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Tender

## **Specialist Leadership Development**

Scottish Water

F05: Contract notice – utilities

Notice identifier: 2022/S 000-006093

Procurement identifier (OCID): ocds-h6vhtk-031e66

Published 4 March 2022, 6:14pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

#### **Contact**

Struan MacAra

#### **Email**

[struan.macara@scottishwater.co.uk](mailto:struan.macara@scottishwater.co.uk)

#### **Telephone**

+44 7880460643

**Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

[www.scottishwater.co.uk](http://www.scottishwater.co.uk)

Buyer's address

[www.scottishwater.co.uk](http://www.scottishwater.co.uk)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.delta-esourcing.com/tenders/UK-UK-Glasgow:-Specialist-training-services./89Q728MMC7>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.delta-esourcing.com/tenders/UK-title/89Q728MMC7>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.6) Main activity**

Water

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**Section II: Object****II.1) Scope of the procurement**

### **II.1.1) Title**

Specialist Leadership Development

Reference number

SW22/WP/1399

### **II.1.2) Main CPV code**

- 80510000 - Specialist training services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

This procurement seeks to source long term partners who meet Scottish Water's service requirements and provide great value going forward concerning the provision of Specialist Leadership Development Training. We also aim to procure learning partners who will work with us to create clear learning journeys, which map the developmental process that individuals will experience, to build our capability through a blended series of related and complementary learning interventions.

### **II.1.5) Estimated total value**

Value excluding VAT: £1,500,000

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 80510000 - Specialist training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

SCOTLAND

## **II.2.4) Description of the procurement**

This procurement seeks to source long term partners who meet Scottish Water's service requirements and provide great value going forward concerning the provision of Specialist Leadership Development Training. We also aim to procure learning partners who will work with us to create clear learning journeys, which map the developmental process that individuals will experience, to build our capability through a blended series of related and complementary learning interventions.

Scottish Water are procuring these services for an initial period of three years with the option of an additional five 1-year extensions thereafter.

An outline of our requirements for this procurement are detailed below.

Specialist Leadership development: Our aspiration is for all leaders to 'Lead with Character' and the core strategic themes linked to our Transformation are; leading communications, leading change, leading learning and leading performance – underpinned by Psychological Safety.

A number of specific transformative skills areas such as prioritisation, decision-making, digital leadership, agile leadership and leading hybrid teams have also been identified as areas of focus. The target audience could cover c700 people within existing leadership positions in our business. This will include all leaders from first line operational team leaders who manage our field-based employees through to business managers, senior leaders and executives.

The aim for the framework is to provide Scottish Water with the capability to deliver niche and specialist leadership development interventions in specialist subject areas.

We are looking for a number of suppliers to be included who will provide 'specialist' services in a range of subject areas / topics. Specialist providers will have deep expertise and extensive experience in providing high-quality development interventions in specialist areas that are relevant to our needs.

## **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement

documents

### **II.2.6) Estimated value**

Value excluding VAT: £1,500,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

96

This contract is subject to renewal

Yes

Description of renewals

5 x 1 year extension options

### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged minimum number: 1

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

The PQQ documents can also be accessed by logging in through the Scottish Water Delta e-sourcing webpage <https://scottishwater.delta-esourcing.com/> and through the Response Manager section using the following Access Code: 89Q728MMC7

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Minimum level(s) of standards possibly required

Applicants will be expected to be of sufficient financial and economic standing to support the anticipated contract value. All applicants must complete the financial questions within the pre-qualification questionnaire and tender documents. Financial standing relevant to the anticipated contract value will be determined by Scottish Water based on the response to the pre-qualification questionnaire and any further financial checks deemed necessary

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

#### **III.1.6) Deposits and guarantees required**

Scottish Water reserves the right to require deposits, guarantees, bonds or other forms of appropriate security

#### **III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them**

All prices quoted shall be in Sterling (UK) and all payments shall be made in Sterling (UK). Payment shall be made on the basis of completed services in accordance with the agreed contract rates, schedules and conditions of contract”

#### **III.1.8) Legal form to be taken by the group of economic operators to whom the contract is to be awarded**

In the event of a group of companies submitting an accepted offer it will be necessary for each member of the group to sign an undertaking that each company in the group will be jointly and severally liable for the satisfactory performance of the contract

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

Bidders must comply with modern slavery act and operate an ethical supply chain

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

4 April 2022

Local time

5:00pm

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

2 May 2022

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

Scottish Water will not accept the SPD. We will only accept a completed Scottish Water PQQ document. This Notice does not preclude Scottish Water from issuing other notices for specific requirements. Responses to the FTS Notice will be evaluated and only successful applicants following PQQ evaluation will be invited to submit a tender. Applicants who fail to supply all of the information requested in response to this Notice or any resulting tender exercise may risk elimination

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://scottishwater.delta-esourcing.com/tenders/UK-UK-Glasgow:-Specialist-training-services./89Q728MMC7>

To respond to this opportunity, please click here:

<https://scottishwater.delta-esourcing.com/respond/89Q728MMC7>

GO Reference: GO-202234-PRO-19738258

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Glasgow Sheriff Court

1 Carlton Place



Glasgow

G5 9DA

Email

[glasgow@scotcourts.gov.uk](mailto:glasgow@scotcourts.gov.uk)

Telephone

+44 1414298888

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/glasgow-sheriff-court-and-justice-of-the-peace-court>

#### **VI.4.2) Body responsible for mediation procedures**

Scottish Water

6 Buchanan Gate

Glasgow

G33 6FB

Telephone

+44 8000778778

Country

United Kingdom