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Award

Tree Supply and Tree Planting Services – Wandsworth and Richmond

London Borough of Wandsworth

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-005444

Procurement identifier (OCID): ocids-h6vhtk-058a5c ([view related notices](#))

Published 21 January 2026, 3:52pm

Scope

Reference

3507

Description

"The Contracting Authorities invite tenders for the provision of Tree Supply and Tree Planting Services across both boroughs. The contract is divided into four lots, each awarded as a single contract:

This Authorities seek experienced and capable

Lot 1a – Tree Supply Wandsworth

Lot 1b – Tree Supply Richmond

Lot 2a – Tree Planting and Aftercare Wandsworth

Lot 2b – Tree Planting and Aftercare Richmond

Each contract will have an initial duration of four (4) years, with the option to extend for up to a further four (4) years. suppliers to deliver high-quality tree stock (ranging from Standard to Heavy Standard size) and professional planting and aftercare services. Trees will be planted across a variety of Council-owned sites, including Highways, Parks, Cemeteries, and Housing Estates, supporting the boroughs' urban greening and environmental sustainability initiatives."

Lot 1a. Lot1a Tree Supply Wandsworth

Description

The Contracting Authorities invite tenders for the provision of Tree Supply and Tree Planting Services across both boroughs. The contract is divided into four lots, each awarded as a single contract: Lot 1a - Tree Supply Wandsworth Each contract will have an initial duration of four (4) years, with the option to extend for up to a further four (4) years. This Authorities seek experienced and capable suppliers to deliver high-quality tree stock (ranging from Standard to Heavy Standard size) and professional planting and aftercare services. Trees will be planted across a variety of Council-owned sites, including Highways, Parks, Cemeteries, and Housing Estates, supporting the boroughs' urban greening and environmental sustainability initiatives.

Lot 1B. Lot 1b - Tree Supply Richmond

Description

The Contracting Authorities invite tenders for the provision of Tree Supply and Tree Planting Services across both boroughs. The contract is divided into four lots, each awarded as a single contract: Lot 1b - Tree Supply Richmond Each contract will have an initial duration of four (4) years, with the option to extend for up to a further four (4) years.

This Authorities seek experienced and capable suppliers to deliver high-quality tree stock (ranging from Standard to Heavy Standard size) and professional planting and aftercare services. Trees will be planted across a variety of Council-owned sites, including Highways, Parks, Cemeteries, and Housing Estates, supporting the boroughs' urban greening and environmental sustainability initiatives.

Lot 2a. Lot 2a - Tree Planting and Aftercare Wandsworth

Description

The Contracting Authorities invite tenders for the provision of Tree Supply and Tree Planting Services across both boroughs. The contract is divided into four lots, each awarded as a single contract: Lot 2a - Tree Planting and Aftercare Wandsworth Each contract will have an initial duration of four (4) years, with the option to extend for up to a further four (4) years. This Authorities seek experienced and capable suppliers to deliver high-quality tree stock (ranging from Standard to Heavy Standard size) and professional planting and aftercare services. Trees will be planted across a variety of Council-owned sites, including Highways, Parks, Cemeteries, and Housing Estates, supporting the boroughs' urban greening and environmental sustainability initiatives.

Lot 2B. Lot 2b - Tree Planting and Aftercare Richmond

Description

The Contracting Authorities invite tenders for the provision of Tree Supply and Tree Planting Services across both boroughs. The contract is divided into four lots, each awarded as a single contract: Lot 2b - Tree Planting and Aftercare Richmond Each contract will have an initial duration of four (4) years, with the option to extend for up to a further four (4) years. This Authorities seek experienced and capable suppliers to deliver high-quality tree stock (ranging from Standard to Heavy Standard size) and professional planting and aftercare services. Trees will be planted across a variety of Council-owned sites, including Highways, Parks, Cemeteries, and Housing Estates, supporting the boroughs' urban greening and environmental sustainability initiatives.

Contract 1. Lot 1a: Tree Supply Services for Wandsworth Borough Council

Lots

Lot 1a. Lot1a Tree Supply Wandsworth

Supplier

- Hillier Nurseries Ltd

Contract value

- £805,000 excluding VAT
- £966,000 including VAT

Above the relevant threshold

Award decision date

21 January 2026

Date assessment summaries were sent to tenderers

21 January 2026

Standstill period

- End: 30 January 2026
- 8 working days

Earliest date the contract will be signed

1 March 2026

Contract dates (estimated)

- 1 April 2026 to 31 March 2030
- Possible extension to 31 March 2034
- 8 years

Description of possible extension:

8 year total(+4 years)

Main procurement category

Services

CPV classifications

- 77211500 - Tree-maintenance services

Contract locations

- UKI34 - Wandsworth
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Contract 2. Lot 1b: Tree Supply Services for the London Borough of Richmond Upon Thames

