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Contract

Place Making Consultancy Services Framework

Scottish Borders Council

F03: Contract award notice

Notice identifier: 2023/S 000-006115

Procurement identifier (OCID): ocds-h6vhtk-037c7d

Published 2 March 2023, 11:14am

Section I: Contracting authority

I.1) Name and addresses

Scottish Borders Council

Council Headquarters

Newtown St Boswells

TD6 0SA

Contact

Leesa Rintoul

Email

Leesa.Rintoul@scotland-excel.org.uk

Country

United Kingdom

NUTS code

UKM91 - Scottish Borders

Internet address(es)

Main address

<http://www.scotborders.gov.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00394

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Place Making Consultancy Services Framework

Reference number

1000962

II.1.2) Main CPV code

- 79400000 - Business and management consultancy and related services

II.1.3) Type of contract

Services

II.1.4) Short description

The 'Place Principle' was adopted by the Scottish Government and COSLA in February 2018 as part of a long-term plan in Scotland for the development and infrastructure needed to support sustainable and inclusive local growth.

'Place Plans' and 'Town Investment Plans' are community-led development projects that are being undertaken as part of the Planning (Scotland) Act 2019, and the National Planning Framework 4 (NPF4).

Scottish Borders Council intends to create a Framework Agreement for the provision of 'Place Making Consultancy Services'.

Within the contract the successful consultants would be required to resource, facilitate and support the place making initiatives of the Council, and deliver documentation to support and evidence the consultative work.

The proposed services make up two lots:

Lot 1: Local Place Plan Consultant

Lot 2: Town Investment Plan Consultant

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,300,000

II.2) Description

II.2.1) Title

Local Place Plan Consultant

Lot No

1

II.2.2) Additional CPV code(s)

- 79419000 - Evaluation consultancy services
- 98200000 - Equal opportunities consultancy services
- 66170000 - Financial consultancy, financial transaction processing and clearing-house services
- 71311300 - Infrastructure works consultancy services
- 71315210 - Building services consultancy services
- 71530000 - Construction consultancy services
- 72220000 - Systems and technical consultancy services
- 72221000 - Business analysis consultancy services
- 72224000 - Project management consultancy services
- 73200000 - Research and development consultancy services
- 73210000 - Research consultancy services
- 73220000 - Development consultancy services
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services

- 79411100 - Business development consultancy services
- 79412000 - Financial management consultancy services
- 79413000 - Marketing management consultancy services
- 79414000 - Human resources management consultancy services
- 79415200 - Design consultancy services
- 79416200 - Public relations consultancy services
- 90713000 - Environmental issues consultancy services

II.2.3) Place of performance

NUTS codes

- UKM91 - Scottish Borders

Main site or place of performance

Various locations within Scottish Borders Council and throughout the geographical boundaries of any additional participating councils.

II.2.4) Description of the procurement

Lot 1 is for the provision of community facilitation for collaboration between community groups to form a steering group to develop a Local Place Plan. This will encompass the ideas and aspirations of the contributors and will be a foundational document for change within the commissioning community. This will include provision for engagement with the Local Authority planning department on proposals being adopted in to planning legislation.

The development of the Local Place Plan itself seeks to create a scaffold around which the ambitions of a community can be formed into a holistic plan that takes into account past and present work streams, and builds on the local skills, aspirations and lived experience of residents to enact change.

The role of the Consultant is to encourage the community to take ownership, and develop their own plan, bringing in voices from all demographics, and use the lived experience of residents as the foundations for all engagement and presentation of information.

The development of a Local Place Plan will require support from a multi skilled Consultant to provide structure and expertise at various stages of a plan's development. Consultants may be commissioned to support the coproduction of a community plan for all, or some of the stages.

II.2.5) Award criteria

Quality criterion - Name: Methodology & Approach / Weighting: 25

Quality criterion - Name: Risk Assessment Process / Weighting: 5

Quality criterion - Name: Delivery of Contract / Weighting: 30

Quality criterion - Name: Promotional Capabilities & Communication / Weighting: 20

Quality criterion - Name: Community Wealth Building / Weighting: 10

Quality criterion - Name: Fair Work Practice / Weighting: 5

Quality criterion - Name: Community Benefits / Weighting: 5

Price - Weighting: 20

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Scotland Excel is acting on behalf of Dumfries & Galloway Council in the execution of this tender but will not be party to the contract or the management of the contract throughout its lifetime.

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

II.2) Description

II.2.1) Title

Town Investment Plan Consultant

Lot No

2

II.2.2) Additional CPV code(s)

- 79419000 - Evaluation consultancy services
- 98200000 - Equal opportunities consultancy services
- 66171000 - Financial consultancy services
- 71311000 - Civil engineering consultancy services
- 71311300 - Infrastructure works consultancy services
- 71313000 - Environmental engineering consultancy services
- 71314300 - Energy-efficiency consultancy services
- 71315100 - Building-fabric consultancy services
- 71315200 - Building consultancy services
- 71315210 - Building services consultancy services
- 71317210 - Health and safety consultancy services
- 71530000 - Construction consultancy services
- 72220000 - Systems and technical consultancy services
- 72221000 - Business analysis consultancy services
- 72224000 - Project management consultancy services
- 73000000 - Research and development services and related consultancy services
- 73210000 - Research consultancy services
- 73220000 - Development consultancy services
- 79221000 - Tax consultancy services
- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services
- 79411100 - Business development consultancy services
- 79412000 - Financial management consultancy services

- 79413000 - Marketing management consultancy services
- 79414000 - Human resources management consultancy services
- 79415000 - Production management consultancy services
- 79415200 - Design consultancy services
- 79416200 - Public relations consultancy services
- 79417000 - Safety consultancy services
- 90713000 - Environmental issues consultancy services

II.2.3) Place of performance

NUTS codes

- UKM91 - Scottish Borders

Main site or place of performance

Various locations within Scottish Borders Council and throughout the geographical boundaries of any additional participating councils.

