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Tender

## **Procurement for St Thomas Energy Project - Energy as a Service (EaaS) Solution for GSTT**

Guy's and St Thomas' NHS Foundation Trust

F02: Contract notice

Notice identifier: 2025/S 000-005322

Procurement identifier (OCID): ocds-h6vhtk-04b25e

Published 17 February 2025, 11:13am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Guy's and St Thomas' NHS Foundation Trust

Great Maze Pond

London

SE1 9RT

#### **Contact**

Mari Keet

#### **Email**

[mkeet@ecovategroup.com](mailto:mkeet@ecovategroup.com)

#### **Country**

United Kingdom

#### **Region code**

UKI44 - Lewisham and Southwark

**Internet address(es)**

Main address

<https://www.guysandstthomas.nhs.uk>

Buyer's address

<https://www.guysandstthomas.nhs.uk>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

Tenders or requests to participate must be submitted to the above-mentioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://health-family.force.com/s/Welcome>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Procurement for St Thomas Energy Project - Energy as a Service (EaaS) Solution for GSTT

Reference number

C316647

#### **II.1.2) Main CPV code**

- 71314000 - Energy and related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Guy's and St Thomas' Hospital NHS Foundation Trust is seeking a Strategic Energy Partner to engage in a single supplier framework for the decarbonisation of the estate, with St Thomas' Hospital's energy system as an initial anchor project and the opportunity for future projects more widely across the Trust.

At St Thomas' Hospital, electricity consumption is estimated to be 51 GWh per year and heat consumption is 37 GWh per year. An Energy as-a-Service model is proposed, with the Energy Service company retaining economic benefits from energy generation and having autonomy over any excess energy generated outside the agreed distribution to the Trust.

The Trust intends to award the framework agreement to a sole supplier. The proposed term of the framework agreement is eight (8) years due to the nature of the works involved, the fact they are to be across multiple sites and sequentially and due to the fact that there will be economic and technical benefits to having the same provider deliver the decarbonisation across the entire estate. The supplementary agreements entered into under the framework agreement are proposed to have a longer term of forty (40) years or longer, and the estimated value of £2 billion relates to the longer term.

#### **II.1.5) Estimated total value**

Value excluding VAT: £2,000,000,000

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 65400000 - Other sources of energy supplies and distribution
- 71314000 - Energy and related services
- 65400000 - Other sources of energy supplies and distribution

### **II.2.3) Place of performance**

NUTS codes

- UKI44 - Lewisham and Southwark

### **II.2.4) Description of the procurement**

Guy's and St Thomas' Hospital NHS Foundation Trust is seeking a Strategic Energy Partner to engage in a single supplier framework for the decarbonisation of the estate, with St Thomas' Hospital's energy system as an initial anchor project and the opportunity for future projects more widely across the Trust.

At St Thomas' Hospital, electricity consumption is estimated to be 51 GWh per year and heat consumption is 37 GWh per year. An Energy as-a-Service model is proposed, with the Energy Service company retaining economic benefits from energy generation and having autonomy over any excess energy generated outside the agreed distribution to the Trust.

The Trust intends to award the framework agreement to a sole supplier. The proposed term of the framework agreement is eight (8) years due to the nature of the works involved, the fact they are to be across multiple sites and sequentially and due to the fact that there will be economic and technical benefits to having the same provider deliver the decarbonisation across the entire estate. The supplementary agreements entered into under the framework agreement are proposed to have a longer term of forty (40) years or longer, and the estimated value of £2 billion relates to the longer term.

The framework agreement will also be available for use by the other contracting authorities identified subject to the Trust's prior approval.

The relevant contracting authorities that may access the framework agreement include: NHS Trusts, NHS Foundation Trusts, and Integrated Care Boards (ICBs) within the South

East London region. This includes King's College Hospital NHS Foundation Trust, Lewisham and Greenwich NHS Trust, South East London and Maudsley NHS Foundation Trust, Oxleas NHS Foundation Trust, Guy's and St Thomas' NHS Foundation Trust, South East London Integrated Care Board and any other public sector organisation that falls within the South East London Integrated Care System. Additionally, NHS England, the Care Quality Commission (CQC), and the Health and Safety Executive (HSE) may also access the framework agreement.

Beyond the NHS, public sector bodies such as local authorities and councils, including the London Boroughs of Lambeth, Southwark, Bexley, Bromley, and Greenwich, and any other local authorities or councils within the South East London region, as well as the Mayor of London, the London Assembly, Transport for London (TfL), the Mayor's Office for Policing and Crime (MOPAC), the London Fire Commissioner, and the City of London Corporation may also access the framework agreement.

The call off contracts between the Trust and the supplier appointed to the framework agreement may include a variable mechanism to reflect the volume of energy services provided under the framework agreement.

To express interest and participate in the tender, please register and apply via Atamis e-sourcing portal <https://health-family.force.com/s/Welcome>.

Should Tenderers have any queries, or having problems using the portal, they should contact Helpdesk at:

Phone: 0800 9956035

E-mail: [support-health@atamis.co.uk](mailto:support-health@atamis.co.uk)

## **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

## **II.2.6) Estimated value**

Value excluding VAT: £2,000,000,000

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

96

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive dialogue

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

In the case of framework agreements, provide justification for any duration exceeding 4 years:

The proposed term of the framework agreement is eight (8) years due to the nature of the works involved, the fact they are to be across multiple sites, and sequentially due to the fact that there will be economic and technical benefits to having the same provider deliver the decarbonisation across the entire estate.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-035090](#)

**IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

4 April 2025

Local time

10:00am

**IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates**

5 March 2025

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court

The Strand

London

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.judiciary.uk/courts-and-tribunals/high-court/>

#### **VI.4.2) Body responsible for mediation procedures**

The High Court

The Strand

London

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.judiciary.uk/courts-and-tribunals/high-court/>



