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Contract

## **2021 Social Care - Framework agreement for the provision of Support at Home Services in Aberdeenshire**

Aberdeenshire Council

F21: Social and other specific services – public contracts

Contract award notice

Notice identifier: 2022/S 000-006210

Procurement identifier (OCID): ocids-h6vhtk-02dd9d

Published 7 March 2022, 4:59pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Aberdeenshire Council

Woodhill House, Westburn Road

Aberdeen

AB16 5GB

#### **Contact**

Claire Scott

#### **Email**

[claire.j.scott@aberdeenshire.gov.uk](mailto:claire.j.scott@aberdeenshire.gov.uk)

#### **Telephone**

+44 1467533371

**Country**

United Kingdom

**NUTS code**

UKM50 - Aberdeen City and Aberdeenshire

**Internet address(es)**

Main address

<http://www.aberdeenshire.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00231](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00231)

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

2021 Social Care - Framework agreement for the provision of Support at Home Services in Aberdeenshire

Reference number

Project 19596

#### **II.1.2) Main CPV code**

- 85300000 - Social work and related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Aberdeenshire Council on behalf of the Aberdeenshire Health and Social Care Partnership require to tender for a Multi-Supplier Framework Agreement for the provision of Support at Home Services for people who meet eligibility criteria aged 16 years and over with a range of needs, who require assistance through support to live independently and to develop, regain or retain their daily living skills, through provision of personal care, personal support and/or housing support, providing the right care and support in the right place. The requirement is for the provision of support at home services in supported accommodation. Support will include personal care, housing support, and social care. The services will be provided to adults with moderate, substantial and critical levels of need linked to eligibility criteria that are principal house-holders in tenancies in a range of settings that include dispersed single occupancy properties; shared tenancies; houses of multiple occupation; and core and cluster, project-based and extra-care model resources.

There is a requirement for low level visiting support for over 2000 adults in the community. The commissioned Support at Home service works alongside Aberdeenshire Council's in-house Care at Home service to support the needs of individuals assessed as requiring services to continue to live as independently as possible in their own homes. Support at home services will be registered with the Care Inspectorate as Support Services – Care at Home and/or Housing Support Services; and compliance with Health and Social Care Standards is required.

Services will be commissioned under flexible and responsive, co-produced contractual

arrangements that are outcome-focused.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £159,700,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85300000 - Social work and related services

#### **II.2.3) Place of performance**

NUTS codes

- UKM50 - Aberdeen City and Aberdeenshire

Main site or place of performance

Aberdeenshire

#### **II.2.4) Description of the procurement**

Aberdeenshire Council on behalf of the Aberdeenshire Health and Social Care Partnership require to tender for a Multi-Supplier Framework Agreement for the provision of Support at Home Services for people who meet eligibility criteria aged 16 years and over with a range of needs, who require assistance through support to live independently and to develop, regain or retain their daily living skills, through provision of personal care, personal support and/or housing support, providing the right care and support in the right place. This procurement seeks to support strategic commissioning that delivers effective and efficient services that respond to increasing demand, reducing budgets and demographic and policy changes. Services will be commissioned under flexible and responsive, co-produced contractual arrangements that are outcome-focused. Support at home services will be registered with the Care Inspectorate as Support Services – Care at Home and/or Housing Support Services; and compliance with Health and Social Care Standards is required.

The Services will be delivered with an enabling ethos to enable people to establish, remain in, or return to, their own homes, living as independently as possible and to achieve and maintain or increase their potential in relation to physical, intellectual, emotional and social capacity, whilst improving experiences within their own communities

and supporting improvement to their quality of life, confidence and experiences.

The services will be provided for people with a range of needs including, older people, people with a learning disability, people with mental health problems, people with physical disabilities, autistic people, people with sensory impairment and people with substance misuse problems.

The service will include low level visiting support for whom the primary client group is older people; and intensive support to adults in designated accommodation-based support services for whom the primary client group is adults with learning disabilities.

