

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/006197-2025>

Contract

## **prj\_4589 - ICA Telemetry Framework**

Southern Water Services Limited

F06: Contract award notice – utilities

Notice identifier: 2025/S 000-006197

Procurement identifier (OCID): ocds-h6vhtk-044ef8

Published 20 February 2025, 1:24pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Southern Water Services Limited

Southern House, Yeoman Road

WORTHING

BN13 3NX

#### **Email**

[lucy.smith@southernwater.co.uk](mailto:lucy.smith@southernwater.co.uk)

#### **Telephone**

+44 1903264444

#### **Country**

United Kingdom

#### **Region code**

UKJ27 - West Sussex (South West)

**Internet address(es)**

Main address

<https://www.southernwater.co.uk/>

**I.6) Main activity**

Water

---

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

prj\_4589 - ICA Telemetry Framework

**II.1.2) Main CPV code**

- 32441000 - Telemetry equipment

**II.1.3) Type of contract**

Supplies

**II.1.4) Short description**

As part of our AMP 7 to AMP 8 Transition and Operational Site Service Procurement Strategy, Southern Water has come to market for strategic partners to support our Instrumentation Automation Control (ICA) Telemetry requirements for our operational sites and network. An ICA Telemetry framework agreement lasting 4 years, with an option to extend for a period of up to 4 years.

Region/Network - Southern Water's region covers Kent, Sussex, Hampshire and Isle of Wight.

Resilience - Southern Water has a requirement to ensure 24 hours a day, 7 days a week and 365 days a year, that we can access and maintain our plant, equipment and assets.

The Goods and Services under this agreement is divided into lots.

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £24,800,000

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 1 – Pressure & Flow Loggers

### **II.2.2) Additional CPV code(s)**

- 32441000 - Telemetry equipment

### **II.2.3) Place of performance**

NUTS codes

- UKJ - South East (England)

### **II.2.4) Description of the procurement**

Southern Water Services (SWS) wishes to procure flow and pressure logging equipment or devices that are used to measure flow and pressure within the potable water network, enabling SWS to monitor live data enabling the use of network operating systems to carry out Calm network operations.

Flow devices – Pre-Calibrated, and able to accurately measure flow within the network giving real time l/s performance of the network.

Flow devices where possible should record the following:

- Flow measurement
- Temperature measurement
- Pressure measurement
- Analytical measurement

- Level measurement
- Battery Usage / % left
- GSM/GPRS/NB IoT Signal Strength

Pressure Logging devices - Pre-Calibrated, and able to accurately measure pressure within the network giving real time m/h performance of the network.

The simplest loggers record one channel of pressure data and are suitable for locations such as the AZP (Average Zonal Point) or CPP (Critical Pressure Point), however pressure loggers with greater than one channel recording are required.

Pressure devices where possible should record the following:

- Pressure measurement
- Temperature measurement
- Analytical measurement
- Battery Usage / % left
- GSM/GPRS/NB IoT Signal Strength

Data acquisition:

1. Flow devices should be logging at a minimum of 15min cycles and be set to transmit this data back to the main server at 15minute intervals.
2. Pressure devices should be logging at 1min cycles and be set to transmit this data back to the main server at 15minute cycles.

Data availability and storage costs need to be made available before any procurement is carried out to ensure the most cost effect solution for need is selected.

The interval and cycles should be able to be changed remotely to near real time data with this information being available for incident control.

## **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 60%

Quality criterion - Name: Commercial / Weighting: 40%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 2 – Acoustic Loggers

### **II.2.2) Additional CPV code(s)**

- 32441000 - Telemetry equipment

### **II.2.3) Place of performance**

NUTS codes

- UKJ - South East (England)

### **II.2.4) Description of the procurement**

Leakage detection and location equipment or devices that are used to measure and direct active leakage reduction activities.

Leakage localisation devices (units): which identify and prioritise the areas and points of interest of leakage to make the pinpointing of leaks easier.

Leakage pinpointing methods: which identify the position points of interest including leaks as accurately as possible.

Data acquisition: equipment or devices that gather and store measured data or signals. Data acquisition equipment may include computers, data loggers, network ancillaries, remote terminal units, highspeed timers, random access memory (RAM) devices and USB flash drives.

Data processing software: All data processing required to pinpoint the location of the

potential point of interest and or leak is to be provided. All raw and processed data is to be made available for access and transfer to SWS.

