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Contract

WGCD Rock Salt and Associated Products Framework (iv)

Llywodraeth Cymru / Welsh Government - Commercial Delivery

F03: Contract award notice

Notice identifier: 2025/S 000-005286

Procurement identifier (OCID): ocds-h6vhtk-04e272

Published 17 February 2025, 9:52am

Section I: Contracting authority

I.1) Name and addresses

Llywodraeth Cymru / Welsh Government - Commercial Delivery

Cathays Park

Cardiff

CF10 3NQ

Email

commercialprocurement.buildings@gov.wales

Country

United Kingdom

NUTS code

UKL - Wales

Internet address(es)

Main address

<https://gov.wales/public-sector-procurement>

Buyer's address

https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA27760

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

WGCD Rock Salt and Associated Products Framework (iv)

Reference number

WGCD-BU-131-24

II.1.2) Main CPV code

- 14410000 - Rock salt

II.1.3) Type of contract

Supplies

II.1.4) Short description

The purpose of this notice is to notify the market of the contract award for the Supply of Rock Salt and Associated Products Framework tender which has been conducted by the Welsh Government Commercial Delivery Division (WGCD).

The WGCD acts on behalf of the public sector in Wales to deliver value for money from the procurement of common and repetitive good and services for Wales.

The framework will replace the current WGCD Rock Salt and Associated Products Framework (NPS-CFM-106-20) when it expires on 31st March 2025. The new framework will be made available for use by all WGCD customers.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £20,000,000

II.2) Description

II.2.1) Title

6.3mm Rock Salt

Lot No

1

II.2.2) Additional CPV code(s)

- 14410000 - Rock salt

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

Pan-Wales

II.2.4) Description of the procurement

The supply of 6.3mm rock salt and pre-coated rock salt.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

10mm Rock Salt

Lot No

2

II.2.2) Additional CPV code(s)

- 14410000 - Rock salt

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

Pan-Wales

II.2.4) Description of the procurement

The supply of 10mm rock salt and pre-coated rock salt.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

6.3mm Marine Salt

Lot No

3

II.2.2) Additional CPV code(s)

- 14420000 - Sea salt
- 14400000 - Salt and pure sodium chloride

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

Pan-Wales

II.2.4) Description of the procurement

The supply of 6.3mm marine salt

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Pure Dried Vacuum Salt

Lot No

4

II.2.2) Additional CPV code(s)

- 14420000 - Sea salt
- 14400000 - Salt and pure sodium chloride

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

Pan-Wales

II.2.4) Description of the procurement

The supply of pure dried vacuum salt

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Potassium Acetate

Lot No

5

II.2.2) Additional CPV code(s)

- 14781000 - Potassium
- 24951310 - De-icing agents

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

Pan-Wales

II.2.4) Description of the procurement

The supply of potassium acetate

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30%

Price - Weighting: 70%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 107-000012](#)

Section V. Award of contract

Lot No

1

Title

6.3mm Rock Salt

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 February 2025

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

IRISH SALT MINING AND EXPLORATION COMPANY LIMITED-THE

Fort Road, Kilroot

Carrickfergus

BT389BT

Country

United Kingdom

NUTS code

- UKN0D - Antrim and Newtownabbey

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Compass Minerals UK

Bradford Road, Winsford Cheshire

Winsford

CW72PE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £16,160,000

Section V. Award of contract

Lot No

2

Title

10mm Rock Salt

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 February 2025

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Compass Minerals UK

Bradford Road, Winsford Cheshire

Winsford

CW72PE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £3,600,000

Section V. Award of contract

Lot No

3

Title

6.3mm Marine Salt

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 February 2025

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

J C Peacock & Co Ltd t/a Peacock Salt

North Harbour, North Harbour Street

Ayr

KA88AE

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £40,000

Section V. Award of contract

Lot No

4

Title

Pure Dried Vacuum Salt

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 February 2025

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

J C Peacock & Co Ltd t/a Peacock Salt

North Harbour, North Harbour Street

Ayr

KA88AE

Country

United Kingdom

NUTS code

- UKM94 - South Ayrshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

SAFECOTE LIMITED

Houldsworth Mill Business & Arts Centre, Houldsworth Street

Stockport

SK56DA

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £60,000

Section V. Award of contract

Lot No

5

Title

Potassium Acetate

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 February 2025

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

SAFECOTE LIMITED

Houldsworth Mill Business & Arts Centre, Houldsworth Street

Stockport

SK56DA

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

WINTER SERVICE SOLUTIONS LTD

7 Hughes Lane, Depenbech Rise

Malpas

SY147FB

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £140,000

Section VI. Complementary information

VI.3) Additional information

This Framework Agreement will be for a period of four years with Break Clauses allowing the Client to terminate the Agreement at its absolute discretion at the end of years 2 and 3.

(WA Ref:148074)

VI.4) Procedures for review

VI.4.1) Review body

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom