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Tender

Platform Validator and Field Equipment Agreement

Transport for Greater Manchester

F02: Contract notice

Notice identifier: 2025/S 000-006013

Procurement identifier (OCID): ocds-h6vhtk-049898

Published 19 February 2025, 6:21pm

Section I: Contracting authority

I.1) Name and addresses

Transport for Greater Manchester

Transport for Greater Manchester, 2 Piccadilly Place

Manchester

M1 3BG

Contact

Mr Julian Benson

Email

procurement@tfgm.com

Telephone

+44 7944976931

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<http://www.tfgm.com>

Buyer's address

<http://www.tfgm.com>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/Advert/Index?advertId=f745720e-15d7-ef11-8133-005056b64545>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/Advert/Index?advertId=f745720e-15d7-ef11-8133-005056b64545>

I.4) Type of the contracting authority

Other type

Transport Authority

I.5) Main activity

Other activity

Transport

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Platform Validator and Field Equipment Agreement

Reference number

DN737147

II.1.2) Main CPV code

- 30123100 - Ticket-validation machines

II.1.3) Type of contract

Supplies

II.1.4) Short description

Platform Validator and Field Equipment agreement with respect to the supply, installation, commissioning, operation and maintenance of Platform Validators and other Field Equipment infrastructure that shall enable TfGM Ticketing Schemes and products.

II.1.5) Estimated total value

Value excluding VAT: £30,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 48100000 - Industry specific software package
- 50317000 - Maintenance and repair of ticket-validation machinery

II.2.3) Place of performance

NUTS codes

- UKD - North West (England)

- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKL - Wales

II.2.4) Description of the procurement

Transport for Greater Manchester (“TfGM”) now wish to procure a Platform Validator and Field Equipment Service Agreement (“Agreement”) which shall enable the supply, installation and commissioning, operation and maintenance of Platform Validator and Field Equipment Devices that will read (both physical and digital) customer contactless bankcard, ITSO, NFC and Barcode media and process data in connection with Ticketing Schemes (as may be required by TfGM).

Given that over the term of the Agreement, Ticketing Schemes will be subject to frequent revision and development, deployment of Validator and Field Equipment in connection with this Agreement may be required to all potential transport and associated modes (in addition to those modes where Platform Validators and Devices are currently deployed). Consequently, Validators and Field Equipment may be deployed on (but not limited to) Tram, Light Rail, Bus, Heavy Rail, Taxi, Car-Club, Car Hire, Parking and Park and Ride, Micro mobility, Active Travel and other travel modes. Technical refresh of the current Platform Validator that has been deployed on the Metrolink Tram network will be required.

Additionally, the Place of Performance that is set out in section II.2.3 of this notice reflects a longer-term ambition of TfGM to extend Ticketing Schemes to areas that are adjacent to Greater Manchester (UKD-North West England, UKE Yorkshire and the Humber, UKF-East Midlands, UKG-West Midlands, UKL-Wales) and may or may not apply to the Agreement during the term.

In accordance with the Agreement , the Supplier shall:

- supply Platform Validators that shall;
 - o read customer bankcards (both physical and digital) and process contactless bankcard data compliant with Payment Card Industries Data Security Standard (PCI DSS) v 4.0.1;
 - o enable TfGM’s contactless bankcard Pay as you Go (PAYG) Ticketing Scheme compliant with card scheme (Visa and Mastercard) Transit Model 2 scheme rules, and potentially enable the extension of TfGM’s contactless bankcard PAYG Ticketing Scheme to additional bank card schemes;
 - o be capable of reading ITSO media (for both digital and physical media compliant with

the latest ITSO 2.1.5 standard);

- o (as an Option) read two-dimensional Barcodes;

- o enable Account Based Ticketing products through the use of token agnostic identification;

- Install and Commission (and if directed de-commission) Platform Validators and their supporting systems including any necessary connection to TfGM networks , civil works and testing; and

- Operate and maintain the deployed estate of Platform Validator infrastructure to comply with the required standards.

Additionally, the Platform Validator and Field Equipment Service Agreement will include the Option to supply, install, commission, operate and maintain any Field Equipment components that include a Validator and have the capability to read contactless bankcard, ITSO media, NFC media and Barcodes (such as for example Revenue Inspection Devices and Mobile Hand-Held Ticket issuing devices etc.)

Potential Supplier Solutions will work in conjunction with a Contactless Bankcard Middle and Back Office Service, Merchant Acquirer and Payment Gateway Service and ITSO Contract Service that will be appointed by TfGM.

Since TfGM already operates a highly successful contactless bankcard PAYG scheme on Metrolink and Bus, supplier consideration of the arrangements to successfully transition from existing to new services, will be a critical consideration.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

144

This contract is subject to renewal

Yes

Description of renewals

The agreement includes five options to extend the agreement in each case for a further 12 months. The total estimated value stated in II.1.5 includes the option periods.

II.2.10) Information about variants

Variants will be accepted: Yes

II.2.11) Information about options

Options: Yes

Description of options

The agreement includes five options to extend the agreement in each case for a further 12 months. The total estimated value stated in II.1.5 includes the option periods.

The requirements include a number of Options, including the provision of a two-dimensional QR Code reading capability as an additional capability within the Platform Validator solution. Additionally, Field Equipment components, for example including (but not limited to) Revenue Inspection Devices and Hand Held Sales Terminals and other devices that have contactless (and Chip and PIN) bankcard reading capability and ITSO media (digital and physical) reading capability. .

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions

Information, formalities and necessary requirements to be met will be set out in an Invitation to Tender Document which can be obtained together with any instructions from <https://procontract.due-north.com>

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.2) Conditions related to the contract

III.2.3) Information about staff responsible for the performance of the contract

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-028526](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

24 April 2025

Local time

10:00am

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 9 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Date

24 April 2025

Local time

10:30am

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.3) Additional information

Interested suppliers must obtain a Invitation to Tender by registering an expression of interest for the opportunity entitled 'Platform Validator and Field Equipment Agreement' on the eTendering application ProContract via <https://procontract.due-north.com>

Any submissions that are not submitted by the ProContract eTendering tool will be disqualified.

Contract to be governed by English Law.

TfGM expressly reserves the right:

- 1) not to award any contract as a result of the procurement process commenced by the publication of this notice;
- 2) to make whatever changes it may see fit to the content and structure of the tendering competition;
- 3) to amend (a) contract(s) in respect of any part(s) of the services covered by this notice; and
- 4) to award contract(s) in stages and in no circumstances will TfGM be liable for any costs incurred by candidates.

Variant bids may be permissible within the parameters to be set out in the tender documentation.

An online 'Bidders Event' will be hosted on Microsoft Teams — Live on the 26 March 2025 and will include a short presentation on the scope and timeframe of the procurement process. Please contact procurement.pval@tfgm.com in order to register an intention to attend.

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

London

Country

United Kingdom