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Contract

## **Scottish Manufacturing Advisory Service (SMAS) Consultancy Framework**

Scottish Enterprise

F03: Contract award notice

Notice identifier: 2021/S 000-005876

Procurement identifier (OCID): ocds-h6vhtk-029e65

Published 23 March 2021, 3:08pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Scottish Enterprise

Atrium Court, 50 Waterloo Street

Glasgow

G2 6HQ

#### **Contact**

Joanne Napier

#### **Email**

[joanne.napier@scotent.co.uk](mailto:joanne.napier@scotent.co.uk)

#### **Telephone**

+44 1414686024

#### **Country**

United Kingdom

**NUTS code**

UKM82 - Glasgow City

**Internet address(es)**

Main address

<http://www.scottish-enterprise.com/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00398](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00398)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local Agency/Office

**I.5) Main activity**

Economic and financial affairs

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Scottish Manufacturing Advisory Service (SMAS) Consultancy Framework

Reference number

P21-0003

#### **II.1.2) Main CPV code**

- 79400000 - Business and management consultancy and related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Scottish Manufacturing Advisory Service (SMAS) are a nationally delivered programme across Scottish Enterprise (SE), Highlands and Islands Enterprise (HIE) and South of Scotland Enterprise (SOSE) whose purpose is to offer advice, best practice business diagnostics and practical productivity implementation support via Business Improvement Projects. 3rd Party support has historically been offered via procured frameworks to provide additional capacity and capability across a variety of business improvement topics.

SMAS helps deliver a high-profile programme that helps manufacturing business across Scotland improve their competitiveness. This programme has an excellent market reputation and SE are keen to continue delivery in a sector that is important to exports and economic growth.

This consultancy framework will be used to appoint consultants to deliver Operational Management, Lean consultancy and Six Sigma expertise to supplement and enhance the offering to manufacturing businesses from SMAS

Scottish Enterprise are seeking to put in place a multi-lot, multi-supplier framework to deliver productivity support to the Scottish Manufacturing Community and wish to appoint associates to 7 different lots to deliver support for the next three years, with an anticipated start of November 2020, with the option to extend for up to 1 further year.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £800,000

## **II.2) Description**

### **II.2.1) Title**

Six Sigma

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM - SCOTLAND

### **II.2.4) Description of the procurement**

Projects will be delivered within a 6 Sigma structure and green belt. The associate appointed should be able to train candidates up to a minimum of Green Belt standard and to a recognised accreditation process.

The total estimated number of support days per year for the Lean Six Sigma lot is 120 days. It is anticipated up to 2 SMAS associates will be appointed to this lot.

The specific experience is required in: 6 Sigma training, 6 Sigma project delivery, DMAIC approach, Statistical techniques and analysis, Mini-TAB or (equivalent) software, Lean six sigma approach.

Bidders should note that the value quoted below is for the full 4 year duration of the framework.

### **II.2.5) Award criteria**

Quality criterion - Name: Methodology, including innovation / Weighting: 30

Quality criterion - Name: Project Team Structure / Weighting: 25

Quality criterion - Name: Understanding project requirements / Weighting: 20

Quality criterion - Name: Capacity to deliver / Weighting: 20

Quality criterion - Name: Fair work practices / Weighting: 5

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Quality

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM - SCOTLAND

### **II.2.4) Description of the procurement**

It is anticipated up to 2 SMAS associates will be appointed to this lot. The total estimated number of support days per year for the Quality lot is 50 days.

Tools and techniques that should be familiar include: Gap Analysis, FMEA, Problem solving tools, TQM, Quality Management Systems, SPC, VOC, Quality Function

## Deployment

Bidders should note that the value quoted below is for the full 4 year duration of the framework.

### **II.2.5) Award criteria**

Quality criterion - Name: Methodology / Weighting: 40

Quality criterion - Name: Project team structure / Weighting: 25

Quality criterion - Name: Understanding project requirements / Weighting: 20

Quality criterion - Name: capacity to deliver / Weighting: 20

Quality criterion - Name: Fair Work practices / Weighting: 5

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Process Mapping/VSM

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM - SCOTLAND

#### **II.2.4) Description of the procurement**

It is anticipated up to 2 SMAS associates will be appointed to this lot.

The total estimated number of support days per year for the Process Mapping/VSM lot is 80 days.

Tools and techniques that you should be familiar with are: process mapping, lean manufacture, change management, value stream mapping, future state modelling, benefits analysis.

Bidders should note that the value quoted below is for the full 4 year duration of the framework.

