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Tender

Building Decarbonisation Advisory Services

SALIX FINANCE LTD

F02: Contract notice

Notice identifier: 2025/S 000-006355

Procurement identifier (OCID): ocds-h6vhtk-04e559

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Section I: Contracting authority

I.1) Name and addresses

SALIX FINANCE LTD

10 South Colonnade Canary Wharf

LONDON

E144PU

Contact

Salix Finance - Procurement Office

Email

procurement@salixfinance.co.uk

Country

United Kingdom

Region code

UKI42 - Tower Hamlets

Companies House

05068355

Internet address(es)

Main address

<https://atamis-salix.my.site.com/login>

Buyer's address

<https://atamis-salix.my.site.com/login>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://atamis-salix.my.site.com/login>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://atamis-salix.my.site.com/login>

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

Environment

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Building Decarbonisation Advisory Services

II.1.2) Main CPV code

- 71000000 - Architectural, construction, engineering and inspection services

II.1.3) Type of contract

Services

II.1.4) Short description

This is a tender split into two lots, primarily formed of the assessment of applications for grant funding for decarbonisation works. This is Lot 1 - Application Assessment and Advisory Services.

Salix Finance are also required to audit the completed works that have been completed after being allocated funding. This is Lot 2 - Audit of Completed Decarbonisation Works.

II.1.5) Estimated total value

Value excluding VAT: £8,000,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 2

II.2) Description

II.2.1) Title

Lot 1 Application Assessment and Advisory Services

Lot No

1

II.2.2) Additional CPV code(s)

- 71000000 - Architectural, construction, engineering and inspection services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Primarily remote, desktop-based but may involve some travel to the site or the Salix Finance offices in London Canary Wharf or Manchester Piccadilly Place.

II.2.4) Description of the procurement

This will primarily involve assessing applications for grant funding for decarbonisation works. When funding is released, the requirement for this will increase significantly, and suppliers must have the capacity to react as and when required. There will also be secondary necessary services in the form of training and providing feedback to improve the internal Salix Finance team. Six suppliers will be awarded to Lot 1 in the format of a preferred supplier list. Successful suppliers will be ranked with the highest ranked being given a higher percentage of hours available which is dependent upon the amount of funding available from the funding partner, and number of applications to assess. See below the allocation structure:

Position Percentage of Hours Allocated

1 Up to 25%

2 Up to 20%

3 Up to 20%

4 Up to 15%

5 Up to 10%

6 Up to 10%

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £6,500,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

Salix reserve the right to extend for two twelve months extensions dependent upon partner funding and performance against KPIs.

II.2) Description

II.2.1) Title

Audi of Completed Decarbonisation Works

Lot No

2

II.2.2) Additional CPV code(s)

- 71631000 - Technical inspection services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

The audit team will be required to potentially attend any completed site that has been allocated funding, this could be anywhere within the UK.

II.2.4) Description of the procurement

Ensure that grant recipients have delivered on the project scope as approved by Salix, that the projects align with the funding scheme requirements, and that they meet the expected technical and performance/quality standards.

These could be in the format of three different types of audit:

- In-Cycle Audits: The internal audit team requests external auditors to perform technical audits during the project's lifecycle. These audits focus on verifying technical compliance, evaluating progress against milestones reported to Salix, and identifying potential risks or issues.
- Post-Completion Audits: After the project is completed, external auditors conduct thorough technical audits to ensure that all objectives have been met and that the project aligns with the approved scope and funding requirements.
- Joint Site Visits: In some cases, joint site visits are conducted by both the internal audit team and external auditors to further collaborative working relationships with the external auditors.

Lot 2 will have three suppliers allocated to it, also in the format of a preferred supplier list. Audit work will be allocated dependent upon geographical availability and capacity but the annual allocation will be as below:

Position Percentage of Hours Allocated

1 Up to 33.33%

2 Up to 33.33%

3 Up to 33.33%

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £1,500,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

Salix reserve the option to extend for two twelve month periods dependent upon grant funding and performance against KPIs. (Key performance indicators)

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

17 April 2025

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 6 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Date

17 April 2025

Local time

12:01pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.4) Procedures for review

VI.4.1) Review body

Salix Finance Ltd

London

Country

United Kingdom