Providers will be encouraged to offer innovative and alternative ways of supporting people to achieve individual outcomes through affordable and effective service delivery mechanisms, and where appropriate the use of technological interventions.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Form of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement**

The procurement involves the establishment of a framework agreement

#### **IV.1.11) Main features of the award procedure**

Stage 1: assessment of Responses to the SPD (Scotland), in the Qualification Envelope, in order to select the Tenderers to be taken forward to stage 2. Tenderers will only be taken forward to stage 2 if the Council determines that they have sufficient capacity and capability to deliver the contract.

Stage 2 – Award:

Responses to the Technical and Commercial envelopes will be evaluated weighted  
Technical - quality criteria 90% and Commercial - price criteria 10%

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-022062](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 February 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 35

Number of tenders received from SMEs: 21

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 35

Number of tenders received by electronic means: 35

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Community Integrated Care

2000 Academy Park

Glasgow

G51 1PR

Telephone

+44 1414199401

Country

United Kingdom

NUTS code

- UK - United Kingdom

**V.2.3) Name and address of the contractor**

Inspire partnership through life

Beach Boulevard

Aberdeen

AB24 5HP

Telephone

+44 1224576853

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

**V.2.3) Name and address of the contractor**

Cornerstone

centurion court

Aberdeen

AB11 5QH

Telephone

+44 7790897083

Country

United Kingdom

NUTS code

- UK - United Kingdom



**V.2.3) Name and address of the contractor**

Penumbra

57 Albion Road

Edinburgh

EH7 5QY

Telephone

+44 1314752380

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Affinity Trust

1 St Andrew's Court, Wellington Street

Thame

OX93WT

Telephone

+44 184426800

Country

United Kingdom

NUTS code

- UK - United Kingdom

**V.2.3) Name and address of the contractor**

VSA

38 Castle Street

Aberdeen

AB11 5YU

Telephone

+44 1224358632

Country

United Kingdom

NUTS code

- UKM5 - North Eastern Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Mears Supported Living Scotland

Dumyat Technology Centre, Alva Industrial Estate

Alva

FK12 5DW

Telephone

+44 1707290168

Country

United Kingdom

NUTS code

- UK - United Kingdom

**V.2.3) Name and address of the contractor**

Nova Payroll Management Services Ltd TA Pin Point Health & Homecare

Axewel House

Duntson

NE31 1ND

Telephone

+44 1912615205

Country

United Kingdom

NUTS code

- UKC22 - Tyneside

**V.2.3) Name and address of the contractor**

The Richmond Fellowship Scotland

3 Buchanan Gate, Cumbernauld Road

Stepps

G33 6FB

Telephone

+44 1417796300

Country

United Kingdom

NUTS code

- UKM - Scotland

**V.2.3) Name and address of the contractor**

Allied Health Services Limited trading as Allied Healthcare

8 Tiger Court, Kings Business Park

Prescot

L34 1BH

Telephone

+44 1785237528

Country

United Kingdom

NUTS code

- UK - United Kingdom

**V.2.3) Name and address of the contractor**

Sacro

29 Albany Street, Edinburgh

Edinburgh

EH1 3QN

Telephone

+44 1316247290

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Cera Care Operations (Scotland) Limited

Limetree House, North Castle Street

Alloa

FK10 1EX

Telephone

+44 7590486792

Country

United Kingdom

NUTS code

- UKM - Scotland

**V.2.3) Name and address of the contractor**

Enable Scotland (Leading the Way)

