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Award

Provision of SALUD Maintenance & Support

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

F15: Voluntary ex ante transparency notice

Notice identifier: 2022/S 000-005879

Procurement identifier (OCID): ocds-h6vhtk-031d90

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Section I: Contracting authority/entity

I.1) Name and addresses

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

4-5 Charnwood Court,, Heol Billingsley, Parc Nantgarw

Cardiff

CF15 7QZ

Email

sophie.stacey@wales.nhs.uk

Telephone

+44 1443848585

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

<http://nwssp.nhs.wales/ourservices/procurement-services/>

Buyer's address

https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0221

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of SALUD Maintenance & Support

Reference number

CAV-STA (21-22) 282

II.1.2) Main CPV code

- 72261000 - Software support services

II.1.3) Type of contract

Services

II.1.4) Short description

The SALUD management tool currently provided by Two Ten Health is already integrated into Cardiff & Vale University Health Board. This procurement is for the provision of bespoke licenses and maintenance and support of the software.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £256,320

II.2) Description

II.2.2) Additional CPV code(s)

- 72261000 - Software support services

II.2.3) Place of performance

NUTS codes

- UKL22 - Cardiff and Vale of Glamorgan

II.2.4) Description of the procurement

The SALUD management tool currently provided by Two Ten Health is already integrated into Cardiff & Vale Health Board. This procurement is for the provision of additional licenses for the existing system as well as maintaining use of licenses currently in use.

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

In 2009, a dental management system was procured via the Official Journal of the European Union (OJEU) that would provide an electronic dental record for all patients seen and treated at the Dental Directorate. The Tender was awarded to Two-Ten-Health and from this, Cardiff & Vale UHB have invested and embedded the SALUD system into University Dental Hospital (UDH). In addition, all staff have become familiar with the software.

The on-going use of the SALUD system provided by Two Ten Health provides an integrated electronic patient record for patients treated and providing an effective management tool. The data generated in maintaining an adequate clinical record will be used to enhance the management of UDH without the need for additional data collection. This system provides a complete electronic patient record and the need to manage and support trainees and students exists and does not need further development. Two Ten Health also have experience of interfacing with UHB systems including PMS. This software is currently in use in the number of dental hospitals of similar size and complexity to UDH in Europe, the United States, and the Far East.

At the time of investing in SALUD other systems were explored, however, neither were suitable for hospital-based services such as orthodontics and oral surgery and maxilla facial. In addition, there was limitations in areas relating to the management of students and trainees. Being the leading University Dental Hospital in Wales, this is an essential requirement for successful delivery of service.

Based on the information outlined in this notice, Cardiff & Vale UHB would like to award the contract to the incumbent supplier, Two Ten Health. As detailed, there is no other supplier able to offer or maintain a suitable system to support the Health Board's requirements. On this basis, the contract will be awarded for a period of three years.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section V. Award of contract/concession

Contract No

CAV-STA (21-22) 282

A contract/lot is awarded: Yes

V.2) Award of contract/concession

V.2.1) Date of conclusion of the contract

1 March 2022

V.2.2) Information about tenders

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor/concessionaire

Two-Ten Health

46 Merrion Square East , Dublin

Dublin

D02Y2X3

Country

Ireland

NUTS code

- IE061 - Dublin

The contractor/concessionaire is an SME

No

V.2.4) Information on value of contract/lot/concession (excluding VAT)

Total value of the contract/lot/concession: £256,320

Section VI. Complementary information

VI.3) Additional information

Please note additional information on this procurement:

1. The Contracting Authority reserves the right to award the contract in whole, in part or annual the tendering process and not award any

contract.

2. Prospective suppliers should note that NHS Shared Services Partnership - Procurement Services is acting on behalf of Cardiff and Vale University Local Health Board.

(WA Ref:119215)

VI.4) Procedures for review

VI.4.1) Review body

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom