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Planning

## **Export Clusters**

Welsh Government

F01: Prior information notice

Prior information only

Notice identifier: 2021/S 000-006256

Procurement identifier (OCID): ocids-h6vhtk-029fe2

Published 26 March 2021, 3:56pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Welsh Government

Corporate Procurement Services, Cathays Park

Cardiff

CF10 3NQ

#### **Email**

[Cpsprocurementadvice@gov.wales](mailto:Cpsprocurementadvice@gov.wales)

#### **Country**

United Kingdom

#### **NUTS code**

UKL - Wales

#### **Internet address(es)**

Main address

[http://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA0007](http://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0007)

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA0007](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0007)

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.3) Communication**

Additional information can be obtained from the above-mentioned address

## **I.4) Type of the contracting authority**

Ministry or any other national or federal authority

## **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Export Clusters

#### **II.1.2) Main CPV code**

- 79421100 - Project-supervision services other than for construction work

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The purpose of this project is to appoint an organisation(s) to independently develop and manage five pan-Wales export clusters, one for each of the following key priority sectors as identified in the Welsh Government Export Action Plan. Each cluster is a grouping of businesses in a defined sector who we work with on a one to many basis. These clusters are:

- Clean Energy / Renewables
- Consumer Products
- High Value Manufacturing
- Life Sciences
- Technology

Each cluster will recruit selected Wales-based businesses with the overarching aim of increasing expertise, skills and knowledge to drive export growth in Wales.

#### **II.1.5) Estimated total value**

Value excluding VAT: £2,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

Consumer Products

Life Sciences

Clean Energy / Renewables

High Value Manufacturing

Technology

Bidders are permitted to bid for one, or any other number of lots.

## **II.2) Description**

### **II.2.1) Title**

Clean Energy / Renewables

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79421100 - Project-supervision services other than for construction work

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

### **II.2.4) Description of the procurement**

To recruit an organisation who will be responsible for developing and managing a number of highly functioning export clusters, with the overarching aim of increasing expertise, skills and knowledge to drive export growth in Wales. This procurement exercise will comprise of five lots; one for each of the following sectors:

- Clean Energy / Renewables
- Consumer Products

- High Value Manufacturing
- Life Sciences
- Technology

Each cluster will be made up of Wales-based businesses that can contribute to the aims of the Welsh Government Export Action Plan (recruitment for the clusters will be one of the initial key requirements of this procurement exercise). Suitable members will have the following characteristics:

- Be at the right stage of their development to benefit from the Cluster
- Have a clear ambition to grow and to be successful in exporting
- Potential for future export business growth
- Have products or services that are suitable for export markets

Each Cluster will be expected to act as a 'feeder' for referrals to other export support programmes provided by the Welsh Government. It should also be an area to nurture collaboration amongst members that can add value to the activity.

Each Cluster should be mobile, agile and cross-cutting across its respective sector, with engagement taking place across all regions of Wales.

The successful supplier(s) will collaborate with members of the Welsh Government Trade Team in the delivery of this programme.

## **II.2) Description**

### **II.2.1) Title**

Consumer Products

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79421100 - Project-supervision services other than for construction work

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

#### **II.2.4) Description of the procurement**

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- Be at the right stage of their development to benefit from the Cluster
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## **II.2) Description**

### **II.2.1) Title**

High Value Manufacturing

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 79421100 - Project-supervision services other than for construction work

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

### **II.2.4) Description of the procurement**

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- Consumer Products
- High Value Manufacturing
- Life Sciences
- Technology

Each cluster will be made up of Wales-based businesses that can contribute to the aims of the Welsh Government Export Action Plan (recruitment for the clusters will be one of the initial key requirements of this procurement exercise). Suitable members will have the following characteristics:

- Be at the right stage of their development to benefit from the Cluster
- Have a clear ambition to grow and to be successful in exporting

- Potential for future export business growth
- Have products or services that are suitable for export markets

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## **II.2) Description**

### **II.2.1) Title**

Life Sciences

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 79421100 - Project-supervision services other than for construction work

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

### **II.2.4) Description of the procurement**

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- Clean Energy / Renewables
- Consumer Products
- High Value Manufacturing



- Life Sciences
- Technology

Each cluster will be made up of Wales-based businesses that can contribute to the aims of the Welsh Government Export Action Plan (recruitment for the clusters will be one of the initial key requirements of this procurement exercise). Suitable members will have the following characteristics:

- Be at the right stage of their development to benefit from the Cluster
- Have a clear ambition to grow and to be successful in exporting
- Potential for future export business growth
- Have products or services that are suitable for export markets

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## **II.2) Description**

### **II.2.1) Title**

Technology

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 79421100 - Project-supervision services other than for construction work

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

#### **II.2.4) Description of the procurement**

To recruit an organisation who will be responsible for developing and managing a number of highly functioning export clusters, with the overarching aim of increasing expertise, skills and knowledge to drive export growth in Wales. This procurement exercise will comprise of five lots; one for each of the following sectors:

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- Life Sciences
- Technology

Each cluster will be made up of Wales-based businesses that can contribute to the aims of the Welsh Government Export Action Plan (recruitment for the clusters will be one of the initial key requirements of this procurement exercise). Suitable members will have the following characteristics:

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#### **II.3) Estimated date of publication of contract notice**

13 April 2021

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Note that the anticipated 2m GBP is the overall contract value and to be split between the 5 lots.

NOTE: To register your interest in this notice and obtain any additional information please visit the Sell2Wales Web Site at

[https://www.sell2wales.gov.wales/Search/Search\\_Switch.aspx?ID=109376](https://www.sell2wales.gov.wales/Search/Search_Switch.aspx?ID=109376).

(WA Ref:109376)