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Contract

## **Printing, Finishing and Dispatch Services for Ordnance Survey Paper Maps**

ORDNANCE SURVEY LIMITED

F03: Contract award notice

Notice identifier: 2025/S 000-005482

Procurement identifier (OCID): ocids-h6vhtk-04a694

Published 17 February 2025, 6:12pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

ORDNANCE SURVEY LIMITED

Explorer House, Adanac Drive

Southampton

SO16 0AS

#### **Contact**

Sarah Gatt

#### **Email**

[sarah.gatt@os.uk](mailto:sarah.gatt@os.uk)

#### **Telephone**

+44 2380055163

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Companies House**

09121572

**Internet address(es)**

Main address

<https://www.ordnancesurvey.co.uk/>

Buyer's address

<https://in-tendhost.co.uk/os/>

**I.4) Type of the contracting authority**

Other type

Public Corporation

**I.5) Main activity**

Other activity

Geospatial Mapping Services

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Printing, Finishing and Dispatch Services for Ordnance Survey Paper Maps

Reference number

BS.0191

### **II.1.2) Main CPV code**

- 79800000 - Printing and related services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

Ordnance Survey Ltd (OS) is Britain's mapping agency and is responsible for the surveying, production, maintenance and marketing of a wide range of geographic information, relied on by government, business and individuals.

OS is a private limited company (company registration number 09121572), and the entire share capital is owned by the Department for Science, Innovation and Technology. OS also has several wholly owned subsidiaries who may access this contract.

The Ordnance Survey Consumer business unit is responsible for all retail products made available via an omni channel approach - direct to end customer and via retail/wholesale trade channels. Product categories include large format sheet mapping, customisable large format mapping (Custom Made), guidebooks and outdoor accessories.

OS are seeking a Supplier with the capabilities and capacity to allow for effective Printing, Finishing and Dispatch Services for Ordnance Survey Paper Maps.

The supply of the Printing, Finishing and Dispatch Services for Ordnance Survey Paper Maps will be split into three Lots. These are:

- Lot 1 - Large Format Printing, Finishing and Dispatch Services for OS Core Series Paper Maps
- Lot 2 - Printing, Finishing and Dispatch Services for New Ordnance Survey Paper Maps and Associated Products
- Lot 3 - Lot 3 Digital Printing, Finishing and Dispatch Services for OS Custom Made Paper Maps and Framed Products

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

## **II.2) Description**

### **II.2.1) Title**

## Lot 1 - Large Format Printing, Finishing and Dispatch Services for OS Core Series Paper Maps

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 22000000 - Printed matter and related products
- 30220000 - Digital cartography equipment
- 30232000 - Peripheral equipment
- 79800000 - Printing and related services
- 79920000 - Packaging and related services
- 79930000 - Specialty design services
- 79970000 - Publishing services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The requirement for Lot 1 is for the Large Format Printing, Finishing and Dispatch Services for Ordnance Survey Core Series Paper Maps.

OS are seeking a Supplier with the capabilities and capacity to allow for effective production of the OS Core Series Paper Maps. This includes dispatch to the OS warehouse provider for the onward distribution to trade customers and consumers.

OS's consumer Core Series Paper Maps consist of six (6) product types along with two (2) Wall Maps. The Core Series Paper Maps are folded and cased (with cover) and known as:

- OS Historical (2 titles)
- OS Explorer (403 titles)
- OS Landranger (204 titles)

- OS Tour (8 titles)
- OS Road (8 title)
- OS Route (1 title)
- OS Wall Map (6 titles)

OS also offer a weatherproof map which is named an 'Active Map'. These maps are Core Series Paper Maps which are encapsulated.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

The contract length will be for three years with the option to extend twice for a period of up to two years each (3+2+2). Therefore, if all extensions were taken, the full length of the contract would be for seven years.

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Printing, Finishing and Dispatch Services for New Ordnance Survey Paper Maps and Associated Products

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 22000000 - Printed matter and related products
- 30220000 - Digital cartography equipment
- 30232000 - Peripheral equipment
- 37810000 - Handicraft supplies

- 37823700 - Paper for maps
- 79800000 - Printing and related services
- 79920000 - Packaging and related services
- 79930000 - Specialty design services
- 79970000 - Publishing services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The requirement for Lot 2 is for the Printing, Finishing and Dispatch Services for New Ordnance Survey Paper Maps and Associated Products.

OS are seeking a Supplier as a strategic partner to work with OS to develop a new OS paper maps product portfolio which is compatible with current and anticipated future print technology. The new product portfolio will be developed to ensure that the future products are commercially viable to produce whilst delivering product market fit.

OS is looking to develop future product ranges that will enable production efficiencies and benefit from developments in print technology to create a sustainable business model and an agile product portfolio.

OS has started to develop and test an initial new product line, that will require Supplier input to deliver this in the best, most cost-effective way possible. Whilst this will likely be the initial product to be worked on, OS has a requirement to work with a Supplier in the longer term to develop new product concepts.

OS are seeking a supplier with broad printing, finishing and dispatch capabilities and capacity to allow for effective and agile product development. OS will be seeking support from the Supplier throughout the term of the contract to advise OS on the most appropriate print technology and finishing methods to ensure the development of attractive OS printed products that are commercially viable.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

The contract length will be for three years with the option to extend twice for period of up to two years each (3+2+2). Therefore, if all extensions were taken, the full length of the contract would be for seven years.

## **II.2) Description**

### **II.2.1) Title**

- Lot 3 Digital Printing, Finishing and Dispatch Services for OS Custom Made Paper Maps and Framed Products

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 22000000 - Printed matter and related products
- 30220000 - Digital cartography equipment
- 30232000 - Peripheral equipment
- 79800000 - Printing and related services
- 79920000 - Packaging and related services
- 79930000 - Specialty design services
- 79970000 - Publishing services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The requirement for Lot 3 is for the Digital Printing, Finishing and Dispatch Services for OS Custom Made Paper Maps and Framed Products.

Ordnance Survey produce and sell bespoke personalised maps in different formats by

way of a map builder hosted on the OS web shop, known as OS Custom Made.

There are eight product types on offer, with customers able to personalise location, map style and scale, title, cover image and frame colour (where relevant) and add a route overlay.

The OS Custom Made range consists of the following:

- Large Flat Map
- Large Folded Map
- Small Folded Map
- Small Framed Map (Oak or Black Frame)
- Medium Framed Map (Oak or Black Frame)
- Large Canvas Unframed Map
- Large Canvas Framed Map (Oak or Black Frame)
- Large Framed Map (Oak or Black Frame)

OS are seeking a Supplier with the capabilities and capacity to allow for effective production of the OS Custom Made Paper Maps and Framed Products. This includes delivery direct to the Customer.

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: Yes

Description of options

The contract length will be for three years with the option to extend twice for period of up to two years each (3+2+2). Therefore, if all extensions were taken, the full length of the contract would be for seven years.



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-032150](#)

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Lot 2 - Printing, Finishing and Dispatch Services for New Ordnance Survey Paper Maps and Associated Products

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

Other reasons (discontinuation of procedure)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Lot 1 - Large Format Printing, Finishing and Dispatch Services for OS Core Series Paper Maps

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Lot 3 Digital Printing, Finishing and Dispatch Services for OS Custom Made Paper Maps and Framed Products

A contract/lot is awarded: No

### **V.1) Information on non-award**

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Courts of Justice

London

Country

United Kingdom