Inspire House, 3 Renshaw Place

Motherwell

ML14UF

Telephone

+44 7765118025

Country

United Kingdom

NUTS code

- UKM - Scotland

**V.2.3) Name and address of the contractor**

Real Life Options

David Wandless House, A1 Business Park, Knottingley Road

Knottingley

WF11 0BU

Telephone

+44 1977781805

Country

United Kingdom

NUTS code

- UK - United Kingdom

**V.2.3) Name and address of the contractor**

Living Ambitions Ltd

56 Southwark Bridge Road

London

SE1 0AS

Country

United Kingdom

NUTS code

- UK - United Kingdom

**V.2.3) Name and address of the contractor**

Sense Scotland

43 Middlesex Street

Glasgow

G41 1EE

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Archway

71 Westburn Road

Aberdeen

AB25 2SH

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Aberness Care Ltd

Pavilion 3, Kingseat Business Park, Newmachar

Aberdeen

AB21 0AZ

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Venture Support & Care Ltd

Unit 4, Maud Village Trust, Old Mart Site,, Market Street, Maud, Peterhead

Aberdeenshire

AB42 4NP

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Jon Fleming Group LTD

100 BRAND STREET

GLASGOW



G51 1DG

Telephone

+44 7479841052

Country

United Kingdom

NUTS code

- UK - United Kingdom

**V.2.3) Name and address of the contractor**

Specialist Resource Solutions

Waterton Grange

Aberdeen

AB21 9HX

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

My Care (Grampian) Limited

2 Golden Square

Aberdeen

AB10 1RD

Country

United Kingdom

NUTS code

- UKM - Scotland

**V.2.3) Name and address of the contractor**

Scottish Autism

Hilton House, Whins Road

Alloa

FK10 3SA

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Transitions Care Ltd

Unit 18, Netherton Business Centre

Kemnay

AB51 5LX

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Deafblind Scotland

1 Neasham Drive

Glasgow

G663FA

Country

United Kingdom

NUTS code

- UKM81 - East Dunbartonshire, West Dunbartonshire and Helensburgh & Lomond

**V.2.3) Name and address of the contractor**

Milltown Community Ltd

Milltown Community, Arbuthnott

LAURENCEKIRK

AB30 1PB

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Crossroads Caring Scotland

24 George Square

glasgow

G2 1EG

Country

United Kingdom

NUTS code

- UKM - Scotland

**V.2.3) Name and address of the contractor**

Eildon Support Services

Eildon House, 39 High Street

Inverness

IV1 1HT

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Ann Inspired Care Ltd

Westpoint house

Westhill

AB32 6FJ

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Paramount Care Aberdeen

Suite 4 Westhill Shopping Centre, Westhill

Aberdeenshire

AB32 6RL

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Capercaillie Care Limited

Building HI, Hill of Rubislaw, Anderson Drive

Aberdeen

AB15 6BL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Lowest offer: £19.07 / Highest offer: £19.55 taken into consideration

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## **Section VI. Complementary information**

### **VI.3) Additional information**

SPD Questions. Please note

Question 4B.4 – Financial Assessment of Providers

1.The Council shall obtain a Creditsafe credit check and will score bidders accordingly:

71 - 100 Very Low Risk – Accept

51 - 70 Low Risk - Accept

30 - 50 Moderate Risk – subject to further discussion internally with the option to reject.

21-29 High Risk – subject to further discussion internally with the option to reject.

1-20 Very High Risk – Reject.

2. Please state current turnover (if contract value is over 50% of reported turnover, further discussion will be had internally with the option to reject).

3. If you are under no obligation to publish accounts on Companies House and/or do not have a comprehensive credit rating then provide audited financial accounts for the

previous two years. Both quick and current ratios should be a minimum of 1:1.5 for the two successive years. Bidders whose ratios do not meet the minimum criteria will be rejected.

Bidders who can provide audited accounts but chose not to do so shall be rejected.

4. Bidders who have been trading for less than one year and cannot provide audited accounts must submit the cash flow for the current year and a letter from the bank outlining the current cash and credit position for the current year and subsequent year. This will be subject to internal discussion with the option to reject.

5. If bidder still does not meet the financial criteria for consideration but has a parent company that does, the firm may still be eligible for consideration where their submission is supported by a parent company guarantee.

#### 4.B.5 Insurance

It is a requirement of this contract that bidders hold, or can commit to obtain prior to the commencement of any subsequently awarded contract, the types and levels of insurance indicated below:

Employer's Liability Insurance = 10m

Public Liability Insurance = 5m

The Council may choose to admit additional providers during the framework term.

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015

(SC Ref:685954)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Aberdeen Sheriff Court

53 Castle Street

Aberdeen

AB11 5BB

Telephone

+44 1224657200

Country

United Kingdom

**VI.4.2) Body responsible for mediation procedures**

Aberdeen Sheriff Court

53 Castle Street

Aberdeen

AB11 5BB

Telephone

+44 1224657200

Country

United Kingdom