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Contract

## **WGCD Rock Salt and Associated Products Framework (iv)**

Llywodraeth Cymru / Welsh Government - Commercial Delivery

F03: Contract award notice

Notice identifier: 2025/S 000-005286

Procurement identifier (OCID): ocds-h6vhtk-04e272

Published 17 February 2025, 9:52am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Llywodraeth Cymru / Welsh Government - Commercial Delivery

Cathays Park

Cardiff

CF10 3NQ

#### **Email**

[commercialprocurement.buildings@gov.wales](mailto:commercialprocurement.buildings@gov.wales)

#### **Country**

United Kingdom

#### **NUTS code**

UKL - Wales

#### **Internet address(es)**

Main address

<https://gov.wales/public-sector-procurement>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA27760](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA27760)

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

WGCD Rock Salt and Associated Products Framework (iv)

Reference number

WGCD-BU-131-24

#### **II.1.2) Main CPV code**

- 14410000 - Rock salt

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

The purpose of this notice is to notify the market of the contract award for the Supply of Rock Salt and Associated Products Framework tender which has been conducted by the Welsh Government Commercial Delivery Division (WGCD).

The WGCD acts on behalf of the public sector in Wales to deliver value for money from the procurement of common and repetitive good and services for Wales.

The framework will replace the current WGCD Rock Salt and Associated Products Framework (NPS-CFM-106-20) when it expires on 31st March 2025. The new framework will be made available for use by all WGCD customers.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £20,000,000

### **II.2) Description**

#### **II.2.1) Title**

6.3mm Rock Salt

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 14410000 - Rock salt

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

Pan-Wales

### **II.2.4) Description of the procurement**

The supply of 6.3mm rock salt and pre-coated rock salt.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

10mm Rock Salt

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 14410000 - Rock salt

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

Pan-Wales

### **II.2.4) Description of the procurement**

The supply of 10mm rock salt and pre-coated rock salt.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

6.3mm Marine Salt

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 14420000 - Sea salt
- 14400000 - Salt and pure sodium chloride

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

Pan-Wales

### **II.2.4) Description of the procurement**

The supply of 6.3mm marine salt

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Pure Dried Vacuum Salt

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 14420000 - Sea salt
- 14400000 - Salt and pure sodium chloride

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

Pan-Wales

### **II.2.4) Description of the procurement**

The supply of pure dried vacuum salt

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Potassium Acetate

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 14781000 - Potassium

- 24951310 - De-icing agents

### **II.2.3) Place of performance**

NUTS codes

- UKL - Wales

Main site or place of performance

Pan-Wales

### **II.2.4) Description of the procurement**

The supply of potassium acetate

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 107-000012](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

6.3mm Rock Salt

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

11 February 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

IRISH SALT MINING AND EXPLORATION COMPANY LIMITED-THE

Fort Road, Kilroot

Carrickfergus

BT389BT

Country

United Kingdom

NUTS code

- UKN0D - Antrim and Newtownabbey

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Compass Minerals UK

Bradford Road, Winsford Cheshire

Winsford

CW72PE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £16,160,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

10mm Rock Salt

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

11 February 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Compass Minerals UK

Bradford Road, Winsford Cheshire

Winsford

CW72PE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £3,600,000

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### **Section V. Award of contract**

#### **Lot No**

3

#### **Title**

6.3mm Marine Salt

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

11 February 2025

##### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

J C Peacock & Co Ltd t/a Peacock Salt

North Harbour, North Harbour Street

Ayr

KA88AE

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £40,000

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Pure Dried Vacuum Salt

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

11 February 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

J C Peacock & Co Ltd t/a Peacock Salt

North Harbour, North Harbour Street

Ayr

KA88AE

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

SAFECOTE LIMITED

Houldsworth Mill Business & Arts Centre, Houldsworth Street

Stockport

SK56DA

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £60,000

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## **Section V. Award of contract**

### **Lot No**

5

### **Title**

Potassium Acetate

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

11 February 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

SAFECOTE LIMITED

Houldsworth Mill Business & Arts Centre, Houldsworth Street

Stockport

SK56DA

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

WINTER SERVICE SOLUTIONS LTD

7 Hughes Lane, Depenbech Rise

Malpas

SY147FB

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £140,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

This Framework Agreement will be for a period of four years with Break Clauses allowing the Client to terminate the Agreement at its absolute discretion at the end of years 2 and 3.

(WA Ref:148074)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom