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Award

## **Provision of International Student Recruitment services from Qobolak (Saudi Arabia)**

City of Glasgow College

F15: Voluntary ex ante transparency notice

Notice identifier: 2023/S 000-005940

Procurement identifier (OCID): ocids-h6vhtk-03ad1b

Published 1 March 2023, 9:40am

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

City of Glasgow College

190 Cathedral Street

Glasgow

G4 0RF

#### **Email**

[deborah.fagan@cityofglasgowcollege.ac.uk](mailto:deborah.fagan@cityofglasgowcollege.ac.uk)

#### **Telephone**

+44 1413755316

#### **Country**

United Kingdom

#### **NUTS code**

UKM82 - Glasgow City

**Internet address(es)**

Main address

<http://www.cityofglasgowcollege.ac.uk/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00453](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00453)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Provision of International Student Recruitment services from Qobolak (Saudi Arabia)

Reference number

CS/CoGC/23/11

**II.1.2) Main CPV code**

- 79600000 - Recruitment services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Provision of international recruitment services for Saudi Tourism taster programme funded

by Ministry of Tourism, Saudi Kingdom

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £322,881

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 79600000 - Recruitment services

#### **II.2.3) Place of performance**

NUTS codes

- UKM82 - Glasgow City

Main site or place of performance

190 Cathedral Street, Glasgow, G4 0RF

#### **II.2.4) Description of the procurement**

Provision of international recruitment services for Saudi Tourism taster programme funded by Ministry of Tourism, Saudi Kingdom.

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

Due to the commercial nature of this agreement and complexities of tendering the requirements, a direct route to market without competitive actions is required.

After dialog with other institution re this requirement, reason for not tendering can be summarised below:

The commercially sensitive nature of the requirements. Some institutions will only use certain agents and some agents will only deal with certain institutions (mainly universities).

No appetite for agents to tender especially in the far east.

Certain agents are affiliated with certain Ministries. In this instance, the Ministry of Tourism will only deal with Qobolak. If we did use Qobolak then this deal couldn't go ahead.

Agents will not sign up to institutions terms and conditions.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section V. Award of contract/concession**

### **Contract No**

CS/CoGC/23/11

A contract/lot is awarded: Yes

## **V.2) Award of contract/concession**

### **V.2.1) Date of conclusion of the contract**

28 February 2023

### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor/concessionaire**

Qobolak for Commercial Services

6239 King Abdulaziz Rd , Al Yasmeeen Dist

Riyadh

13326-2821

Telephone

+44 7747533212

Country

United Kingdom

NUTS code

- UKI - London

Internet address

<https://www.qobolak.com/en/>

The contractor/concessionaire is an SME

Yes

### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £322,881

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:724258)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Glasgow Sheriff Court and Justice of the Peace Court

Glasgow

Country

United Kingdom