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Planning

## **AVL and Telematics**

Translink

F04: Periodic indicative notice – utilities

Periodic indicative notice only

Notice identifier: 2024/S 000-005211

Procurement identifier (OCID): ocds-h6vhtk-043ab3

Published 16 February 2024, 12:35pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Translink

Procurement Department

Belfast

BT2 7LX

#### **Email**

[etni@translink.co.uk](mailto:etni@translink.co.uk)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

#### **Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

### **I.3) Communication**

Additional information can be obtained from the above-mentioned address

### **I.6) Main activity**

Urban railway, tramway, trolleybus or bus services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

AVL and Telematics

#### **II.1.2) Main CPV code**

- 64226000 - Telematics services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Translink seek to engage with suppliers that can provide a suitable solution for Automatic Vehicle Location (AVL) tracking and telematics across its Metro and Ulsterbus Fleet (c. 1400 buses).

Translink require the installation and commissioning of on-vehicle hardware, provision of a cloud portal and associated managed services of the same.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

### **II.2.4) Description of the procurement**

Translink seek to engage with suppliers that can provide a suitable solution for Automatic Vehicle Location (AVL) tracking and telematics across its Metro and Ulsterbus Fleet (c. 1400 buses).

Translink require the installation and commissioning of on-vehicle hardware, provision of a cloud portal and associated managed services of the same.

Before embarking on a tender process, we wish to engage with the marketplace to gather information which will be used to inform the sourcing strategy for this contract and thus, the procurement process. We are therefore seeking to engage with experienced AVL and telematics providers, which are capable of fulfilling all of the requirements listed above.

It is anticipated that this contract will commence Q1 2025.

Our requirements include, but are not limited to the following:

- Supply and fitment of reliable on-vehicle hardware in Translink depot across Northern Ireland
- Recording of vehicle location accurately in real-time
- Recording of driver behaviour and real-time in-cab feedback to drivers
- Recording of telematics data from vehicle CAN bus in real-time across a range of fleet types
- Provision of a cloud portal to enable real-time and historic monitoring of the driver behaviour and vehicle telematics
- An open data approach to enable integration with and the provision of relevant data to 3rd party and Translink back-office systems via both real-time and batch APIs

To advance to the next stage, suppliers must also be able to demonstrate that they have supplied a similar solution to customers with a similar fleet size (c. 1400 vehicles) within the last 3 years.

It is the intention of Translink to invite suitably interested Economic Operators to present during the latter half of April / early May 2024 (days, dates and times to be confirmed).

Interested suppliers are requested to e-mail their contact details and relevant supporting information demonstrating their ability to meet requirements to:

Aimee Lavery, Technical Engineer – Fleet Systems ([aimee.lavery@translink.co.uk](mailto:aimee.lavery@translink.co.uk)) and Chris McKeown, Project Manager – Fleet Systems ([chris.mckeown2@translink.co.uk](mailto:chris.mckeown2@translink.co.uk))

NO LATER THAN 15.00 hrs on Monday, 11th March 2024.

### **II.2.14) Additional information**

Suppliers registering their interest in participating in this exercise should note that: . . 1. This Notice is to initiate a market engagement and information gathering exercise and does not indicate the start of a procurement exercise. It is instead intended to act as an informal market research document providing a brief synopsis of Translink's future requirements. This document is not intended to provide a definitive list of requirements. . . 2. We intend to invite interested suppliers to present to a range of Translink personnel and discuss the range of AVL and telematics solutions each can offer.. . 3. This document is not a tender specification nor request for quotation. Translink is merely investigating market opportunities at this stage without entering into any contractual or financial commitments.. . 4. Please note, progress in the project will be subject to the availability and timing of funding. If this requirement is given financial approval, it will be tendered under the Utilities Contracts Regulations 2016. Any documents, discussions, presentations, demonstrations, or clarifications submitted for this Market Research will not be considered as any part of the tender exercise. If Translink does decide to proceed with a competitive tender process, a separate detailed tender specification document will be produced as part of that process.. . 5. Nothing in this advertisement or any other documents or information provided by Translink or any of its advisers or agents is to be construed as implying a commitment by Translink to place any Contract, now or in the future with any participating supplier in respect of the requirement under consideration.. . 6. Translink takes no responsibility for any actions or decisions taken, costs incurred, or commitments made by interested parties in responding to this notice or by being involved in any subsequent discussions in this market engagement and information gathering exercise.. . 7. At this stage it is not possible to give an accurate timeframe for this requirement.. .

### **II.3) Estimated date of publication of contract notice**

1 July 2024

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of expressions of interest**

Date

11 March 2024

Local time

3:00pm

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## Section VI. Complementary information

### VI.3) Additional information

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