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Contract

Specialist Advice Framework Agreement

Highlands and Islands Enterprise

F03: Contract award notice

Notice identifier: 2021/S 000-005391

Procurement identifier (OCID): ocds-h6vhtk-029c80

Published 17 March 2021, 11:24am

Section I: Contracting authority

I.1) Name and addresses

Highlands and Islands Enterprise

An Lòchran, 10 Inverness Campus

Inverness

IV2 5NA

Email

hieprocurement@hient.co.uk

Telephone

+44 1463245245

Country

United Kingdom

NUTS code

UKM6 - Highlands and Islands

National registration number

313

Internet address(es)

Main address

<http://www.hie.co.uk>

Buyer's address

http://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00313

I.4) Type of the contracting authority

Regional or local Agency/Office

I.5) Main activity

Economic and financial affairs

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Specialist Advice Framework Agreement

Reference number

O188

II.1.2) Main CPV code

- 79400000 - Business and management consultancy and related services

II.1.3) Type of contract

Services

II.1.4) Short description

THIS IS CONTRACT AWARD NOTICE AND AS SUCH THE PROCURMENT PROCESS IS COMPLETE.

HIE requires a Supply Partner to identify, procure and manage specialist advisors capable of delivering advice to our clients on a case by case basis.

For clarity, the Framework will not be for the delivery of advice. The delivery of advice will be provided by advisors directly to clients. However, it is recognised that some organisations may be able to undertake both elements. Delivery of advice will therefore be via a separate arrangement between the client and an advisor.

It is expected that advice services will be required from 1st April 2021 for an initial period of 3 years with HIE having the option to extend for a period or periods together not exceeding 1 calendar year following the Initial Term.

The total 3 year budget currently available for this Framework and for the subsequent delivery of Specialist Advice is 2.9m GBP (excluding VAT).

However, for the avoidance of doubt, the overall 3 year Framework value is maximum 900k GBP (ex VAT) which relates only to the services being delivered under the Framework - the costs of the subsequent delivery of the specialist advice (whether by the Supply Partner directly, or by a third party advisor) will be paid for by HIE clients so are not included in the Framework value.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £969,200

II.2) Description

II.2.2) Additional CPV code(s)

- 79410000 - Business and management consultancy services
- 79411100 - Business development consultancy services
- 72224000 - Project management consultancy services
- 72221000 - Business analysis consultancy services

II.2.3) Place of performance

NUTS codes

- UKM6 - Highlands and Islands

II.2.4) Description of the procurement

The key Objectives of the Framework are as follows:

1. Establish and maintain a pool or data base of competent, quality assured advisors
2. Delivery of high quality “one to one” advice
3. Delivery of high quality “one to many” advice4.
4. Delivery of high-quality programmes
5. Improve and develop Specialist Advice delivery in the HIE area such that the use of existing sources is maximised, and duplication of effort is avoided
6. Identify where added value can be achieved through management role
7. Management and Administration of service

Full details can be found in the ITT.

II.2.5) Award criteria

Quality criterion - Name: Cyber Security / Weighting: Pass/Fail

Quality criterion - Name: Management Team (min score required) / Weighting: 25%

Quality criterion - Name: Management Methodology / Weighting: 20%

Quality criterion - Name: Delivery Resource / Weighting: 10%

Quality criterion - Name: Added Value, Innovation and Partnership Working / Weighting: 10%

Quality criterion - Name: Risks & Challenges / Weighting: 5%

Quality criterion - Name: Framework Implementation and Conclusion / Weighting: 5%

Price - Weighting: 25%

II.2.11) Information about options

Options: Yes

Description of options

HIE may require the supplier to provide additional services. Any such modification shall be in terms of Regulation 72 of the Public Contracts (Scotland) Regulations 2015.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

This Framework may have Call Off Contract/s which are part funded by the European Union Regional Development Fund (ERDF) or other funding.

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2020/S 212-520592](#)

Section V. Award of contract

Contract No

O188

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 March 2021

V.2.2) Information about tenders

Number of tenders received: 9

Number of tenders received from SMEs: 7

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Anderson Anderson & Brown LLP

Kingshill View, Prime Four Business Park, Kingswells

Aberdeen

AB15 8PU

Telephone

+44 1224625111

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

SO301668

Internet address

<https://aab.uk/>

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £969,200

Section VI. Complementary information

VI.3) Additional information

The figure provided in II.1.7 & V.2.4 is an estimated 4 year total value, based on the indicative number of assignments and days per annum identified within the Scope and only relates to the services being delivered under the Framework (Advice Management).

This Framework will be non-exclusive i.e. HIE reserves the right, in certain circumstances, to procure out with the Framework as and when required.

The Framework will also be available for call-off by any current or future HIE subsidiary organisation, associated company, joint venture or similar, subject to a case-by-case prior approval by HIE.

(SC Ref:640345)

VI.4) Procedures for review

VI.4.1) Review body

Inverness Sheriff Court and Justice of the Peace Court

The Inverness Justice Centre, Longman Road

Inverness

IV1 1AH

Email

inverness@scotcourts.gov.uk

Telephone

+44 1463230782

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/inverness-sheriff-court-and-justice-of-the-peace-court>

[justice-of-the-peace-court](#)

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

An economic operator that suffers, or is at risk of suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015 or the Procurement Reform (Scotland) Act 2014 , may bring proceedings in the Sheriff Court or the Court of Session.