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Awarded contract

YPO - 001092 Vehicle Hire Lease and Purchase Portal

YPO

F03: Contract award notice

Notice reference: 2022/S 000-005057

Published: 23 February 2022, 12:05pm

Section I: Contracting authority

I.1) Name and addresses

YPO

41 Industrial Park

Wakefield

WF2 0XE

Contact

Contracts Team

Email

contracts@ypo.co.uk

Telephone

+44 1924664685

Country

United Kingdom

NUTS code

UKE45 - Wakefield

Internet address(es)

Main address

<http://www.ypo.co.uk/>

Buyer's address

<https://procontract.due-north.com/register?ReadForm>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

YPO - 001092 Vehicle Hire Lease and Purchase Portal

Reference number

001092

II.1.2) Main CPV code

- 34000000 - Transport equipment and auxiliary products to transportation

II.1.3) Type of contract

Supplies

II.1.4) Short description

YPO are looking for Providers to be appointed onto a Framework Agreement for the provision of Vehicle Hire, Lease and Purchase Portal. The Framework is designed to meet the needs of all public sector organisations which includes YPO's internal requirements. This Framework is contractual where the end customer will place orders directly with the Provider on a "contract" basis and the Provider will deliver direct to the end customer on an agreed basis.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £30,000,000

II.2) Description

II.2.1) Title

Car and LCV Hire (Including Mini-Buses)

Lot No

1

II.2.2) Additional CPV code(s)

- 34110000 - Passenger cars
- 34120000 - Motor vehicles for the transport of 10 or more persons
- 34130000 - Motor vehicles for the transport of goods

- 34140000 - Heavy-duty motor vehicles
- 48000000 - Software package and information systems
- 50111100 - Vehicle-fleet management services
- 60170000 - Hire of passenger transport vehicles with driver

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Lot 1: - YPO are seeking a Sole Supplier to provide a managed service consisting of (but not limited to) comparison website taking data from major Car & LCV hire suppliers live databases giving customers “live” pricing, vehicle availability, customisation, booking, payment, delivery and confirmation of a wide range of vehicles. As part of the managed service the website must transparently provide all costs associated with the hire (including all elements such as Road Fund Licence (RFL), delivery, collection and other ancillary charges that may be applicable) which should also include all fees for the website Provider and YPO’s commission bundle into the final hire price.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Quality criterion - Name: Social Value and Sustainability / Weighting: 10%

Cost criterion - Name: Cost / Weighting: 30%

II.2.11) Information about options

Options: Yes

Description of options

The Framework Agreement will cover the period from 28th February 2022 to 27th February 2024 with two options to extend for an additional 12 months each. The first decision to extend the contract period will be taken by the end of November 2023 and will be dependent on satisfactory completion of all aspects of the contract to date, the current

market conditions for this category and YPO's contracting structures. The maximum contract period will therefore be 4 years, from 28th February 2022 to 27th February 2026 (subject to an annual review and KPI performance).

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Car and LCV Lease and Purchase (Including Mini-Buses)

Lot No

2

II.2.2) Additional CPV code(s)

- 34110000 - Passenger cars
- 34120000 - Motor vehicles for the transport of 10 or more persons
- 34140000 - Heavy-duty motor vehicles
- 48000000 - Software package and information systems
- 50111100 - Vehicle-fleet management services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Lot 2: YPO are seeking a Sole Supplier to provide a managed service consisting of (but not limited to) a website to provide a configurable search engine which details lease and purchase costs for a range of cars and LCV's taking data from major Car & LCV lease and purchase companies live databases giving customers "live" pricing, vehicle availability, customisation, order placement, delivery and confirmation of a wide range of vehicles. This website must provide all costs associated with the lease and purchase including all fees for

the website Provider and YPO's rebate bundled into the final lease/purchase price. The period of Lease shall vary from 1 year, 2 year, 3 year and 4 year with the option for maintenance if required.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 60%

Quality criterion - Name: Social Value and Sustainability / Weighting: 10%

Cost criterion - Name: Cost / Weighting: 30%

II.2.11) Information about options

Options: Yes

Description of options

The Framework Agreement will cover the period from 28th February 2022 to 27th February 2024 with two options to extend for an additional 12 months each. The first decision to extend the contract period will be taken by the end of November 2023 and will be dependent on satisfactory completion of all aspects of the contract to date, the current market conditions for this category and YPO's contracting structures. The maximum contract period will therefore be 4 years, from 28th February 2022 to 27th February 2026 (subject to an annual review and KPI performance).

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-026681](#)

IV.2.9) Information about termination of call for competition in the form of a prior information notice

The contracting authority will not award any further contracts based on the above prior information notice

Section V. Award of contract

Contract No

001092

Lot No

1

Title

Car and LCV Hire (Including Mini-Buses)

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 February 2022

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Fulcrum Automotive Solutions Limited

Fulcrum House, 1 Oak Spinney Park, Ratby Lane, Leicester Forest East

Leicester

LE3 3AW

Country

United Kingdom

NUTS code

- UKF21 - Leicester

National registration number

07530358

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £30,000,000

Section V. Award of contract

Contract No

001092

Lot No

2

Title

Car and LCV Lease and Purchase (Including Mini-Buses)

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 February 2022

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

GMP Drivercare Limited

24 Nicholas Street

Chester

CH1 2AU

Country

United Kingdom

NUTS code

- UKD63 - Cheshire West and Chester

National registration number

03503936

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £30,000,000

Section VI. Complementary information

VI.3) Additional information

YPO are purchasing on the behalf of other contracting authorities. Please see the below link for

details: <https://www.ypo.co.uk/about/customers/permissible-users>

YPO will incorporate a standstill period at the point of notification of the award of the contract is

provided to all bidders. The standstill period will be for a minimum of 10 calendar days, and

provides time for unsuccessful tenderers to challenge the award decision before the contract is

entered into. The Public Contracts Regulations 2015 provide for aggrieved parties who have been

harmed or are at risk of harm by a breach of the rules to take action in the High Court (England,

Wales and Northern Ireland).

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

London

Country

United Kingdom