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Contract

## **Procurement of a Lettings, Management and Maintenance Manager for InReach's Property Portfolio**

Birmingham City Council

F03: Contract award notice

Notice identifier: 2023/S 000-006249

Procurement identifier (OCID): ocids-h6vhtk-037d8c

Published 3 March 2023, 9:11am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Birmingham City Council

10 Woodcock Street

Birmingham

B4 7WB

#### **Contact**

Corporate Procurement Services

#### **Email**

[etendering@birmingham.gov.uk](mailto:etendering@birmingham.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKG31 - Birmingham

**Internet address(es)**

Main address

<http://www.finditinbirmingham.com>

Buyer's address

<http://www.in-tendhost.co.uk/birminghamcc>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Procurement of a Lettings, Management and Maintenance Manager for InReach's Property Portfolio

Reference number

P0408-2022

**II.1.2) Main CPV code**

- 70330000 - Property management services of real estate on a fee or contract basis

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

InReach wishes to invite potential suppliers to submit tenders to undertake the Lettings,

Management, and Maintenance of the InReach property portfolio. The services required include: 1. Marketing and Letting 2. Tenant Management 3. Property Management 4. Property Maintenance 5. Rent Administration 6. Estate Maintenance The contract duration is for 3 years, with an option to extend for a further period of up to 2 years subject to satisfactory performance and continued requirements.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £3,200,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 70100000 - Real estate services with own property
- 70130000 - Letting services of own property
- 70330000 - Property management services of real estate on a fee or contract basis
- 70332200 - Commercial property management services

#### **II.2.3) Place of performance**

NUTS codes

- UKG - West Midlands (England)

#### **II.2.4) Description of the procurement**

An exciting opportunity has arisen to support the business delivery of InReach (Birmingham) Limited, 'InReach', a wholly-owned company of Birmingham City Council. InReach was incorporated in 2014 to provide a further tenancy option for the city residents, offering high-quality accommodation in the Private Rented Sector (PRS). InReach strategy is to develop a portfolio of assets in Birmingham for PRS that will generate a healthy yield and set the standard for tenancy and facilities management. Embankment is InReach's first purpose build apartment building for market rent. It was completed in July 2018 and comprises 92 one and two-bedroomed apartments in the city center of Birmingham. InReach is seeking to develop further PRS dwellings with a pipeline of 270 new homes due to be completed in April 2023. InReach wishes to invite potential suppliers to submit tenders to undertake the Lettings, Management, and Maintenance of the InReach property portfolio. The services required

include: 1. Marketing and Letting2. Tenant Management3. Property Management4. Property Maintenance 5. Rent Administration6. Estate Maintenance The contract duration is for 3 years, with an option to extend for a further period of up to 2 years subject to satisfactory performance and continued requirements.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality and Social Value / Weighting: 30 % and 10%

Price - Weighting: 60 %

#### **II.2.11) Information about options**

Options: Yes

Description of options

With an option to extend for a further period of up to 2 years subject to satisfactory performance and continued requirements.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-030619](#)

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## **Section V. Award of contract**

### **Contract No**

P0408\_2022

### **Title**

Procurement of a Lettings, Management and Maintenance Manager for InReach's Property Portfolio

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

25 January 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Pinnacle Housing Limited

8th Floor, Holborn Tower 137-144 High Holborn

London

WC1V 6PL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £3,200,000

Total value of the contract/lot: £3,200,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of England and Wales

Royal Courts of Justice, Strand

London

WC2A 2LL

Country

United Kingdom