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Contract

## **Associate Trainer and Commercial Function Enhancement**

Ministry of Defence, C&C, C&C

Ministry of Defence, C&C, C&C

F03: Contract award notice

Notice identifier: 2021/S 000-005441

Procurement identifier (OCID): ocds-h6vhtk-029cb2

Published 17 March 2021, 4:32pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Ministry of Defence, C&C, C&C

Defence Academy of the United Kingdom, Trenchard Building Room 103

Swindon

SN6 8LA

#### **Contact**

Andrew Hall

#### **Email**

[Andrew.hall453@mod.gov.uk](mailto:Andrew.hall453@mod.gov.uk)

#### **Telephone**

+44 7584449184

**Country**

United Kingdom

**NUTS code**

UKK14 - Swindon

**Internet address(es)**

Main address

<https://www.contracts.mod.uk>

**I.1) Name and addresses**

Ministry of Defence, C&C, C&C

Abbey Wood

Bristol

BS34 8JH

**Email**

[DefComrcl-CPP-STE-Mgr@mod.uk](mailto:DefComrcl-CPP-STE-Mgr@mod.uk)

**Telephone**

+44 1179132548

**Country**

United Kingdom

**NUTS code**

UKK11 - Bristol, City of

## **Internet address(es)**

Main address

<https://www.contracts.mod.uk>

## **I.2) Information about joint procurement**

The contract involves joint procurement

## **I.4) Type of the contracting authority**

Ministry or any other national or federal authority

## **I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Associate Trainer and Commercial Function Enhancement

Reference number

701071373

#### **II.1.2) Main CPV code**

- 80000000 - Education and training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Business Skills College which forms part of the Technology and Business Faculty of the

Defence Academy (DA) provides business skills training and education across five key functions: Commercial Logistics, Safety, Quality, P3M and Finance. The BSC provides 150 courses ranging from e-learning, awareness training through to MSc level education.

A Prime Contractor is required to provide a cadre of “Associate Trainers,” who will enhance the current BSC functional training portfolio to provide awareness to expert level training as and when demand for training dictates and/or on the basis of an annual rolling requirement.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £2,875,000

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKK15 - Wiltshire CC

Main site or place of performance

Wiltshire CC

### **II.2.4) Description of the procurement**

The Business Skills College which forms part of the Technology and Business Faculty of the Defence Academy (DA) provides business skills training and education across five key functions: Commercial Logistics, Safety, Quality, P3M and Finance. The BSC provides 150 courses ranging from e-learning, awareness training through to MSc level education.

A Prime Contractor is required to provide a cadre of “Associate Trainers,” who will enhance the current BSC functional training portfolio to provide awareness to expert level training as and when demand for training dictates and/or on the basis of an annual rolling requirement.

The Authority requires associate trainers to design, develop and deliver courses alongside BSC staff. The courses will range from e-learning, awareness through to expert level training (in both classroom or virtual based delivery environment). Associate trainers will be required to support Technology Enhanced Learning where applicable to the T&E Portfolio.

## **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 60

Cost criterion - Name: Price - Assessed by Rates provided / Weighting: 40

## **II.2.11) Information about options**

Options: Yes

Description of options

The Authority has the option to extend the Call Off duration of this Contract up to 31st March 2026. This may be extended on year by year approach or for the full two years. This is dependent on the Business Skills College assessing the Training and Education need from 1 April 2024. The Authority will determine taking forward this option 6 months prior to contract end date and if applicable 6 months prior to option year 1 end date.

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2.14) Additional information**

Suppliers are requested to advise as early as possible to the email address [Andrew.hall453@mod.gov.uk](mailto:Andrew.hall453@mod.gov.uk) if you will be participating in this tender. This is so arrangements can be made to get you access to AWARD® to upload your tender response.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 222-547442](#)

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## **Section V. Award of contract**

### **Contract No**

701071373

### **Title**

Associate Trainer and Commercial Function Enhancement

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

16 February 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Explosive Learning Solutions

4 The Terraces, Library Avenue, Harwell Science and Innovation Campus, Harwell

Didcot

OX110SG

Email

[iconvery@explosivelearningsolutions.com](mailto:iconvery@explosivelearningsolutions.com)

Telephone

+44 1235861805

Country

United Kingdom

NUTS code

- UKK15 - Wiltshire CC

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,875,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

GO Reference: GO-2021317-DCB-17945123

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Ministry of Defence, C&C, C&C

Abbey Wood

Bristol

BS34 8JH

Email

[DefComrcl-CPP-STE-Mgr@mod.uk](mailto:DefComrcl-CPP-STE-Mgr@mod.uk)

Telephone

+44 1179132548

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

Ministry of Defence, C&C, C&C

Bristol

Email

[DefComrcl-CPP-STE-Mgr@mod.uk](mailto:DefComrcl-CPP-STE-Mgr@mod.uk)

Telephone

+44 1179132548



Country

United Kingdom

**VI.4.4) Service from which information about the review procedure may be obtained**

Ministry of Defence, C&C, C&C

Bristol

Email

[DefComrcl-CPP-STE-Mgr@mod.uk](mailto:DefComrcl-CPP-STE-Mgr@mod.uk)

Telephone

+44 1179132548

Country

United Kingdom