Output displays: Hand-held or on-line displays which are to be used during leak detection operation on site (localisation and pinpointing) with an option for future integration/data transfer into SWS event management platforms.

Services: Services associated with recycling and disposal of equipment.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 60%

Quality criterion - Name: Commercial / Weighting: 40%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 3 – PRV Controllers

### **II.2.2) Additional CPV code(s)**

- 32441000 - Telemetry equipment

### **II.2.3) Place of performance**

NUTS codes

- UKJ - South East (England)

### **II.2.4) Description of the procurement**

Pressure Controller equipment or devices that are used to control Pressure such as Pressure Reduction Valves (PRV's), Enabling SWS to monitor live data enabling the use of network operating systems to carry out Calm network operations.

Pressure Controllers

Provides optimised calmer network pressures

Prolongs the expected life of a distribution network, reducing capital expenditure

Flow, time and advanced closed loop control supporting real-time feedback from Cello data loggers installed at critical points

Integral multi channel data logger

Remote profile configuration

Hydraulic-less control, no filters required, low maintenance

External battery or externally powered

Advanced channel profile and threshold alarms

Remote monitoring and control through locally deployed Process Measurement and Control (PMAC) software or web based platform

Digital transducers enable water and ambient temperature measurement

Data acquisition: Controllers should be logging at a minimum of 1min cycles and be set to transmit this data back to the main server at 15 minute intervals.

The interval and cycles should be able to be changed remotely to near real time data with this information being available for incident control.

Data processing software: All raw and / or processed data is to be made available for access and transfer to SW Waternet system.

Output displays: Hand-held or on-line displays with full integration into SWS event management platforms.

IP68

Monitors, cabling and connections / ancillaries will be IP68 rated to prevent the ingress of dirt particles and liquid into the equipment.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 60%

Quality criterion - Name: Commercial / Weighting: 40%

Price - Weighting: 40%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 4 – Transient Loggers

### **II.2.2) Additional CPV code(s)**

- 32441000 - Telemetry equipment

### **II.2.3) Place of performance**

NUTS codes

- UKJ - South East (England)

### **II.2.4) Description of the procurement**

Southern Water Services (SWS) have procured pressure transient loggers previously and SWS now wishes to procure additional pressure transient devices that are used to monitor pressure transient waves within a water network which are believed to cause bursts and leakage, making them a key part of SWS's leakage control effort.

Pressure Transient devices (units): which identify and triangulate the source of pressure transients waves.

Data acquisition: Pressure is to be measured at a frequency of at least 60 samples per



second (60Hz) as well as providing summarised data as average, minimum, and maximum pressures in 1-minute intervals (or as required by SWS). Internal clocks are to be aligned to sub-second accuracy.

Data processing software: Sufficient software to convert the raw pressure measurements into events based on pre-defined criteria (magnitude, duration, frequency) and provision of summaries (average, minimum, maximum for 1-minute intervals).

Output displays: The Web Hosted Platform can be accessed as a web page with an option for further integration/data transfer into SWS event management platforms in the future.

Services: Analytical support for interpretation of the logger results and logger management and deployment if required.

Support during installation and setting up: Advice and recommendations for best positioning and setting up of the units.

IP68: Monitors, cabling and connections / ancillaries will be IP68 rated to prevent the ingress of dirt particles and liquid into the equipment.

Pre-assembled system shall be provided ready to be used by SWS Framework contractors.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 60%

Quality criterion - Name: Commercial / Weighting: 40%

Price - Weighting: 40%

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-010617](#)

---

## **Section V. Award of contract**

### **Contract No**

1

### **Lot No**

Lot 1 – Pressure & Flow Loggers

### **Title**

prj\_4589 - ICA Telemetry Framework

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 December 2024

### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

HWM-WATER LIMITED

Ty Coch House, Llantarnam Park Way, Cwmbran, Gwent, NP44 3AW

Cwmbran

NP44 3AW

Country

United Kingdom

NUTS code

- UKL - Wales

National registration number

01463016

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £5,200,000

Total value of the contract/lot: £5,200,000

---

## **Section V. Award of contract**

### **Contract No**

2

### **Lot No**

Lot 1 – Pressure & Flow Loggers

### **Title**

prj\_4589 - ICA Telemetry Framework

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 December 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

OVARRO LD LTD

Ovarro House Parklands Business Park, Denmead, Hampshire, England, PO7 6XP

Denmead

PO7 6XP

Country

United Kingdom

NUTS code

- UKJ - South East (England)