Lots

Lot 1B. Lot 1b - Tree Supply Richmond

Supplier

- Hillier Nurseries Ltd

Contract value

- £640,000 excluding VAT
- £768,000 including VAT

Above the relevant threshold

Award decision date

21 January 2026

Date assessment summaries were sent to tenderers

21 January 2026

Standstill period

- End: 30 January 2026
- 8 working days

Earliest date the contract will be signed

1 March 2026

Contract dates (estimated)

- 1 April 2026 to 31 March 2030
- Possible extension to 31 March 2034
- 8 years

Description of possible extension:

8 year total(+4 years)

Main procurement category

Services

CPV classifications

- 77211500 - Tree-maintenance services

Contract locations

- UKI75 - Hounslow and Richmond upon Thames
-

Contract 3. Lot 2a: Tree Planting and Aftercare Services for Wandsworth Borough Council

Lots

Lot 2a. Lot 2a - Tree Planting and Aftercare Wandsworth

Supplier

- Glendale Countryside Ltd

Contract value

- £4,000,000 excluding VAT
- £8,000,000 including VAT

Above the relevant threshold

Award decision date

21 January 2026

Date assessment summaries were sent to tenderers

21 January 2026

Standstill period

- End: 30 January 2026
- 8 working days

Earliest date the contract will be signed

1 March 2026

Contract dates (estimated)

- 1 April 2026 to 31 March 2030
- Possible extension to 31 March 2034
- 8 years

Description of possible extension:

+4 years (8 year total)

Main procurement category

Services

CPV classifications

- 77211500 - Tree-maintenance services

Contract locations

- UKI34 - Wandsworth

Contract 4. Lot 2b: Tree Planting and Aftercare Services for the London Borough of Richmond Upon Thames

Lots

Lot 2B. Lot 2b - Tree Planting and Aftercare Richmond

Supplier

- Glendale Countryside Ltd

Contract value

- £3,500,000 excluding VAT
- £4,200,000 including VAT

Above the relevant threshold

Award decision date

21 January 2026

Date assessment summaries were sent to tenderers

21 January 2026

Standstill period

- End: 30 January 2026
- 8 working days

Earliest date the contract will be signed

1 March 2026

Contract dates (estimated)

- 1 April 2026 to 31 March 2030
- Possible extension to 31 March 2034
- 8 years

Description of possible extension:

+4 years (8 year total)

Main procurement category

Services

CPV classifications

- 77211500 - Tree-maintenance services

Contract locations

- UKI75 - Hounslow and Richmond upon Thames

Information about tenders

Lot 1a. Lot1a Tree Supply Wandsworth

- 16 tenders received
 - 16 tenders assessed in the final stage:
 - 0 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
 - 1 supplier awarded contracts
 - 15 suppliers unsuccessful (details included for contracts over £5 million)
-

Lot 1B. Lot 1b - Tree Supply Richmond

- 16 tenders received
 - 16 tenders assessed in the final stage:
 - 0 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
 - 1 supplier awarded contracts
 - 15 suppliers unsuccessful (details included for contracts over £5 million)
-

Lot 2a. Lot 2a - Tree Planting and Aftercare Wandsworth

- 16 tenders received
 - 1 tender assessed in the final stage:
 - 0 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
 - 1 supplier awarded contracts
 - 0 suppliers unsuccessful (details included for contracts over £5 million)
-

Lot 2B. Lot 2b - Tree Planting and Aftercare Richmond

- 16 tenders received
- 0 tenders assessed in the final stage:
 - 0 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- -1 suppliers unsuccessful (details included for contracts over £5 million)

Procedure

Procedure type

Open procedure

Suppliers

Glendale Countryside Ltd

- Public Procurement Organisation Number: PHDB-1755-BJLL

The Stables, Duxbury Park

Chorley

PR7 4AT

United Kingdom

Email: busdev@glendale-services.co.uk

Region: UKD47 - Chorley and West Lancashire

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 3. Lot 2a: Tree Planting and Aftercare Services for Wandsworth Borough Council

Contract 4. Lot 2b: Tree Planting and Aftercare Services for the London Borough of Richmond Upon Thames

Hillier Nurseries Ltd

- Public Procurement Organisation Number: PRNR-9261-XCLM

Ampfield House, Winchester Road, Ampfield

Hampshire

SO51 9PA

United Kingdom

Email: williaminnestaylor@hillier.co.uk

Region: UKJ36 - Central Hampshire

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Lot 1a: Tree Supply Services for Wandsworth Borough Council

Contract 2. Lot 1b: Tree Supply Services for the London Borough of Richmond Upon Thames

Contracting authority

London Borough of Wandsworth

- Public Procurement Organisation Number: PVLQ-8225-QVHT

Town Hall, Wandsworth High Street,

London

SW18 2PU

United Kingdom

Email: procurement@richmondandwandsworth.gov.uk

Website: <http://www.wandsworth.gov.uk>

Region: UKI34 - Wandsworth

Organisation type: Public authority - sub-central government