II.2.4) Description of the procurement

Lot 2 is for the formation of Town or Community Investment Plan to support the delivery of the objectives outlined within the Local Place Plans. This will include economic strategy and business planning to drive investment into community proposed projects and initiatives.

Town Investment Plan (TIP) is a term that has appeared against a number of recent funds as the blanket term for the socio-economic strategy for investment within the community it references. Like much of Place Making terminology, it considers a community as a town, and given the rural nature of Scottish Borders, we are reframing this as a Town or Community Investment Plan to recognise the diversity of our community groups and the opportunity for plans to be developed by clusters of smaller settlements when this makes economic sense, or is the will of the community.

The intention for the purposes of this framework is that TIP or Community Investment Plans (CIP) follow the development of a Local Place Plan (through means of Lot 1, or by other arrangements).

The TIP / CIP is a working document which moves the community's aspirations, ideas and objectives into a light touch business case, aligned to the Treasury Green Book five case model.

II.2.5) Award criteria

Quality criterion - Name: Methodology & Approach / Weighting: 25

Quality criterion - Name: Risk Assessment Process / Weighting: 5

Quality criterion - Name: Delivery of the Contract / Weighting: 30

Quality criterion - Name: Stakeholder Engagement Strategy / Weighting: 20

Quality criterion - Name: Community Wealth Building / Weighting: 10

Quality criterion - Name: Fair Work Practice / Weighting: 5

Quality criterion - Name: Community Benefits / Weighting: 5

Price - Weighting: 20

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Scotland Excel is acting on behalf of Dumfries & Galloway Council in the execution of this tender but will not be party to the contract or the management of the contract throughout its lifetime.

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

Accelerated procedure

Justification:

Prior Information Notice has been published for over 31 days.

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-030259](#)

Section V. Award of contract

Lot No

1

Title

Local Place Plan Consultant

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

27 February 2023

V.2.2) Information about tenders

Number of tenders received: 9

Number of tenders received from SMEs: 7

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 9

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Atkins

10 Canning Street

Edinburgh

EH3 8EG

Telephone

+44 1312215649

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

V.2.3) Name and address of the contractor

Community Enterprise (CEL Trading)

Fleming House, Fleming Road

Livingston

EH54 7BN

Telephone

+44 1506862227

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Ironside Farrar

111 McDonald Road

Edinburgh

EH7 4NW

Telephone

+44 131506500

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

New Practice Limited

3 Ross Street, The Barras

Glasgow

G1 5AR

Telephone

+44 1412264092

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

PAS

11/2C Tweedale Court, 14 High Street

Edinburgh

EH1 1TE

Telephone

+44 7966799440

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

The Paul Hogarth Company Ltd

5 Bankhead Steading, South Queensferry

Edinburgh

EH30 9SD

Telephone

+44 1313314811

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,300,000

V.2.5) Information about subcontracting

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Proportion: 10 %

Short description of the part of the contract to be subcontracted

Estimated percentage based on various supplier responses.

Section V. Award of contract

Lot No

2

Title

Town Investment Plan Consultant

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

27 February 2023

V.2.2) Information about tenders

Number of tenders received: 8

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 8

Number of tenders received by electronic means: 8

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Arup

10 George Street

Edinburgh

EH2 2PF

Telephone

+44 7342049509

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

No

V.2.3) Name and address of the contractor

Atkins

10 Canning Street

Edinburgh

EH3 8EG

Telephone

+44 1312215649

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

No

V.2.3) Name and address of the contractor

Ekosgen

4/2 137 Sauchiehall Street

Glasgow

G2 3EW

Telephone

+44 8451206244

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Mickledore Ltd

2 Farm Top Cottages, Lempitlaw

Kelso

TD5 8BN

Telephone

+44 7747085400

Country

United Kingdom

NUTS code

- UKM91 - Scottish Borders

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Mott MacDonald

8-10 Sydenham Road

Croydon

CR0 2EE

Telephone

+44 2087743182

Country

United Kingdom

NUTS code

- UKI6 - Outer London – South

The contractor is an SME

No

V.2.3) Name and address of the contractor

Stantec

Lomond House, 9, George Square

Glasgow

G2 1DY

Telephone

+44 7771820719

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,300,000

V.2.5) Information about subcontracting

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Value excluding VAT: £10

Short description of the part of the contract to be subcontracted

Based on various estimates from awarded suppliers.

Section VI. Complementary information

VI.3) Additional information

Scotland Excel is acting on behalf of Scottish Borders Council in the execution of this tender but will not be party to the contract or the management of the contract throughout its lifetime.

(SC Ref:724437)

VI.4) Procedures for review

VI.4.1) Review body

Jedburgh Sheriff Court and Justice of the Peace Court

Sheriff Court House, Castlegate

Jedburgh

TD8 6AR

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/jedburgh-sheriff-court-and-justice-of-the-peace-court>