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Tender

Training - Coaching and Leadership

NORTHUMBRIAN WATER GROUP LIMITED

F05: Contract notice – utilities

Notice identifier: 2022/S 000-006146

Procurement identifier (OCID): ocds-h6vhtk-031e9b

Published 7 March 2022, 11:40am

Section I: Contracting entity

I.1) Name and addresses

NORTHUMBRIAN WATER GROUP LIMITED

Northumbria House, Abbey Road, Pity Me

DURHAM

DH15FJ

Contact

Amy Barker

Email

amy.barker@nwl.co.uk

Telephone

+44 7562909341

Country

United Kingdom

NUTS code

UKC14 - Durham CC

Internet address(es)

Main address

<https://www.nwl.co.uk>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://s1.ariba.com>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://s1.ariba.com>

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Training - Coaching and Leadership

Reference number

NW2432

II.1.2) Main CPV code

- 80500000 - Training services

II.1.3) Type of contract

Services

II.1.4) Short description

Northumbrian Water Group has approx. 3200 colleagues. We are committed to developing colleagues to achieve their potential and deliver high performance. Over the coming years we have big plans to ensure our development offering is engaging, innovative and not only develops colleagues for their role right now but sets them up for success for the future world of work. We're looking to work with trusted partners to deliver learning experiences which will consist of the following:

- Leadership Masterclasses - The masterclasses will cover a range of topics from managing change to coaching skills. They will likely last between 1-2 hours and be delivered to groups of leaders across the business either online or in person.
- 1 to 1 Coaching/Group Coaching - We offer coaching to senior colleagues either on a 1 to 1 basis or within teams.
- Insights - Insights is our preferred psychometric tool for individual and team development. We are rolling out Insights across leadership teams/project teams so it becomes embedded into our organisation. This work requires 1 to 1 coaching sessions focused on colleagues' insights profiles along with team insights sessions.
- Bespoke team development - we also have a regular need to work with teams of particular development areas. This could be in relation to conflict management/new team development etc.

Estimated annual requirements are as follow -

Lot 1 - Leadership masterclasses (design and delivery of approx. 20 classes of 15 delegates)

Lot 2 - Coaching (1 to 1 and group sessions) (approx. 20 coaching clients)

Lot 3 - Insights psychometric tool (1 to 1 feedback and development sessions) (delivery of approx. 100 insights profiles (10 team sessions))

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

II.2) Description

II.2.1) Title

Leadership masterclasses

Lot No

1

II.2.2) Additional CPV code(s)

- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)
- UKH14 - Suffolk
- UKH3 - Essex

II.2.4) Description of the procurement

Northumbrian Water Group has approx. 3200 colleagues. We are committed to developing colleagues to achieve their potential and deliver high performance. Over the coming years we have big plans to ensure our development offering is engaging, innovative and not only develops colleagues for their role right now but sets them up for

success for the future world of work. We're looking to work with trusted partners to deliver learning experiences which will consist of the following:

- Leadership Masterclasses - The masterclasses will cover a range of topics from managing change to coaching skills. They will likely last between 1-2 hours and be delivered to groups of leaders across the business either online or in person.

Lot 1 - Leadership masterclasses (design and delivery of approx. 20 classes of 15 delegates)

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

After the initial 36 months an optional 24 months extension will be available.

II.2) Description

II.2.1) Title

Coaching (1 to 1 and group sessions)

Lot No

2

II.2.2) Additional CPV code(s)

- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)
- UKH14 - Suffolk
- UKH3 - Essex

II.2.4) Description of the procurement

Northumbrian Water Group has approx. 3200 colleagues. We are committed to developing colleagues to achieve their potential and deliver high performance. Over the coming years we have big plans to ensure our development offering is engaging, innovative and not only develops colleagues for their role right now but sets them up for success for the future world of work. We're looking to work with trusted partners to deliver learning experiences which will consist of the following:

- 1 to 1 Coaching/Group Coaching - We offer coaching to senior colleagues either on a 1 to 1 basis or within teams.

Estimated annual requirements are as follow -

Lot 2 - Coaching (1 to 1 and group sessions) (approx. 20 coaching clients)

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

After the initial 36 month contract there will be an optional 24 month extension available.

II.2) Description

II.2.1) Title

Insights psychometric tool (1 to 1 feedback and development sessions)

Lot No

3

II.2.2) Additional CPV code(s)

- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)
- UKH14 - Suffolk
- UKH3 - Essex

II.2.4) Description of the procurement

Northumbrian Water Group has approx. 3200 colleagues. We are committed to developing colleagues to achieve their potential and deliver high performance. Over the coming years we have big plans to ensure our development offering is engaging, innovative and not only develops colleagues for their role right now but sets them up for success for the future world of work. We're looking to work with trusted partners to deliver learning experiences which will consist of the following:

- Insights - Insights is our preferred psychometric tool for individual and team

development. We are rolling out Insights across leadership teams/project teams so it becomes embedded into our organisation. This work requires 1 to 1 coaching sessions focused on colleagues' insights profiles along with team insights sessions.

Estimated annual requirements are as follow -

Lot 3 - Insights psychometric tool (1 to 1 feedback and development sessions) (delivery of approx. 100 insights profiles (10 team sessions))

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

36

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

After the initial 36 month term a 24 month optional extension will be available

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

As stated in the procurement documents

III.1.2) Economic and financial standing

List and brief description of selection criteria

Selection criteria as stated in the procurement documents

Minimum level(s) of standards possibly required

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

List and brief description of selection criteria

Selection criteria as stated in the procurement documents

III.1.6) Deposits and guarantees required

If the Dun and Bradstreet credit rating returns a rating of 'above average risk' or 'high risk', the contracting entity will request further financial information for review and a parent company guarantee may be required.

III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them

Please see the terms and conditions in the procurement documents.

III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded

These will be set out in the tender documents.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

22 March 2022

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

Applicants are asked to note that this procurement process will be conducted electronically with all documents and communication being managed through the Northumbrian Water eSourcing Spend Management portal called 'Ariba'.

Expressions of interest for this tender must be sent to the e-mail address expressions@nwl.co.uk before the deadline date of 22 March 2022 at 12 noon. Once expression of interest has been received that contains the details below, applicants will be given access to the Ariba portal within 48 hours from request. This portal will contain all the tender documents associated with this procurement that are available at the time. An email link will also be provided to the email address you provide to access the portal. The deadline for return of the completed PQQ is 25 March 2022 at 12 noon. When sending expression of interest, applicants must provide the following information: 1) Full company name 2) Main contact details of the person who will be given access to the Ariba portal - Name, job title, E mail address and telephone, and the Lot numbers you will be bidding on.

VI.4) Procedures for review

VI.4.1) Review body

NWL Legal Department

Northumbrian Water LIMITED, Abbey Road, Pity Me

Durham

DH1 5FJ

Country

United Kingdom