#### **II.2.5) Award criteria**

Quality criterion - Name: Methodology, including innovation / Weighting: 30

Quality criterion - Name: Project team structure / Weighting: 25

Quality criterion - Name: Understanding project requirements / Weighting: 20

Quality criterion - Name: Capacity to deliver / Weighting: 20

Quality criterion - Name: Fair work practices / Weighting: 5

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Manufacturing Engineering Support

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM - SCOTLAND

### **II.2.4) Description of the procurement**

It is anticipated up to 2 SMAS associates will be appointed to this lot. The total estimated number of support days per year for the Manufacturing Engineering Support lot is 50 days.

Tools and techniques that you should be familiar with include : new product development, process re-engineering, Modelling, Design and Alaysis, Asset care, New product introduction, Change management, Total Productive maintenance.

Bidders should note that the value quoted below is for the full 4 year duration of the framework.

### **II.2.5) Award criteria**

Quality criterion - Name: Methodology, including innovation / Weighting: 30

Quality criterion - Name: Project team structure / Weighting: 25

Quality criterion - Name: Capacity to deliver / Weighting: 20

Quality criterion - Name: Fair work practices / Weighting: 5

Quality criterion - Name: Understanding Project requirements / Weighting: 20

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Strategic Supply Chain Development

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM - SCOTLAND

### **II.2.4) Description of the procurement**

It is anticipated up to 2 SMAS associates will be appointed to this lot.

The total estimated number of support days per year for the Strategic Supply Chain Development lot is 50 days.

Tools and techniques that should be familiar are listed below, not all are required but a sound understanding of concepts of these would be useful:

- contractual management
- demand management
- inventory management
- sales and operations planning
- supplier value enhancement
- supply chain management

- supply chain mapping with FMEA
- supply chain risk and opportunity assessment

Bidders should note that the value quoted below is for the full 4 year duration of the framework.

### **II.2.5) Award criteria**

Quality criterion - Name: Methodology, including innovation / Weighting: 30

Quality criterion - Name: Project team structure / Weighting: 25

Quality criterion - Name: Understanding project requirements / Weighting: 20

Quality criterion - Name: Capacity to delivery / Weighting: 20

Quality criterion - Name: Fair work practices / Weighting: 5

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

ERP/MRP

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM - SCOTLAND

#### **II.2.4) Description of the procurement**

It is anticipated one single SMAS associate will be appointed to this lot.

The total estimated number of support days per year for the ERP/MRP lot is 30 days. It is anticipated one single SMAS associate will be appointed to this lot.

Tools and techniques that you should be familiar with are listed below:

- implementing MRP/ERP systems
- business management processes
- tailoring systems to business needs
- dashboard
- selecting appropriate systems
- developing business interfaces
- exception reporting

Bidders should note that the value quoted below is for the full 4 year duration of the framework.

#### **II.2.5) Award criteria**

Quality criterion - Name: Methodology, including innovation / Weighting: 30

Quality criterion - Name: Project team structure / Weighting: 25

Quality criterion - Name: Understanding project requirements / Weighting: 20

Quality criterion - Name: Capacity to deliver / Weighting: 20

Quality criterion - Name: Fair work practices / Weighting: 5

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lean Manufacturing

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services

### **II.2.3) Place of performance**

NUTS codes

- UKM - SCOTLAND

### **II.2.4) Description of the procurement**

It is anticipated up to 2 SMAS associates will be appointed to this lot, and the total estimated number of support days per year for the Lean Manufacturing lot is 100 days.

Tools and techniques that you should be familiar with include: 5S, Customer Value, Flow, Lean Awareness, Team Building, Pull, layout, Measuring Performance.

Bidders should note that the value quoted is for the full 4 years of the framework

### **II.2.5) Award criteria**

Quality criterion - Name: Methodology, including Innovation / Weighting: 30

Quality criterion - Name: Project team structure / Weighting: 25

Quality criterion - Name: Understanding project requirements / Weighting: 20

Quality criterion - Name: Capacity to deliver / Weighting: 20

Quality criterion - Name: Fair Work Practices / Weighting: 5

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 170-412555](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Lean Manufacturing

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

12 March 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 13

Number of tenders received from SMEs: 13

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 0

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Colin Barr Associates Ltd

25 Murieston Walk

Livingston

EH54 9EW

Telephone

+44 7802365799

Country

United Kingdom

NUTS code

- UKM78 - West Lothian

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Pragmatique Ltd

16 Waverley Court

EDINBURGH

EH19 3BX

Telephone

+44 7753204197

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £160,000

Total value of the contract/lot: £160,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Six Sigma

