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Contract

External Executive Coaching Framework

Northumbria Healthcare NHS Foundation Trust

F03: Contract award notice

Notice identifier: 2023/S 000-005426

Procurement identifier (OCID): ocds-h6vhtk-033226

Published 23 February 2023, 1:10pm

Section I: Contracting authority

I.1) Name and addresses

Northumbria Healthcare NHS Foundation Trust

Northumbria House, Units 7/8 Silverfox Way

Newcastle Upon Tyne

NE27 0QJ

Contact

Mrs Emma Losh

Email

emma.losh@northumbria-healthcare.nhs.uk

Country

United Kingdom

Region code

UKC - North East (England)

Internet address(es)

Main address

<https://www.northumbria.nhs.uk>

Buyer's address

<https://www.northumbria.nhs.uk>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

External Executive Coaching Framework

Reference number

DN610127

II.1.2) Main CPV code

- 79998000 - Coaching services

II.1.3) Type of contract

Services

II.1.4) Short description

We are looking to engage with a number of external executive coaches who can be available to offer coaching to senior executive healthcare leaders across the organisation

for the limited occasions where internal coaching would be unsuitable. Tender responses were invited from suitably qualified and experienced freelance coaches who can provide high quality executive coaching in line with the standards set out in the Global Code of Ethics for Coaching.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £200,000

II.2) Description

II.2.2) Additional CPV code(s)

- 79411000 - General management consultancy services
- 79998000 - Coaching services

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)

II.2.4) Description of the procurement

Coaching is a proven and recognised developmental tool to support leaders to:

- improve resilience and confidence
- develop skills to drive performance and productivity
- be a confident and innovative leader
- improve relationships.

The Trust has an established internal community of experienced and trained coaches from across the organisation - the Northumbria Coaching Network . A number of coaches are qualified ILM Level 5 coaches and Level 7 Executive coaches, and the network ensures regular CPD as well as coaching supervision, to ensure coaches practice ethically and in line with the Global Code of Ethics.

A 5 year internal Coaching Strategy was approved in November 2021, and this

recognised that on occasions, for some very senior or executive leaders, it may be appropriate to access external executive coaches.

This framework will be a multi supplier framework, which will include a number of qualified coaches for our Executive and Very Senior leads to select.

II.2.5) Award criteria

Quality criterion - Name: Experience of working with very senior or executive leaders /
Weighting: 30

Quality criterion - Name: Specialist Areas / Weighting: 10

Quality criterion - Name: Coaching Supervision Arrangements / Weighting: 10

Quality criterion - Name: CPD Arrangements / Weighting: 10

Quality criterion - Name: Sustainability / Weighting: 10

Cost criterion - Name: Price / Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

The framework will be awarded for a 48 month period, with the option to extend.

Initial period of 24 months, with x 2 12 month extension options.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-011145](#)

Section V. Award of contract

Contract No

NHCFT670 External Exec Coaching

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

6 September 2022

V.2.2) Information about tenders

Number of tenders received: 29

Number of tenders received from SMEs: 29

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 28

Number of tenders received by electronic means: 29

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Accelerator Coaching Ltd

Pipersfield House

Northumberland

NE61 3LS

Country

United Kingdom

NUTS code

- UKC - North East (England)

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £0.01 / Highest offer: £200,000 taken into consideration

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V.2.3) Name and address of the contractor

Aware Leadership Ltd

10 Garland Road

Ware, Herts

SG12 7BH

Country

United Kingdom

NUTS code

- UKC - North East (England)

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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V.2.3) Name and address of the contractor

Cadenza Associates t/a Trish Brady

15 Laing Grove

Wallsend

NE28 0DE

Country

United Kingdom

NUTS code

- UKC - North East (England)

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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V.2.3) Name and address of the contractor

Cath Brown Associates

55 Ingleside Road

North Shields

NE29 9PB

Country

United Kingdom

NUTS code

- UKC - North East (England)

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

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V.2.3) Name and address of the contractor

Claudine Menashe-Jones

Calle Guadalajara 20D, Madrid

Spain

28042

Country

United Kingdom

NUTS code

- UKC - North East (England)

The contractor is an SME

Yes

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The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Lucy Day Coaching Ltd

12a Hatherley Road

Sidcup, Kent

DA14 4BT

Country

United Kingdom

NUTS code

- UKC - North East (England)

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £0.01 / Highest offer: £200,000 taken into consideration

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Number of tenders received by electronic means: 29

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Morrison & Mann Ltd

20 Moor Crescent, Gosforth

Newcastle upon Tyne

NE3 4AP

Country

United Kingdom

NUTS code

- UKC - North East (England)

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £0.01 / Highest offer: £200,000 taken into consideration

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V.2.3) Name and address of the contractor

Take the Current Ltd

43 Crouch Hall Rd

Crouch End , LONDON

N8 8HH

Country

United Kingdom

NUTS code

- UKC - North East (England)

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Lowest offer: £0.01 / Highest offer: £200,000 taken into consideration

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Northumbria Healthcare NHS Foundation Trust

Unit 7/8 Silver Fox Way, Cobalt Business Park

Newcastle Upon Tyne

NE27 0QJ

Country

United Kingdom