National registration number

02959100

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £5,200,000

Total value of the contract/lot: £5,200,000

---

## **Section V. Award of contract**

### **Contract No**

3

### **Lot No**

Lot 1 – Pressure & Flow Loggers

### **Title**

prj\_4589 - ICA Telemetry Framework

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 December 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

TECHNOLOG LIMITED

Technolog Hou Ravenstor Road, Wirksworth, Matlock, Derbyshire, United Kingdom, DE4 4FY

Matlock

DE4 4FY

Country

United Kingdom

NUTS code

- UKF1 - Derbyshire and Nottinghamshire

National registration number

01574170

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £5,200,000

Total value of the contract/lot: £5,200,000

---

## **Section V. Award of contract**

### **Contract No**

4

### **Lot No**

Lot 2 – Acoustic Loggers

### **Title**

prj\_4589 - ICA Telemetry Framework

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

3 December 2024

**V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

HWM-WATER LIMITED

Ty Coch House, Llantarnam Park Way, Cwmbran, Gwent, NP44 3AW

Cwmbran

NP44 3AW

Country

United Kingdom

NUTS code

- UKL - Wales

National registration number

01463016

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £5,200,000

Total value of the contract/lot: £5,200,000



---

## **Section V. Award of contract**

### **Contract No**

5

### **Lot No**

Lot 2 – Acoustic Loggers

### **Title**

prj\_4589 - ICA Telemetry Framework

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 December 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

GUTERMANN LIMITED

Basepoint Business Centre, 1 Winnall Valley Road, Room 8, Winchester, England, SO23 0LD

Winchester

SO23 0LD

Country

United Kingdom

NUTS code

- UKJ - South East (England)

National registration number

04870114

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £5,200,000

---

## **Section V. Award of contract**

### **Contract No**

6

### **Lot No**

Lot 2 – Acoustic Loggers

### **Title**

prj\_4589 - ICA Telemetry Framework

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 December 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

OVARRO LD LTD

Ovarro House Parklands Business Park, Denmead, Hampshire, England, PO7 6XP

Denmead

PO7 6XP

Country

United Kingdom

NUTS code

- UKJ3 - Hampshire and Isle of Wight

National registration number

02959100

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £5,200,000

Total value of the contract/lot: £5,200,000

---

## **Section V. Award of contract**

### **Contract No**

7

### **Lot No**

Lot 3 – PRV Controllers

### **Title**

prj\_4589 - ICA Telemetry Framework

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

3 December 2024

### **V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

HWM-WATER LIMITED

Ty Coch House, Llantarnam Park Way, Cwmbran, Gwent, NP44 3AW

Cwmbran

NP44 3AW

Country

United Kingdom

NUTS code

- UKL - Wales

National registration number

01463016

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,600,000

---

## **Section V. Award of contract**

### **Contract No**

8

### **Lot No**

Lot 3 – PRV Controllers

### **Title**

prj\_4589 - ICA Telemetry Framework

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 December 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

TECHNOLOG LIMITED

Technolog Hou Ravenstor Road, Wirksworth, Matlock, Derbyshire, United Kingdom, DE4 4FY

Matlock

DE4 4FY

Country

United Kingdom

NUTS code

- UKF1 - Derbyshire and Nottinghamshire

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,600,000

---

## **Section V. Award of contract**

### **Contract No**

9

### **Lot No**

Lot 4 - Transient Loggers

### **Title**

prj\_4589 - ICA Telemetry Framework

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

3 December 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

HWM-WATER LIMITED

Ty Coch House, Llantarnam Park Way, Cwmbran, Gwent, NP44 3AW

Cwmbran

NP44 3AW

Country

United Kingdom

NUTS code

- UKL - Wales

National registration number

01463016

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £400,000

---

## **Section V. Award of contract**

### **Contract No**

10

### **Lot No**

Lot 4 - Transient Loggers

### **Title**

prj\_4589 - ICA Telemetry Framework

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

3 December 2024

**V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

TECHNOLOG LIMITED

Technolog Hou Ravenstor Road, Wirksworth, Matlock, Derbyshire, United Kingdom, DE4 4FY

Matlock

DE4 4FY

Country

United Kingdom

NUTS code

- UKF1 - Derbyshire and Nottinghamshire

National registration number

01574170

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £400,000



---

## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Southern Water Services Limited

WORTHING

Country

United Kingdom