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Contract

Exhibitions, Events, Promotions and Sampling at Managed Stations

Network Rail Infrastructure Ltd

F25: Concession award notice

Notice identifier: 2025/S 000-005143

Procurement identifier (OCID): ocds-h6vhtk-033e60

Published 14 February 2025, 1:25pm

Section I: Contracting authority/entity

I.1) Name and addresses

Network Rail Infrastructure Ltd

Waterloo General Offices

London

SE1 8SW

Email

jonny.hughes@networkrail.co.uk

Telephone

+44 1908781000

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://www.networkrail.co.uk/>

I.6) Main activity

Railway services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Exhibitions, Events, Promotions and Sampling at Managed Stations

Reference number

32479

II.1.2) Main CPV code

- 79340000 - Advertising and marketing services

II.1.3) Type of contract

Services

II.1.4) Short description

Network Rail and Southeastern Trains have awarded Concession Agreements with a suitable partner to manage, promote and sell its Exhibitions, Events, Promotions and Sampling space at Managed Stations.

This was a joint procurement that was led by Network Rail. One Concessionaire was awarded both contracts.

II.1.6) Information about lots

This concession is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £22,122,000

II.2) Description

II.2.2) Additional CPV code(s)

- 79341000 - Advertising services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Network Rail and Southeastern Trains have awarded Concession Agreements with a suitable partner to manage, promote and sell its Exhibitions, Events, Promotions and Sampling space at Managed Stations.

This was a joint procurement that was led by Network Rail. Only one Concessionaire was awarded two contracts.

II.2.5) Award criteria

Concession is awarded on the basis of the criteria described below:

- Criterion: Technical
- Criterion: Commercial/Financial
- Criterion: Social value

II.2.7) Duration of the concession

Start date

1 October 2024

End date

30 September 2029

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Form of procedure

Award procedure with prior publication of a concession notice

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-014267](#)

Section V. Award of concession

A concession/lot is awarded: Yes

V.2) Award of concession

V.2.1) Date of concession award decision

18 July 2024

V.2.2) Information about tenders

Number of tenders received: 2

The concession has been awarded to a group of economic operators: No

V.2.3) Name and address of the concessionaire

SpaceandPeople PLC

Glasgow

Country

United Kingdom

NUTS code

- UK - United Kingdom

The concessionaire is an SME

Yes

V.2.4) Information on value of concession and main financing terms (excluding VAT)

Total value of the concession/lot: £22,122,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

High Court

London

Country

United Kingdom