunications equipment
- 50333000 Maintenance services of radio-communications equipment
- 48732000 Data security software package
- 48761000 Anti-virus software package

NUTS codes

• UK - United Kingdom

Main site or place of performance

United Kingdom

II.2.4) Description of the procurement

This Lot will provide access to the entire suite of communications solutions, supplies and services detailed within the scope of Lots 1, 2 and 3 from a national one-stop-shop provision.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £24,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

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IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 40

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

1 April 2025

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.7) Conditions for opening of tenders

Date

1 April 2025

Local time

12:00pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

The University of Essex's Internal Reference Number is UOE/DU/TELE/01. The framework is being delivered by the University of Essex and its partners Dukefield Procurement Ltd (who are a subsidiary of Dukefield Ltd). Dukefield Procurement Ltd are acting as agents of the University of Essex in the development and ongoing contract management of this framework. The contracting authority will be using an eTendering system to conduct the procurement exercise. To access the procurement documentation suppliers must register their company details on the Sourcing Cloud system at:

https://suppliers.multiquote.com

The tender is available from the opportunities menu on the login page of the site. The contracting authority shall not be under any obligation to accept the lowest tender or indeed any tender. The University of Essex expressly reserves the rights:

- (a) to terminate the procurement process and not to award any contract as a result of the procurement process at any time;
- (b) to make whatever changes it may see fit to the content and structure of the procurement as detailed within the tender documentation;
- (c) to award a contract covering only part of the it's requirements if explicitly detailed within the tender documentation;
- (d) to disqualify any organisation from the process that canvasses any employee of the Contracting Authority during the procurement process or standstill period if applicable;

- (e) seek clarifications to tender responses on the basis that any clarification sought will not confer any undue competitive advantage in the favour of any supplier from whom such clarifications are being sought;
- (f) where the contracting authority can evidence that there is a conflict of interest, either personal or in consideration of any organisation bidding for the contract, the contracting authority shall have the explicit right to immediately exclude that person or organisation from the tender process entirely;
- (g) where the contracting authority has engaged in any pre-market soft testing prior to the commencement of the procurement process, the contracting authority reserves the right to name any organisation that has been involved in these discussions and release any and all specifications/ discussion documents to the market where appropriate to the subject matter of this procurement;
- (h) the contracting authority will not be liable for any costs incurred by tenderers;
- (i) the value of the framework provided in section II.1.5) is only an estimate and the contracting authority will not guarantee any business through this framework agreement;

and

(j) the contracting authority wishes to establish a framework agreement open for use by all Public Sector Bodies as stated in II.1.4).

Tenderers should note, in reference to section IV.1.3), envisaged maximum number of participants to the framework:

Where, following the evaluation of bids, more than one tenderer is tied with the same final evaluation score and are ranked in the last supplier award position, each of these tenderers shall be deemed to occupy the last framework agreement contract award position for the for the purpose of calculating the maximum number of suppliers under the framework. The contracting authority will award a framework agreement to additional tenderers on the framework beyond the stated maximum number, where their final evaluation score (s) is within 0.5% of the last placed position on the framework.

For the avoidance of doubt, for each Lot, the last placed position in respect of this framework is tenth. Therefore, tenderers within 0.5%, along with the tenderer in last placed position, shall be deemed to occupy the last framework agreement contract award position for the framework.

VI.4) Procedures for review

VI.4.1) Review body

Colchester
CO4 3SQ
Country
United Kingdom
Internet address
https://www.essex.ac.uk/
VI.4.2) Body responsible for mediation procedures
University of Essex
Wivenhoe Park
Colchester
CO4 3SQ
Country
United Kingdom
Internet address
https://www.essex.ac.uk/
VI.4.3) Review procedure
Precise information on deadline(s) for review procedures

The University of Essex will incorporate a minimum 10-day standstill period at the point information on the award of contract is communicated to tenderers. Bidders who are

unsuccessful shall be informed by the Contracting Authority as soon as possible after the

decision is made as to the reasons why the bidder was unsuccessful. If an appeal regarding the award of the contract has not been successfully resolved, the Public Procurement Regulations provide for the aggrieved parties who have been harmed or

University of Essex

Wivenhoe Park

who are at risk of harm by the breach of the rules to take action in the High Court (England, Wales and Northern Ireland). Any action must be generally brought within 3 months. If a declaration of ineffectiveness is sought, any such action must be brought within 30 days where the Contracting Authority has communicated the award of the contract and a summary of reasons to tenderers, or otherwise within 6 months of the contract being entered into.

Where a contract has not been entered into, the Court may order the setting aside of the award decision or order the Contracting Authority to amend any document and may award damages. If the Contract has been entered into the Court may, depending on the circumstances, award damages, make a declaration of ineffectiveness, order the Contracting Authority to pay a fine, and/or order that the duration of the contract the shortened. The purpose of the standstill period referred to above is to allow the parties to apply to the Courts to set aside the award decision before the contract is entered into.

VI.4.4) Service from which information about the review procedure may be obtained

University of Essex

Wivenhoe Park

Colchester

CO4 3SQ

Country

United Kingdom

Internet address

https://www.essex.ac.uk/