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

12 March 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 8

Number of tenders received from SMEs: 7

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 0

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Colin Barr Associates Ltd

25 Murieston Walk

Livingston

EH54 9EW

Telephone

+44 7802365799

Country

United Kingdom

NUTS code

- UKM78 - West Lothian

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Lighthouse Business Consultants Ltd

Holmleigh, Wernrheolydd, Raglan

Monmouthshire

NP15 2LJ

Telephone

+44 1633271401

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £200,000

Total value of the contract/lot: £20,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Quality

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

12 March 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 9

Number of tenders received from SMEs: 9

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 0

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Colin Barr Associates Ltd

25 Murieston Walk

Livingston

EH54 9EW

Telephone

+44 7802365799

Country

United Kingdom

NUTS code

- UKM78 - West Lothian

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Pragmatique Ltd

16 Waverley Court

EDINBURGH

EH19 3BX

Telephone

+44 7753204197

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £80,000

Total value of the contract/lot: £80,000

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Process Mapping/VSM

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

12 March 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 10

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 0

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Colin Barr Associates Ltd

25 Murieston Walk

Livingston

EH54 9EW

Telephone

+44 7802365799

Country

United Kingdom

NUTS code

- UKM78 - West Lothian

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Pragmatique Ltd

16 Waverley Court

EDINBURGH

EH19 3BX

Telephone

+44 7753204197

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £120,000

Total value of the contract/lot: £120,000

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## **Section V. Award of contract**

### **Lot No**

5

### **Title**

Manufacturing Engineering Support

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

12 March 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 8

Number of tenders received from SMEs: 8

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 0

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Viable Ventures Ltd

Birchfield House Urquhart

Elgin

IV30 8LR

Telephone

+44 8453751781

Country

United Kingdom

NUTS code

- UKM62 - Inverness & Nairn and Moray, Badenoch & Strathspey

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £80,000

Total value of the contract/lot: £80,000

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## **Section V. Award of contract**

### **Lot No**

6

### **Title**

Strategic Supply Chain Development

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

12 March 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 8

Number of tenders received from SMEs: 7

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 0

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Improvement Architecture Ltd

c/o Bell Barr, 2 Stewart Street

Milngarvie

g62 6bw

Telephone

+44 7979578109

Country

United Kingdom

NUTS code

- UKM78 - West Lothian

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £80,000

Total value of the contract/lot: £80,000

#### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Short description of the part of the contract to be subcontracted

Supplier notes that up to 50% may be subcontracted depending on the volume of work that comes through the framework at any one time.

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## **Section V. Award of contract**

### **Lot No**

7

### **Title**

ERP/MRP

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

12 March 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 0

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Waterstons

Liddon Court, Aykley Heads

Durham

DH1 5TS

Telephone

+44 8450940945

Country

United Kingdom

NUTS code

- UKC - NORTH EAST (ENGLAND)

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £80,000

Total value of the contract/lot: £80,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:647977)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Glasgow Sheriff Court and Justice of the Peace Court Sheriff Clerk's Office,

PO Box 23, 1 Carlton Place,

Glasgow

G5 9DA

Telephone

+44 1414298888

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/glasgow-sheriff-court-and-justice-of-the-peace-court>

#### **VI.4.2) Body responsible for mediation procedures**

Scottish Government

5 Atlantic Quay, 150 Broomielaw

Glasgow

G2 8LU

Email

[SPOEprocurement@scotland.gsi.gov.uk](mailto:SPOEprocurement@scotland.gsi.gov.uk)

Telephone

+44 1412425466

Country

United Kingdom

Internet address

<http://www.gov.scot/Topics/Government/Procurement/Selling/supplier-enquiries>

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

In the first instance, contact the Senior Director of Facilities Management and Procurement at Scottish Enterprise, with any concerns or enquiries. Email:

<https://www.scottish-enterprise.com/help/contact-us>.

An economic operator that suffers, or risks suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015, may bring proceedings that will be started in the High Court.

**VI.4.4) Service from which information about the review procedure may be obtained**

Scottish Government

5 Atlantic Quay, 150 Broomielaw

Glasgow

G2 8LU

Email

[SPOEprocurement@scotland.gsi.gov.uk](mailto:SPOEprocurement@scotland.gsi.gov.uk)

Telephone

+44 1412425466

Country

United Kingdom

Internet address

<http://www.gov.scot/Topics/Government/Procurement/Selling/supplier-enquiries>